

ThermWise® Rebate Programs

ThermWise®

Questar Gas Delivery of Energy Efficiency
April 18, 2012



Questar's Businesses

ThermWise® Rebate Programs

Net Income Contribution

Development & Production

WEXPRO



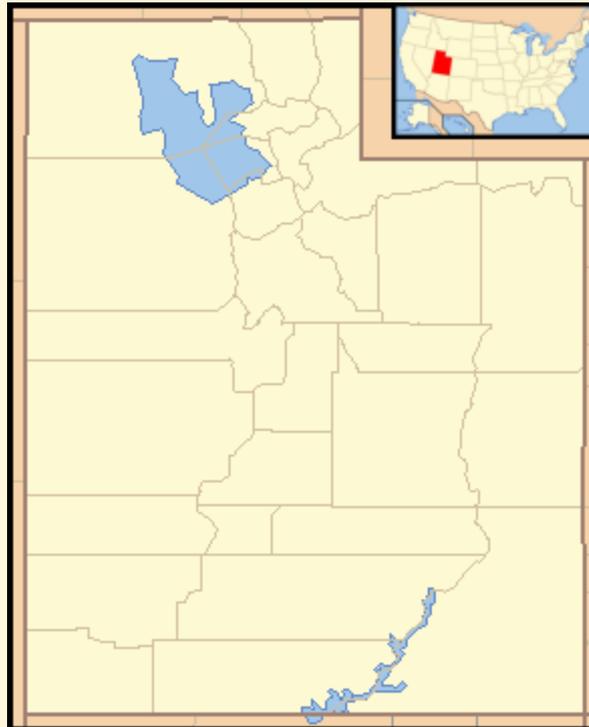
46%

Transmission

Questar Pipeline



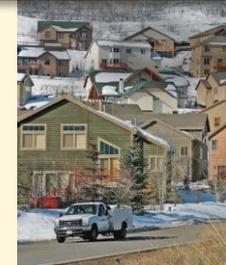
33%



QUESTAR®
Gas

Distribution

Questar Gas®



22%

About \$4.5 billion enterprise value

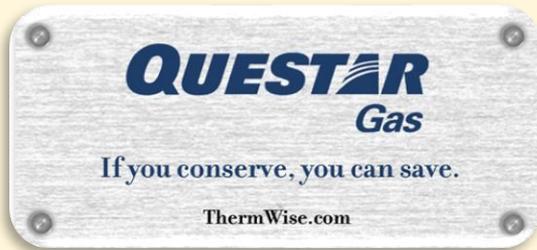


ThermWise® Programs

ThermWise® Rebate Programs



Brand ThermWise®



Conservation-Enabling Tariff (CET)

- Remove economic barrier to aggressively pursuing energy efficiency



*"You've come to the right place
for energy-saving tips and rebates
from Questar Gas®."*

Full Suite of Programs

- ThermWise® Programs: Low-Income Weatherization, Home Energy Audits, Weatherization, Appliance, Builder, Multifamily, Business, Business Custom



ThermWise® Programs

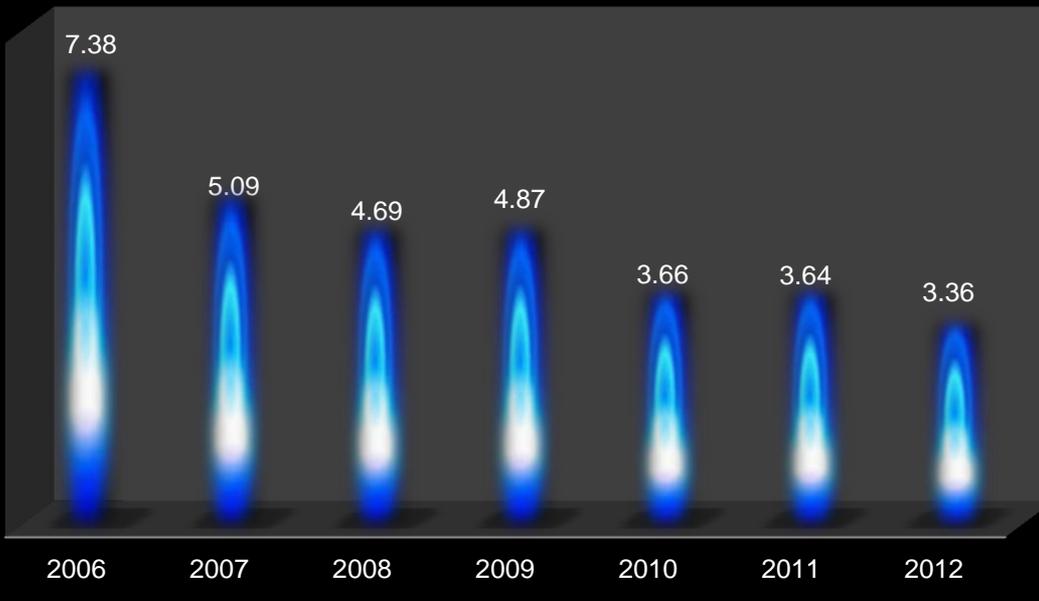
ThermWise® Rebate Programs

1) Cost Effectiveness:

- Both the Utah and Wyoming PSC's require energy efficiency programs to be cost effective.
- Maturing programs cause future decatherm savings to be more difficult to achieve.



Natural Gas Prices



2) Increased challenges faced from decreasing natural gas prices

- Reduced benefits



History of ThermWise®

ThermWise® Rebate Programs

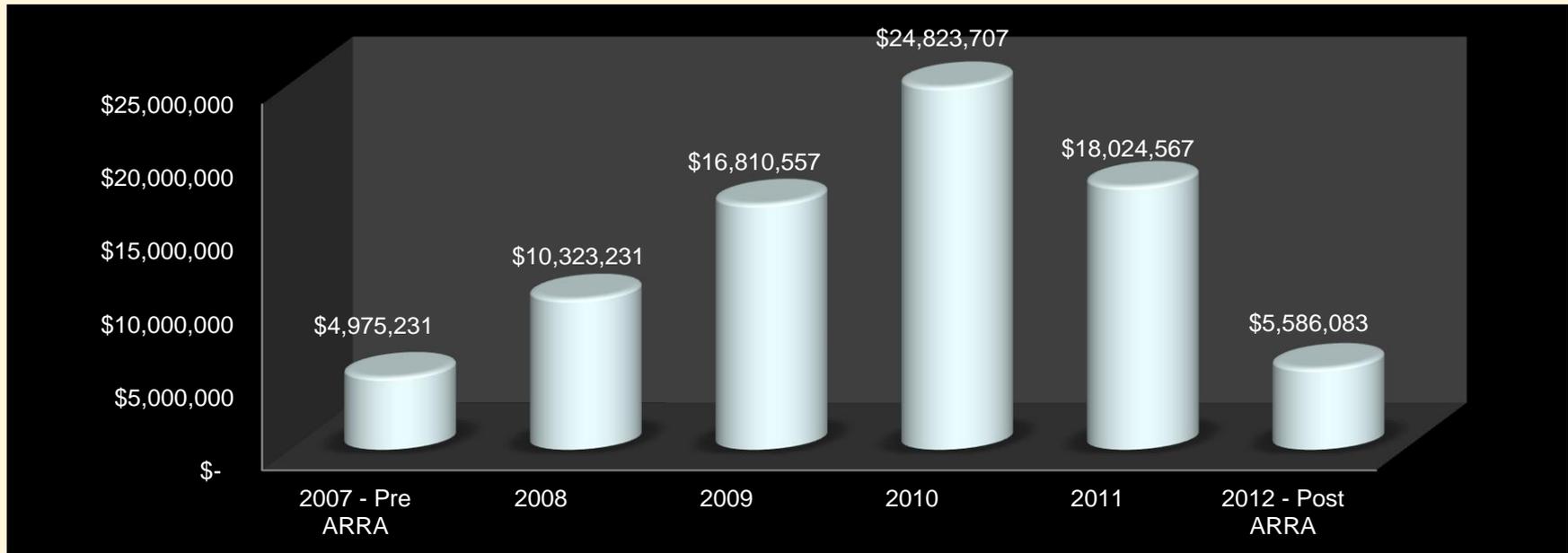
<i>Year</i>	<i>Spending</i>	<i>Total Annual (Gross) Dth Savings</i>	<i>Total Lifetime (Gross) Dth Savings</i>
2007	\$ 7,413,141	205,472.37	4,434,852.51
2008	\$ 18,076,356	436,702.15	11,135,179.20
2009	\$ 47,449,149	1,086,248.75	32,810,445.88
2010	\$ 35,686,266	815,000.38	21,581,334.27
2011	\$ 22,288,542	566,814.06	13,009,555.90



ARRA Funds

ThermWise® Rebate Programs

- Home Performance with ENERGY STAR
- Low-Income Weatherization Assistance Program (LIWAP)
 - Prior to ARRA funding: \$4,975,231
 - Average funding with ARRA: \$17,495,516
 - Post ARRA funding: \$5,586,083
 - Tax credit for high efficiency appliances



- ***Sustaining the momentum of ARRA Funds:***
 - Air Sealing Measure added 2012
 - Increased funding for Low Income Weatherization
 - Increased emphasis on promoting 95%+ efficient furnaces



Questions?



QUESTAR®
Gas

ThermWise.com