Tackling Global Air Quality

Helsinki, Finland 28 May, 2018

BYD

BYD Europe B.V.

www.bydeurope.com



BYD at A Glance



1995

Group Revenue and Employees

2017 Group Revenue **€13.58 billion**

Employees world wide 220,000

R&D engineers

1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017









Rail Transit



BYD Offices and Plants Across the Globe



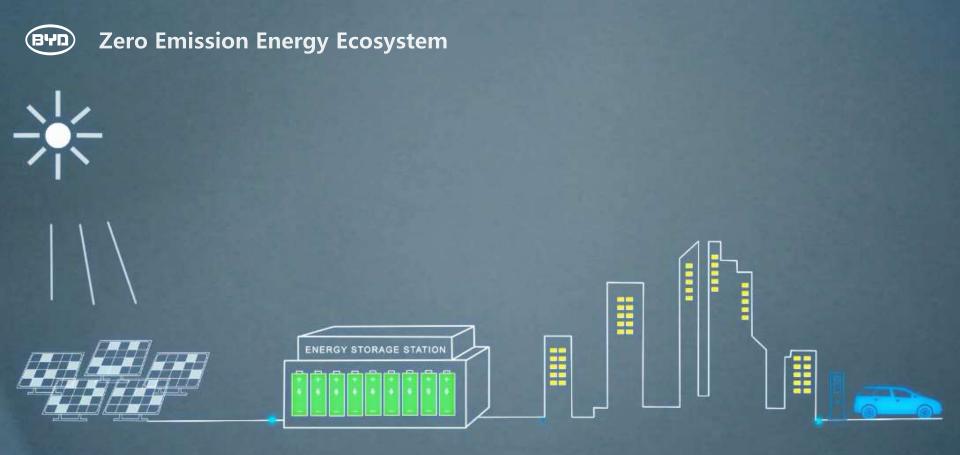


World Leading Battery Technology

Over 20 years' experience in battery R&D and manufacturing

The **only** company in the automotive sector to have started life as a battery maker





Affordable solar power

Reliable energy storage

Electrified transportation



Significance of Electrified Transportation



BYD Air Pollution

The air quality monitoring data of **3,000** cities in **103** countries and regions shows that

> of cities exceed the unhealthy level. 1 in EVERY 8 DEATHS is caused by **AIR POLLUTION**

over 80%

Source: World Health Organization

Fog and Haze in Beijing

BYD



Others 14.1%

Dust 14.3%

Industry 18.1%

Motor Vehicles **31.3**%

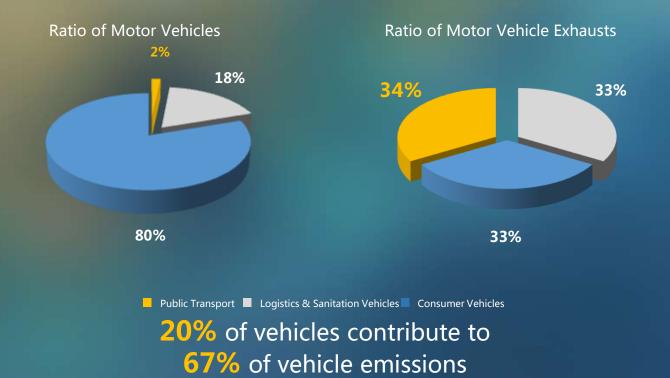
Coal 22.4%

Source: Beijing Environmental Protection Bureau

Motor vehicle is the "Prime Culprit" of urban air pollution.



Vehicles & Emissions Constitution in China Cities





BYD Solution for Green Transport



'7+4' Full Market EV Strategy





BYD Electric Bus Global Footprint

6 Continents, over 50 Countries & Regions, more than 200 Cities





Largest Electric Bus Manufacturer in the World (>10m)

BYD has delivered over **35,000** electric buses worldwide

As of the end of 2017



Major Certificates Worldwide



2 Months High Temperature Test (up to 48.7°C) in Turpan Summer

4 Months Low Temperature Test in Edmonton Canada (Low up to -35°C)





High Altitude Test in the Himalayas (up to 3,980m)





BYD ebus in Asia Pacific

Largest electric bus order in Oceania, South Korea, India 100% electric bus market share in Japan, Australia, Malaysia, Indonesia







BYD Electric Bus covers the largest market share in the US with footprint in over **30 States** of the U.S.A., covering over **80%** of U.S. electric bus market share.





BYD ebus in Latin America & Africa







Progress in Europe



BYD Europe B.V. established in Rotterdam in Dec 1998.





BYD opened its first bus plant, Komarom Hungary on 4th April, 2017.

Area:Over 66,200 sq. mCapacity:400 vehicles/yearJob-300creation:BYD' s first electric bus factory in EuropeSignificance:First New Energy Chinese Brand in Europe

BYD Electric Burger Truck Hungary P icial Ceninc erectory





BYD announced the decision to invest €10 million in an electric bus assembly site in the town of Allonne, near Beauvais, in Hauts-de-France, March 23 2017.

Area: Address: Capacity: 80,000 sq.m Town Allonne, near Beauvais, in Hauts-de France. 200 vehicles / year





BYD

Elephant & Castle

360

COLUMN TAILS

2015 BYD - ADL Factory



Pure Electric Bus Family in Europe

BYD has already demonstrated a variety of electric buses, and soon to introduce a full spectrum of mini, midi, double-decker and articulated ebuses and BRT solutions.



8.7-meter



10.8-meter



12–meter coach



18-meter articulated



10.2-meter double-decker



12-meter



12meter apron bus





Orders of more than 400 units More than 20% market shares in EU electric bus market More than 50% market shares in UK electric bus market



By the end of March 2018

The challenge is to **BE BETTER STEWARDS** of our Earth



THE POWER TO MAKE LIFE BETTER

Thank You!