

# Photovoltaic solar energy

*progress beyond expectations*

Wim Sinke

ECN Solar Energy & European Photovoltaic Technology Platform



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## The PV challenges quantified

## Building blocks for the solution

- technology portfolio & system approaches

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- state of the art and projections

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- from incentive-driven to self-sustained markets
- from technology push to market pull

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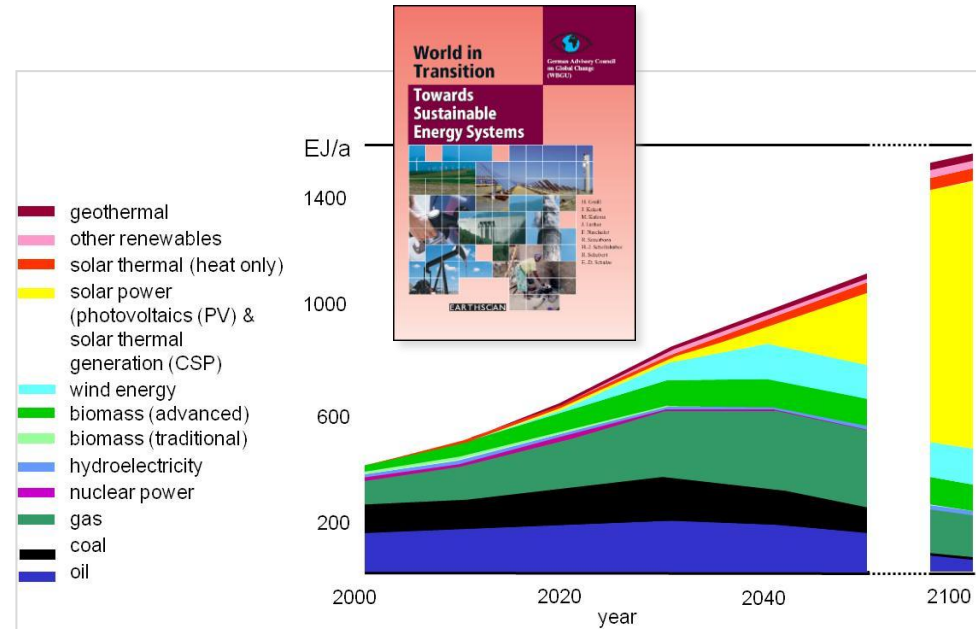
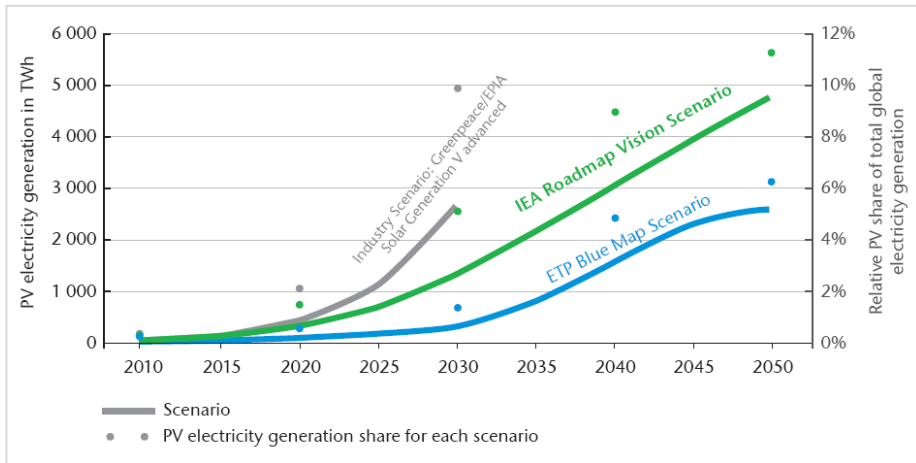
### Outlook

## The challenge quantified

- How much is needed for impact?
- At what cost?
- Under which conditions?

# How much is needed for impact?

From 10% global *electricity* to >25% of global *energy*:



**3 ~ >30 TWp**  
(now 0.05 TWp)

## At what cost (price)?

**0.05 \$/kWh ~ 0.10 €/kWh** (*or less*)

## From generation cost to system price (or back) *not a trivial exercise*

### ***Levelized Cost of Electricity (LCoE) determined by:***

turn-key system price (\$/Wp)

- module price + Balance-of-System price  
(*power-related part & area-related part*)

energy output (kWh/Wp·yr)

- primarily dependent on annual insolation
- influenced by system quality and design, partial shading, etc.

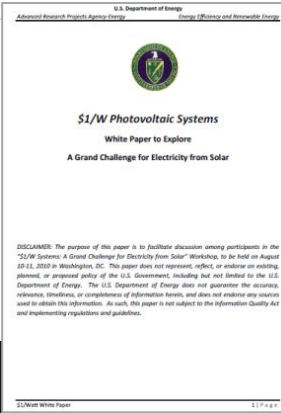
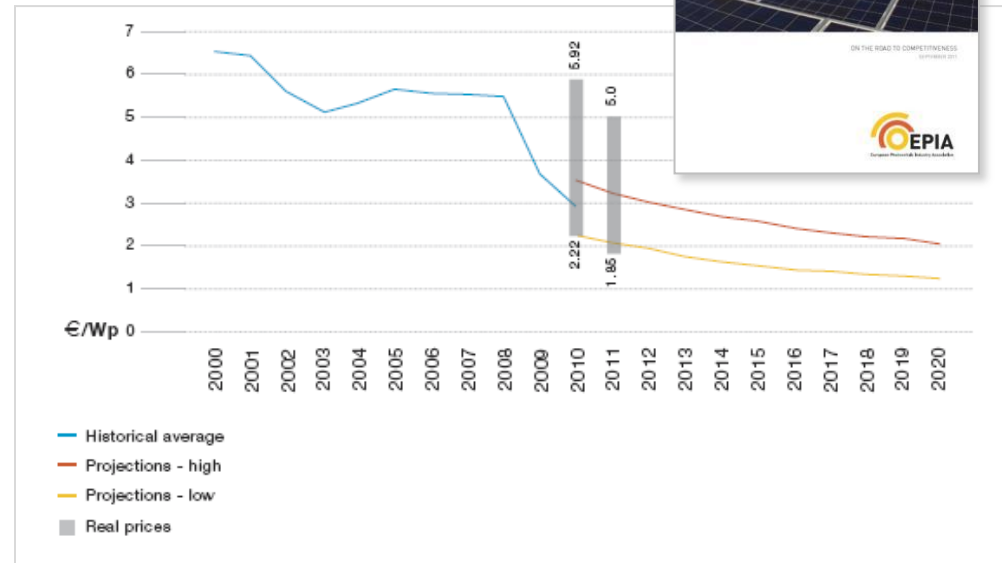
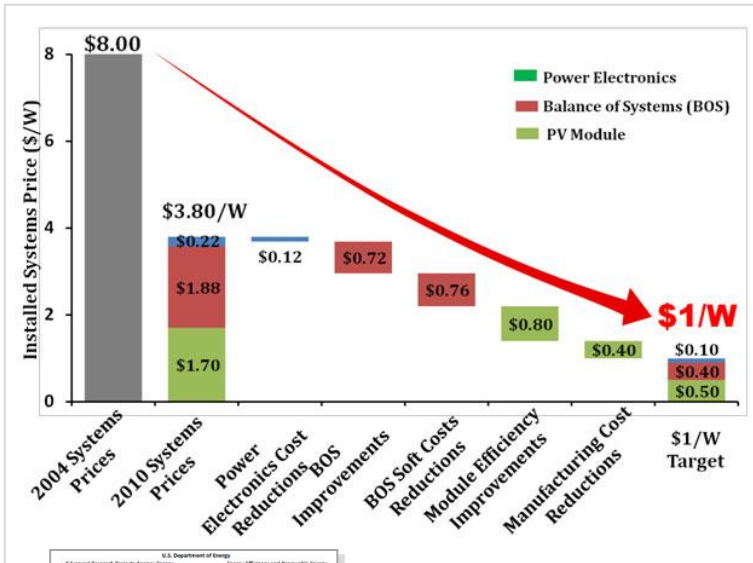
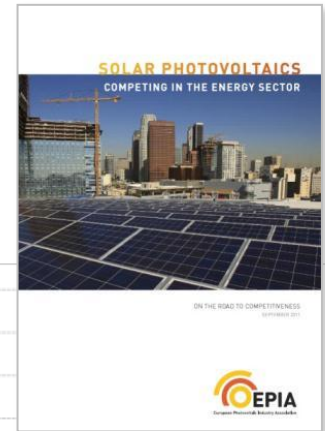
operation & maintenance cost and replacement/repair (\$/Wp·yr)

cost of capital:

- depreciation time (yr)
- interest rate / Return on Investment required (%)

# At what cost (price)?

**0.05 \$/kWh ~ 0.10 €/kWh (or less):**

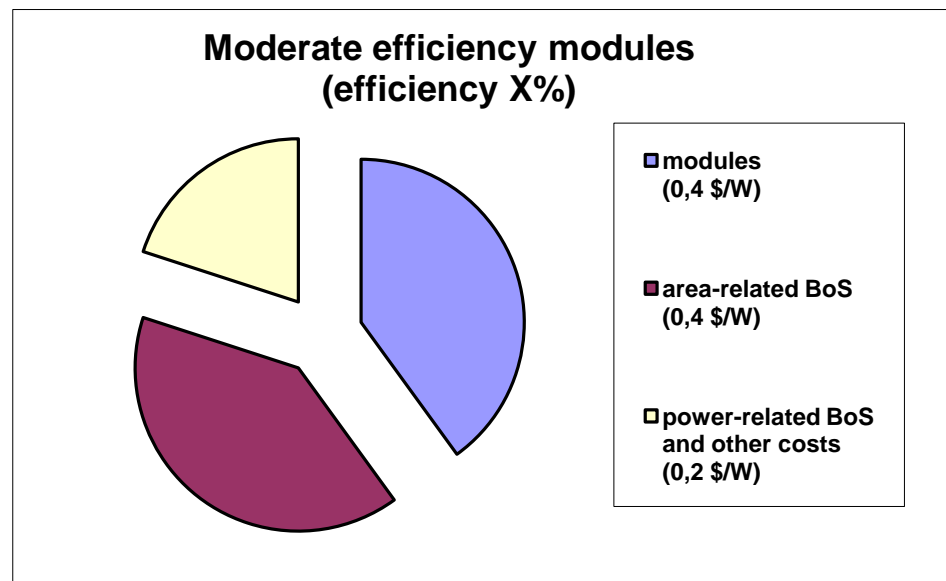
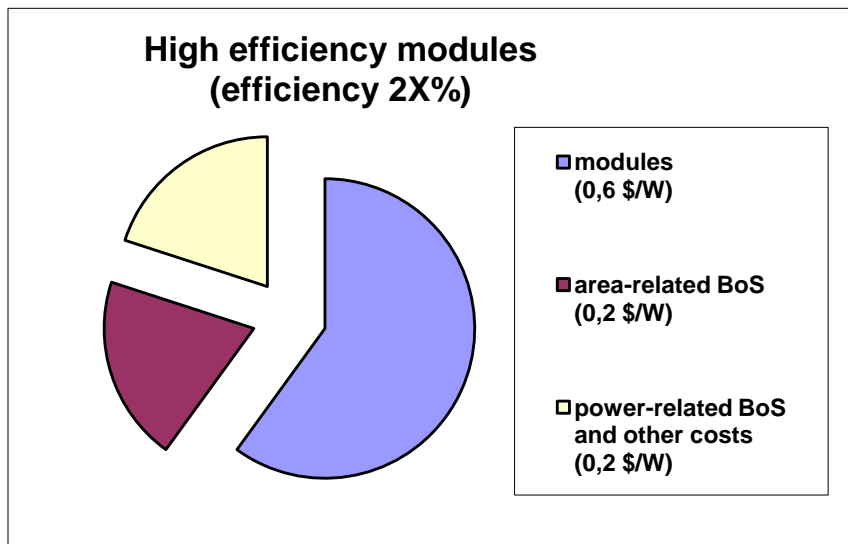


typically  
**1 \$(€)/Wp**  
 (now  $\geq 2$  €/Wp)



# At what cost (price)?

## *The value of efficiency (example)*



turn-key system price 1 \$/Wp

↑

→

## Under which conditions?

### Sustainability:

- **Supply chain security (and price stability)**
- **Cradle-to-cradle approach**
- **Low (zero, or positive) impact:**
  - **manufacturing**
  - **installation**
  - **operation**
  - **decommissioning**
- **Public acceptance**



First Solar

## Public acceptance: *not to be taken for granted*

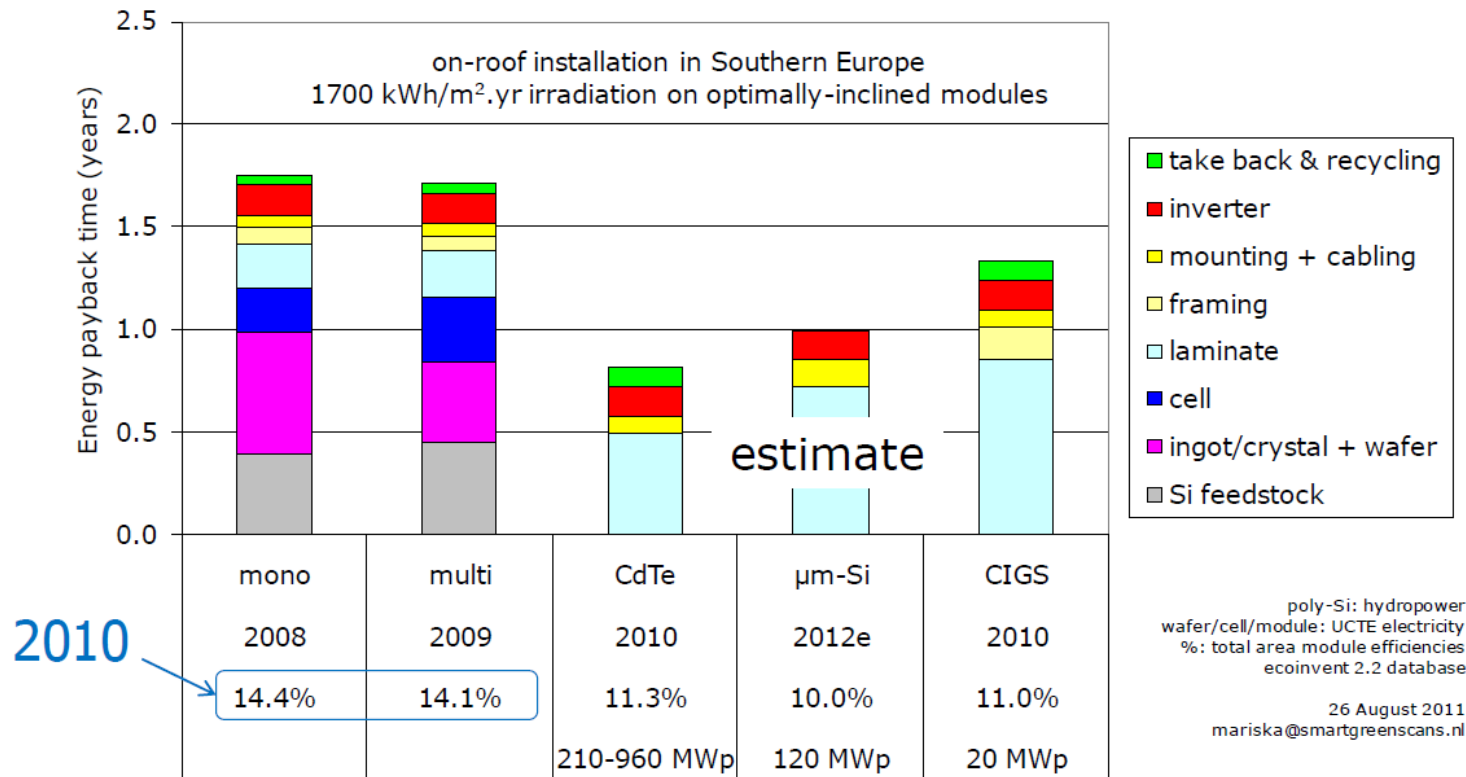
Oh my God, please help our country and send us a terrific and destructive hailstorm!



Courtesy  
Michael  
Marčák

©2010 Michael Marčák, www.blisty.cz

# Energy payback time



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**Economics and markets**

- state of the art and projections

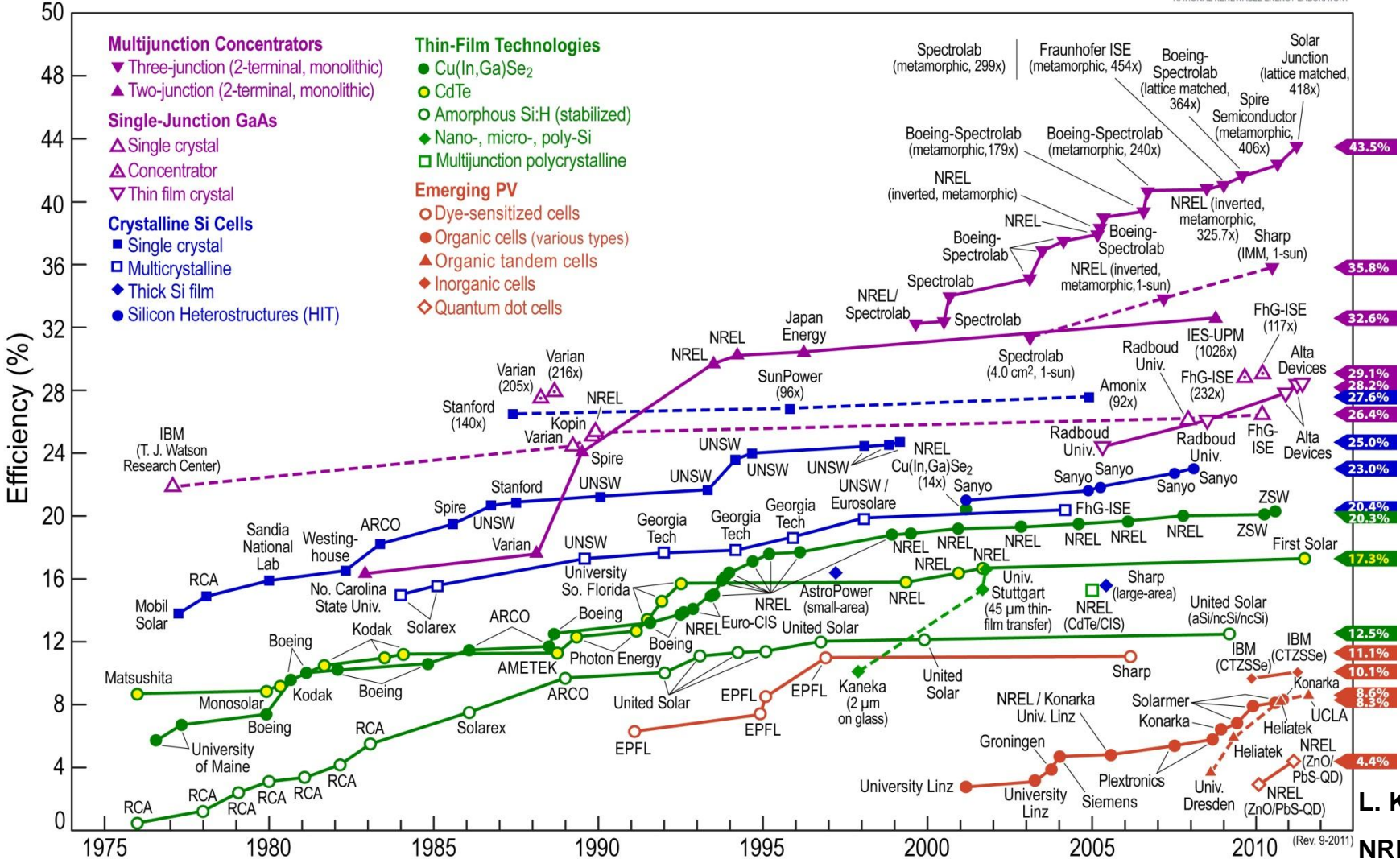
**R&D priorities**

**Crossing the valleys of death**

- from incentive-driven to self-sustained markets
- from technology push to market pull

**Outlook**

# Best Research-Cell Efficiencies



L. Kazmerski  
NREL, 2011

## Cell & module technologies

### Trends:

- new cell and module architectures
- high(er) efficiencies



### Commercial (flat plate):

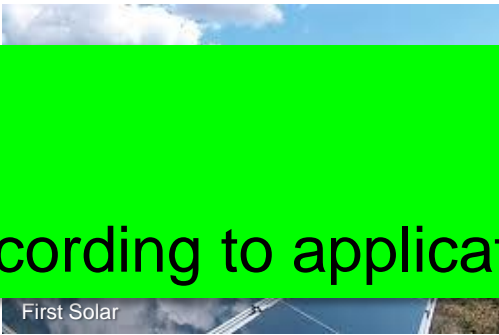
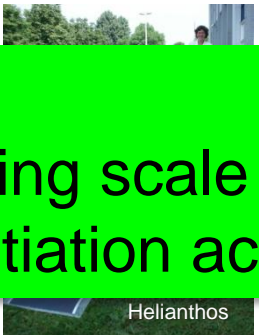
#### wafer-based silicon

- monocrystalline
- multicrystalline

*Module efficiencies 14 ~ 20%*

### Trends:

- increasing scale
- differentiation according to application



### Commercial (flat plate):

#### thin films

- silicon
- copper-indium/gallium-diselenide (CIGS)
- cadmium telluride (CdTe)

*Module efficiencies 7 ~ 13%*

### Trends:

- commercial applications taking off
- (even) smaller gap lab/fab efficiencies

### Concentrator):

#### III-V semiconductors

*Module efficiencies 25 ~ 30%*

## Cell & module technologies

### Trends:

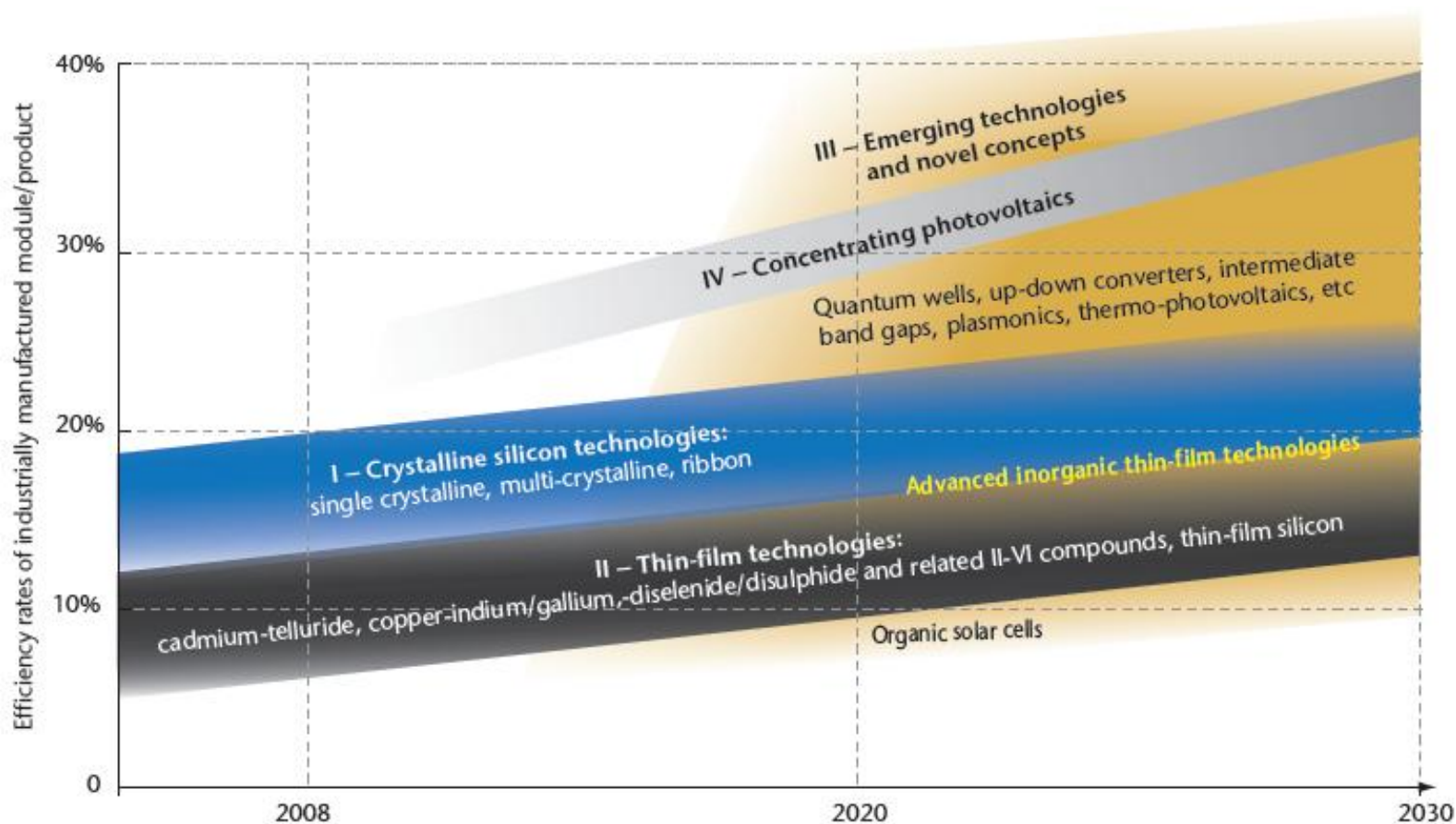
- applications of nanotechnology
- synergy with other fields of technology

### and novel technologies:

- low-cost concepts
- technologies for new applications)
- high-efficiency concepts

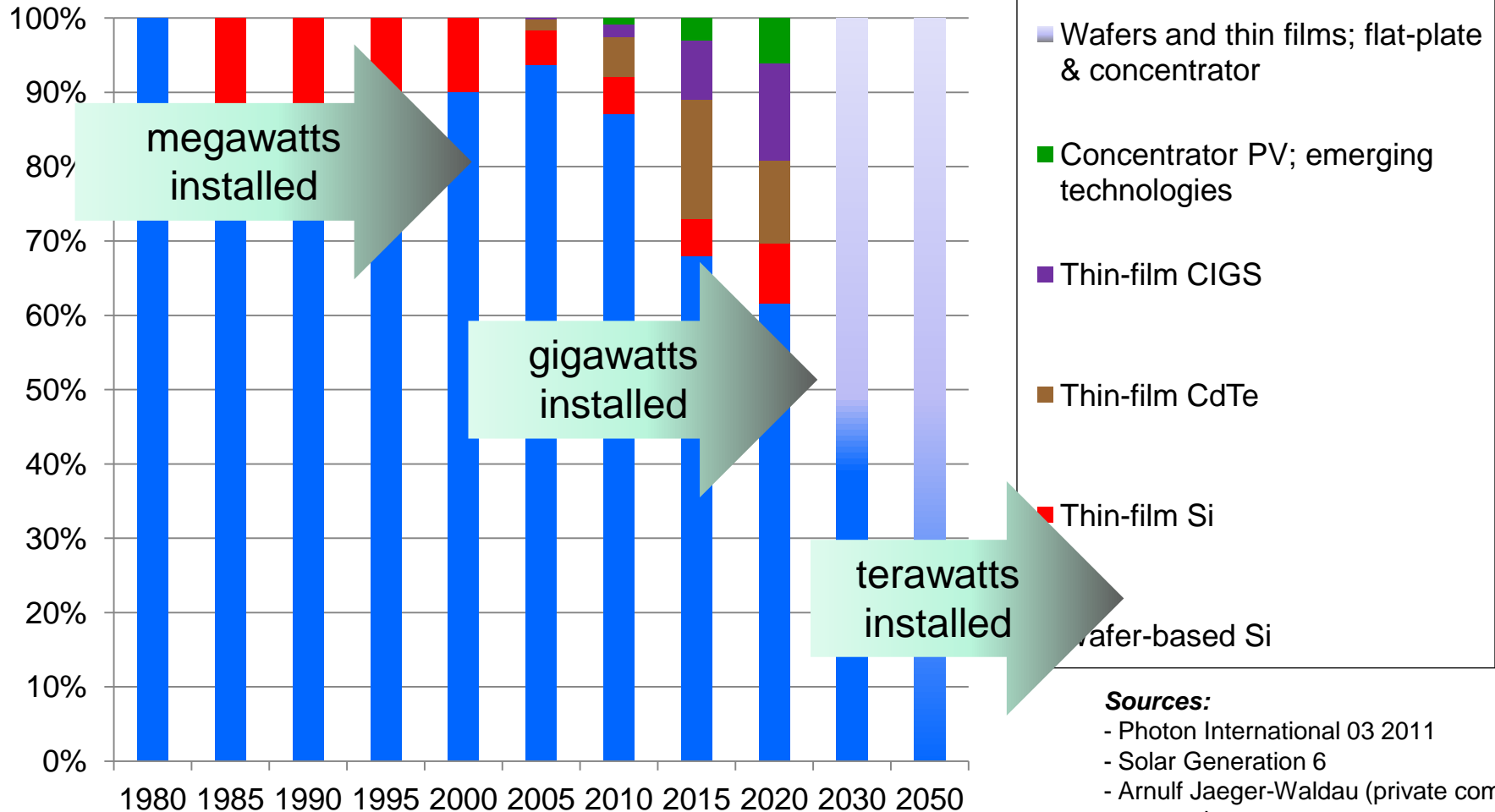


# Evolution of technology portfolio and module efficiencies (IEA PV Roadmap, 2010)



Source: IEA PVPS.

# PV technology shares



## System approaches

- (k)Wp to GWp
- stand-alone, grid-connected, minigrid
- BAPV, BIPV, ground based, and more
- single-purpose or multifunctional
- PV-only or hybrid (PV-T, PV-wind, etc.)
- fixed orientation, one & two-axis tracking
- modular or central design
- *and more*



Sharp Corp.



Mun. Heerhugowaard



Enel



Phoenix Solar

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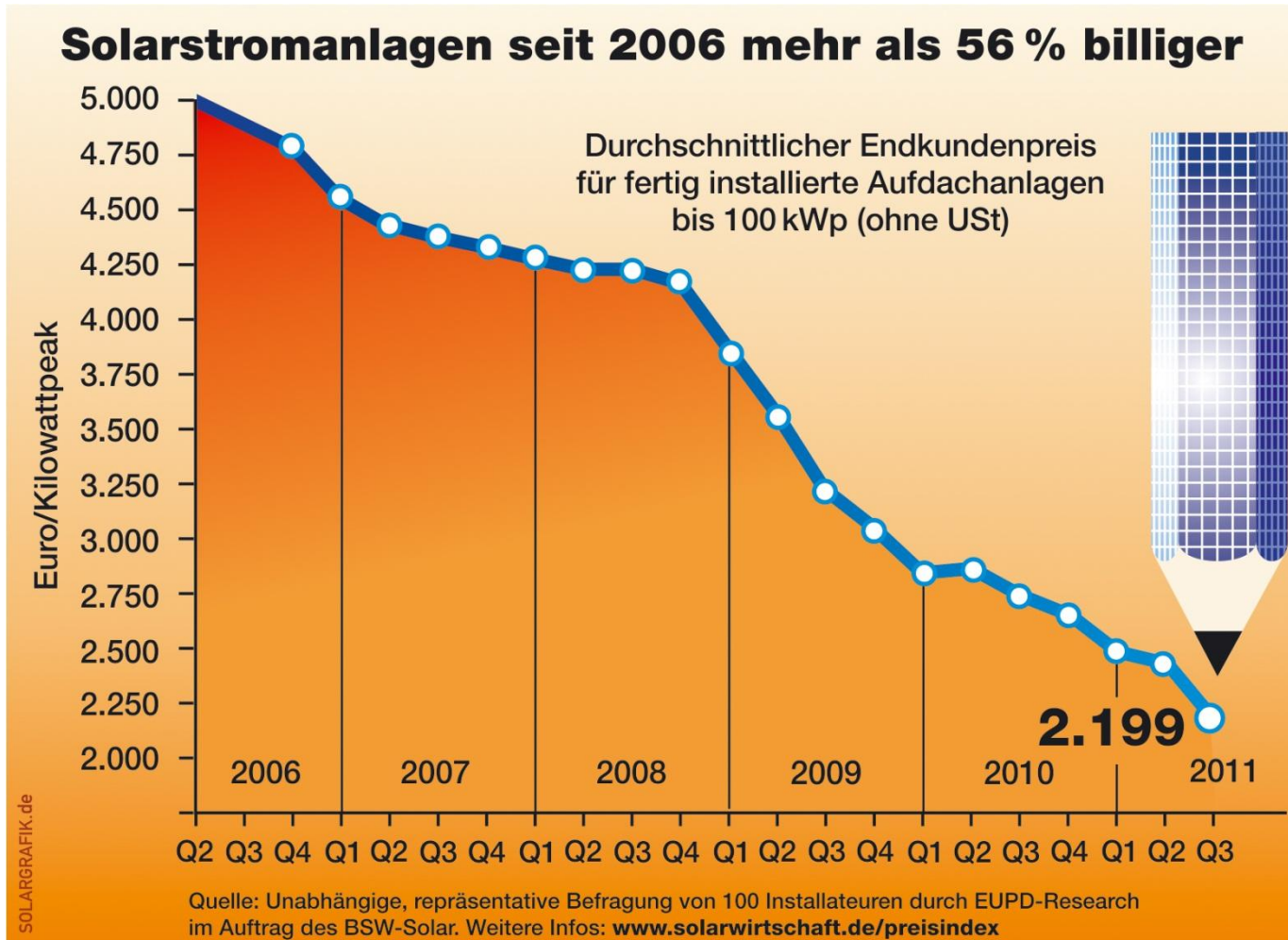
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## PV system price development – German rooftops (BSW-Solar, 2011)



# Price evolution solar modules (Europe)

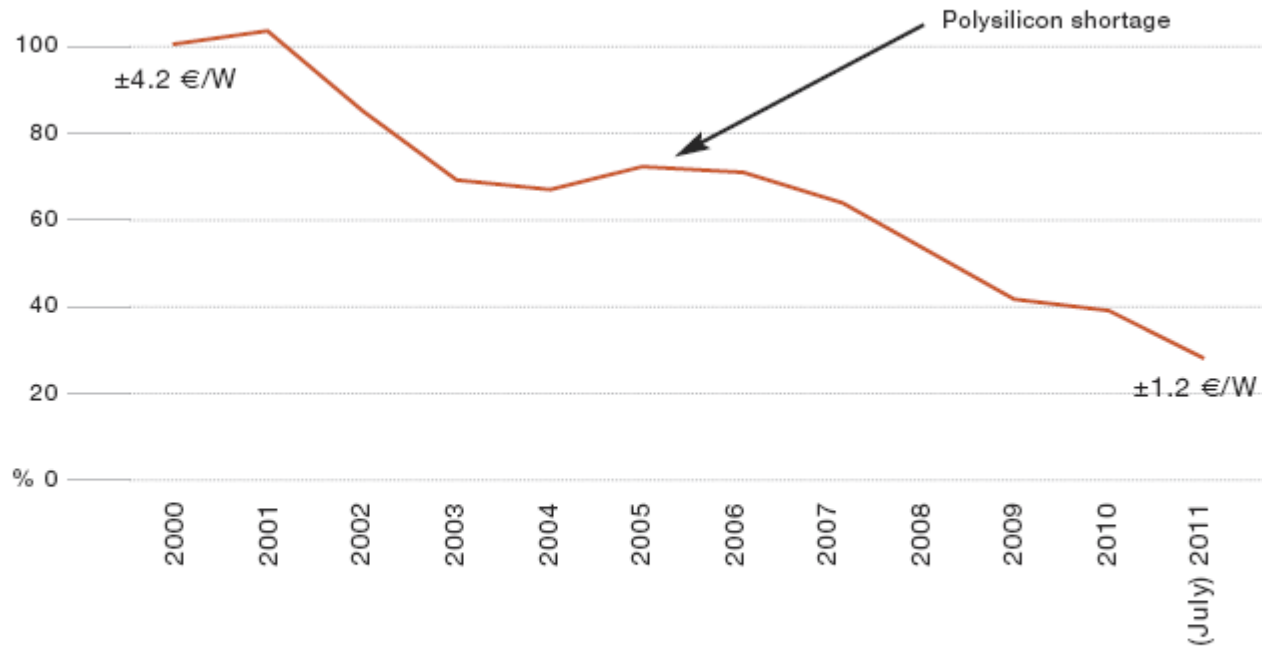
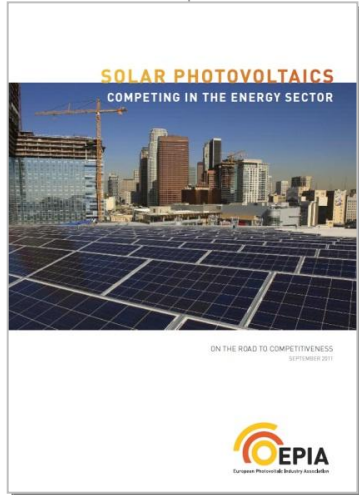
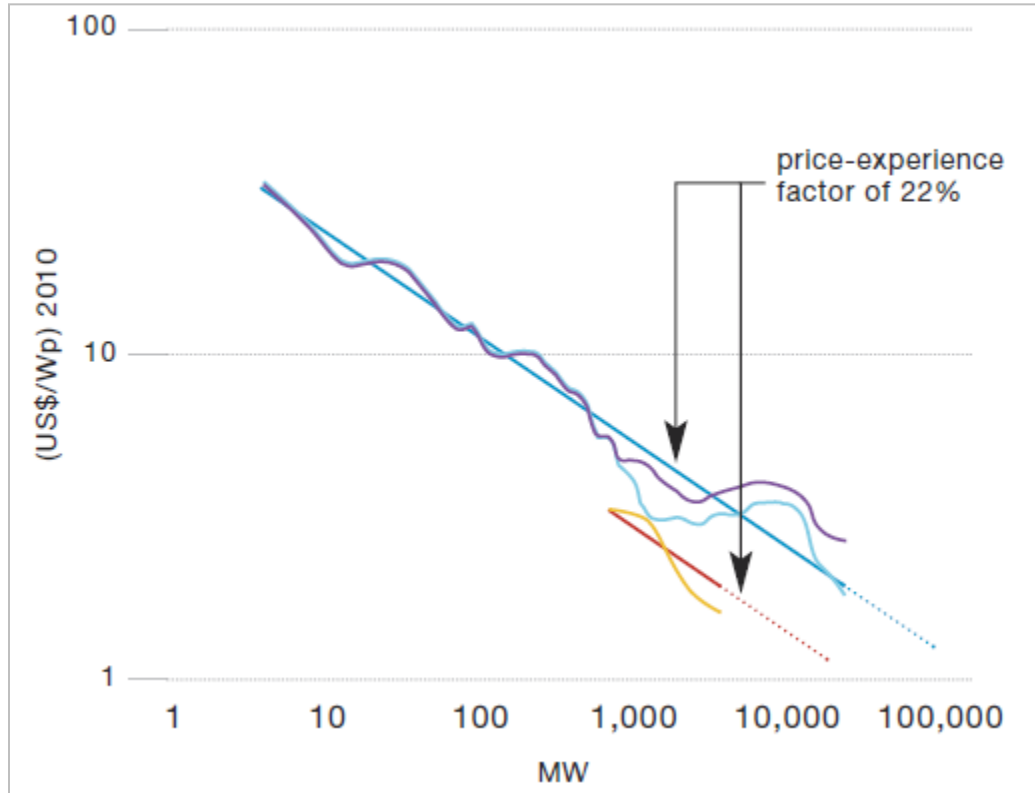


Figure 3 - Evolution of the average PV module price in Europe

source: Price data based on Paula Mints (Navigant Consulting).

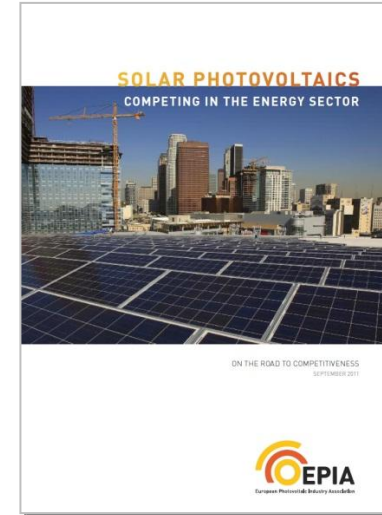
# Price-experience curves solar modules

*the combined effect of volume and innovation*

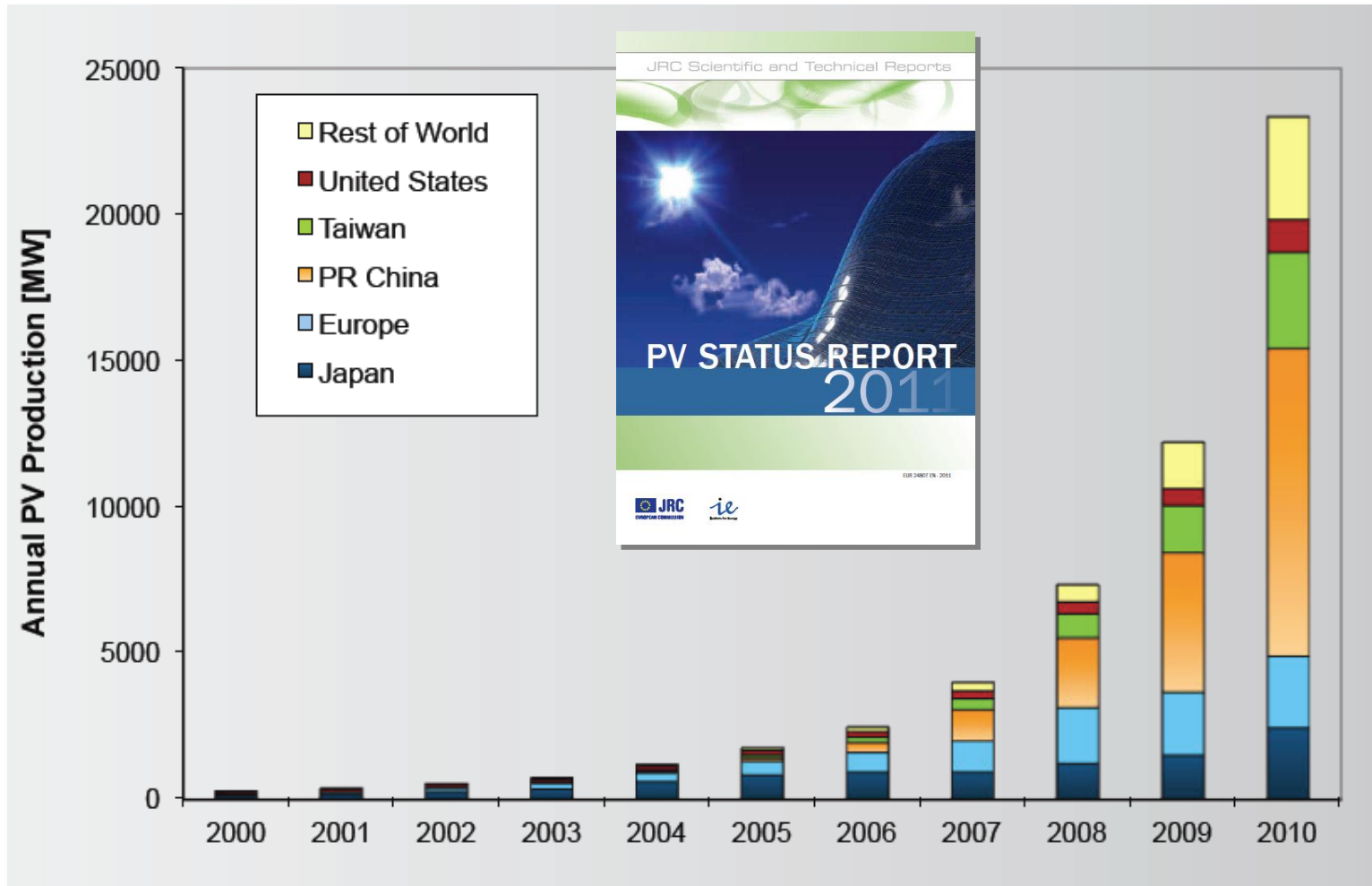


- c-SI LOW
- c-SI HIGH
- c-SI TREND
- TF
- TF TREND

source: Navigant Consulting, EPIA.

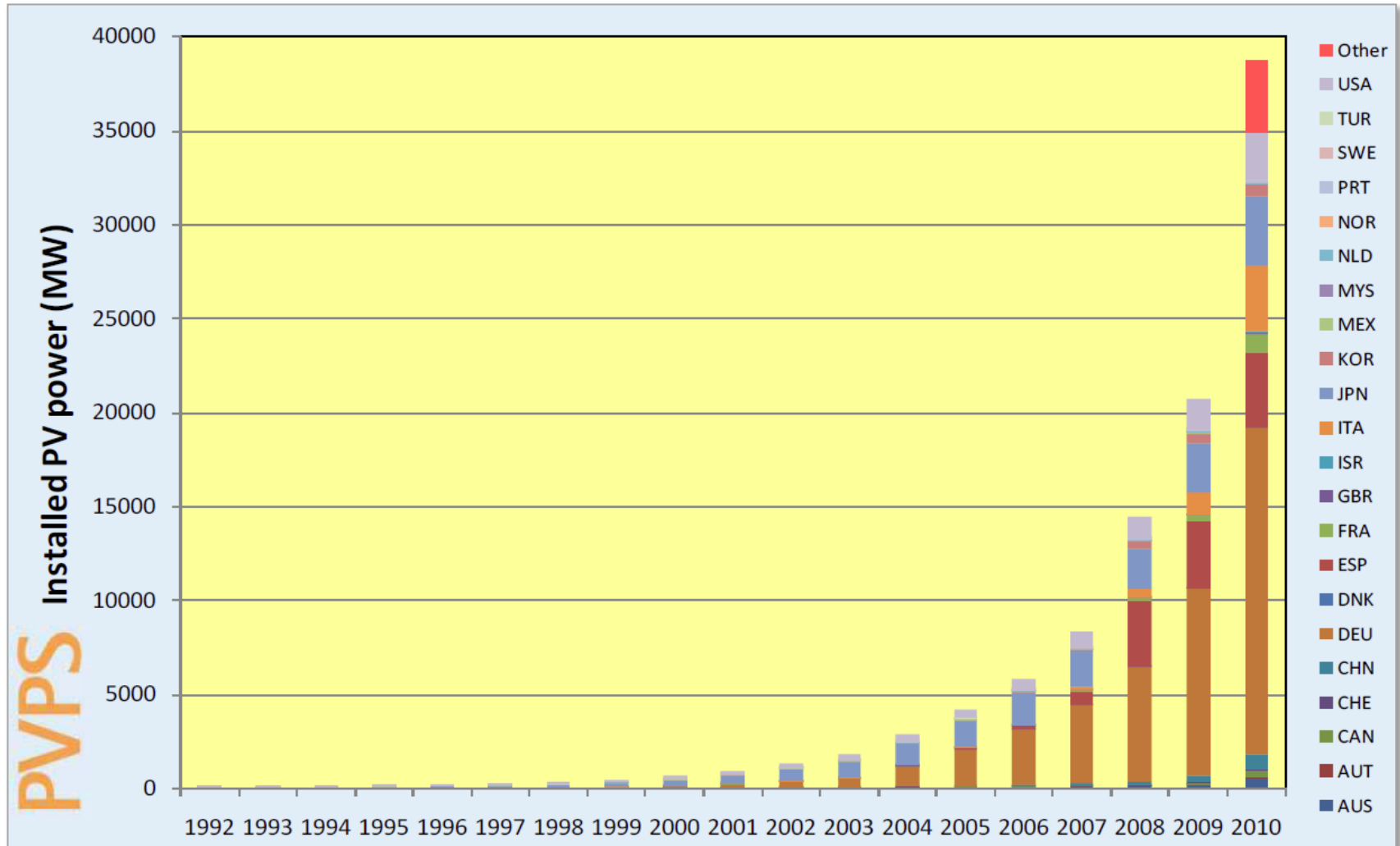


## PV cell and module production



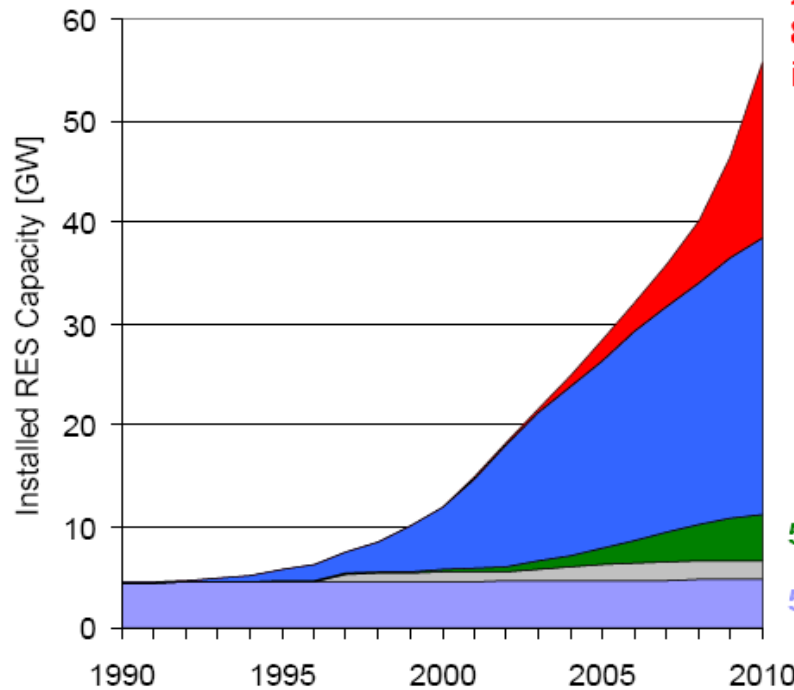


## Cumulative installed capacity (IEA PVPS, 2011)



## Germany leads the way

Increase of Renewable Energy Sources  
in Germany 1990 - 2010



June 2011:  
> 900,000 plants  
80% of the capacity  
in low voltage grids

17 GW PV

27 GW Wind

5 GW Biomass

5 GW Hydro



Courtesy  
M. Lippert,  
SAFT

**Martin Braun**  
@ EU PV TP General Assembly  
(Brussels, 2011)

Data Source: BMU, March 2011

Prof. Dr.-Ing. Martin Braun  
„The Development of Smart Grids - High Penetration of PV into the Grid“  
6th General Assembly of the European Photovoltaic Technology Platform  
30 June 2011 – European Parliament, Brussels, Belgium

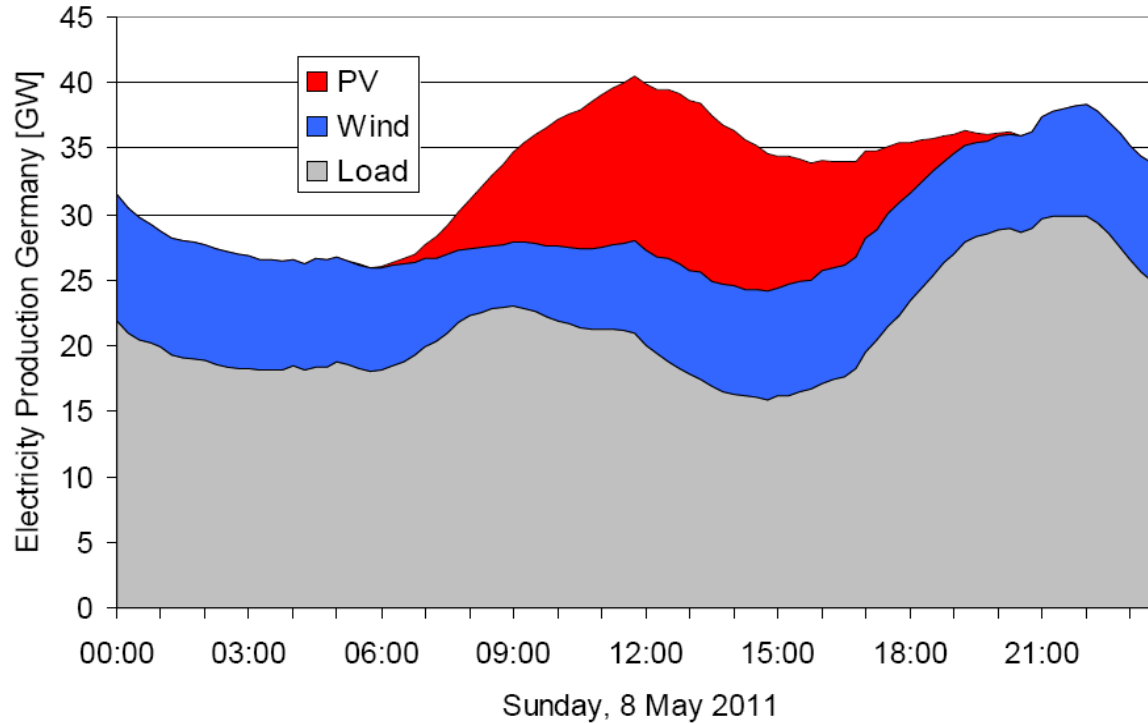
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## PV is far beyond a niche already

Contribution of PV on 8 May 2011 in Germany  
(Estimation: 13 GW, >30%, PV+Wind: >50%)



**Martin Braun**  
@ EU PV TP General Assembly  
(Brussels, 2011)

Source: Online Information of German TSOs

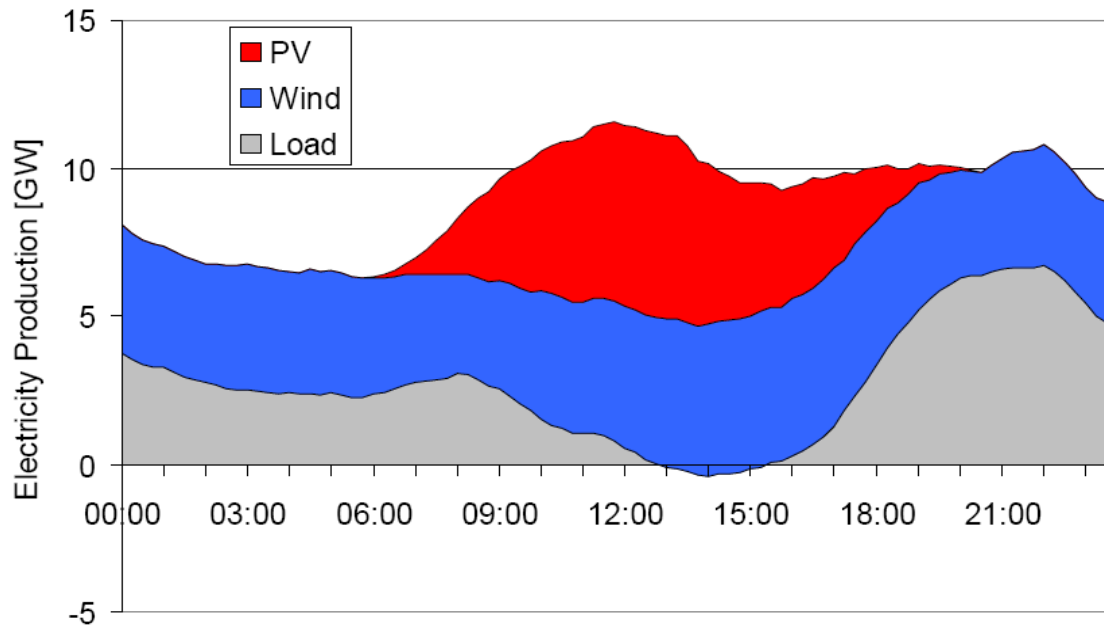
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## PV is far beyond a niche already

Contribution of PV on 8 May 2011 in TenneT control area  
(Estimation: 6 GW, > 50%, PV+Wind: > 100%)



Sunday, 8 May 2011

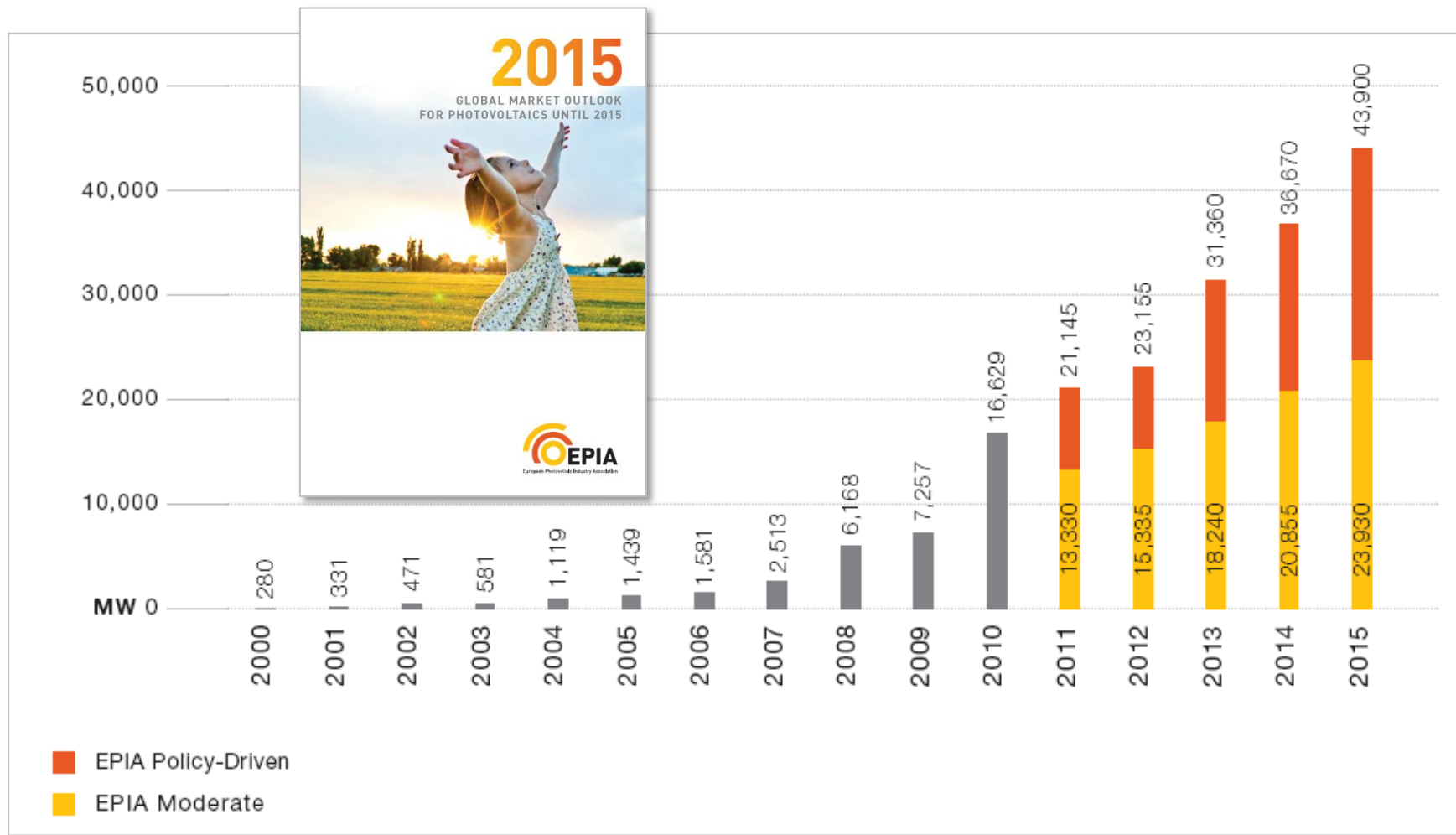
**Martin Braun**  
@ EU PV TP General Assembly  
(Brussels, 2011)

Source: <http://www.tennetso.de>

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## Projected annual installed capacity (EPIA, May 2011)

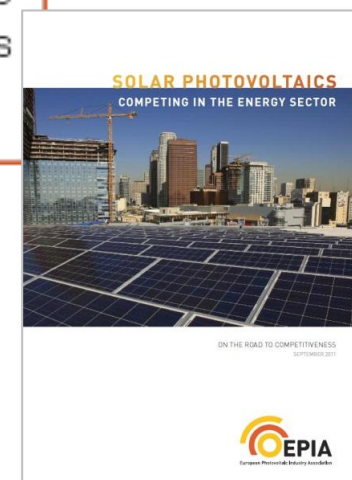


## A competitive solution well before 2020

Competitiveness is analysed by comparing PV's generation cost with the PV revenues (dynamic grid parity) and/or with the generation cost of other electricity sources (generation value competitiveness).

“Dynamic grid parity” is defined as the moment at which, in a particular market segment in a specific country, the present value of the long-term revenues (earnings and savings) of the electricity supply from a PV installation is equal to the long-term cost of receiving traditionally produced and supplied power over the grid.

“Generation value competitiveness” is defined as the moment at which, in a specific country, adding PV to the generation portfolio becomes equally attractive from an investor's point of view to investing in a traditional and normally fossil-fuel based technology.



## Projected development of generation costs (Levelized Cost of Electricity; LCoE)

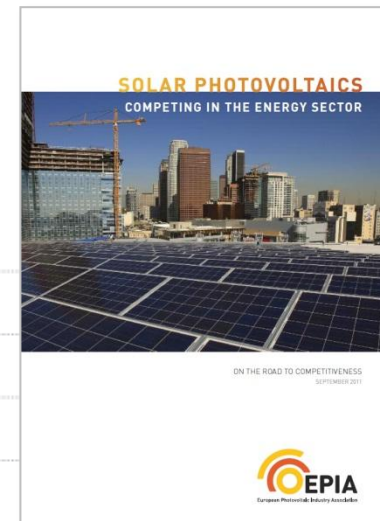
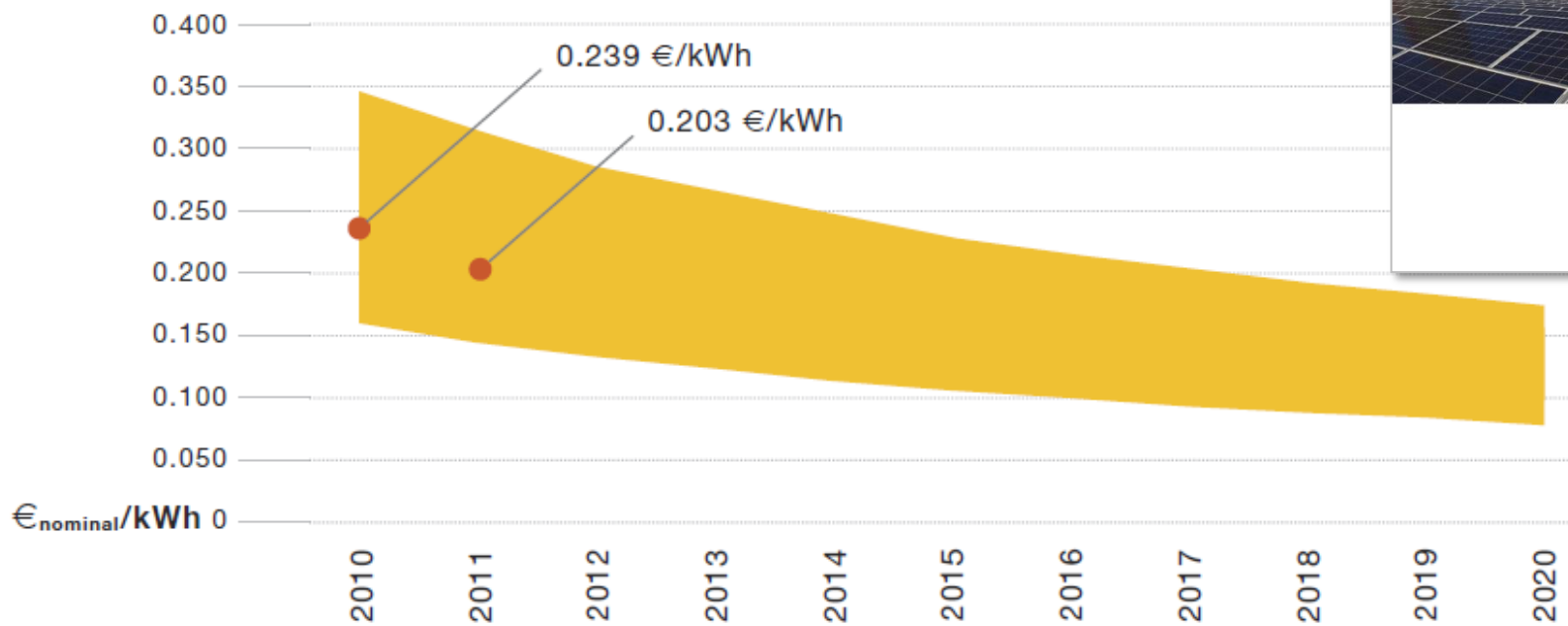


Figure 7 - European PV LCOE range projection 2010-2020

## Competitive position solar electricity (“dynamic grid parity”): *residential systems*

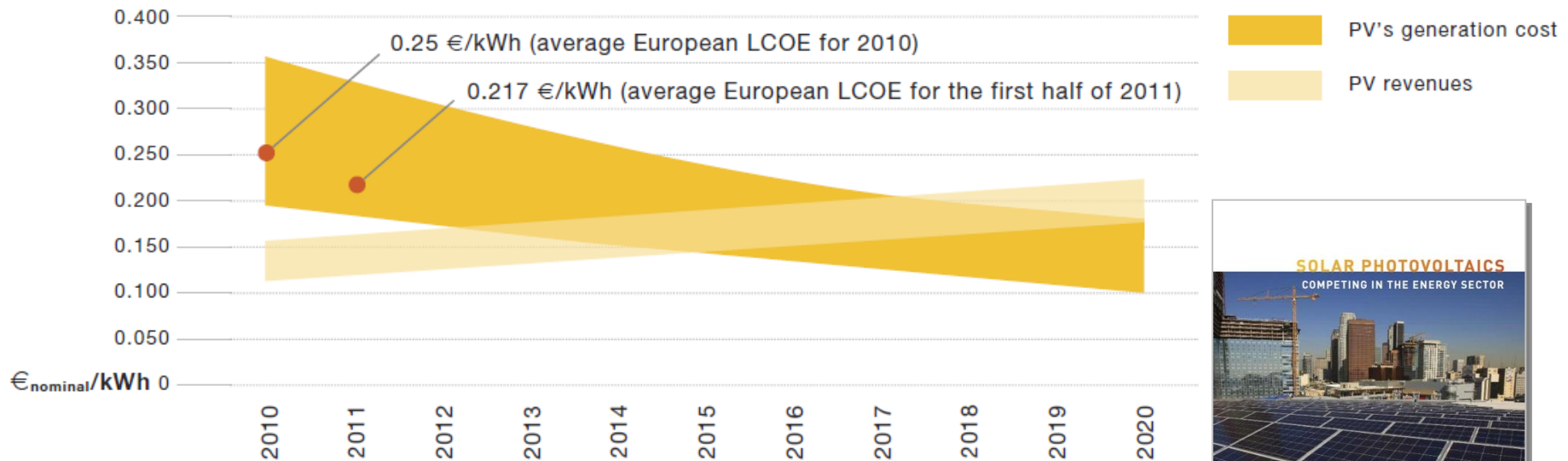
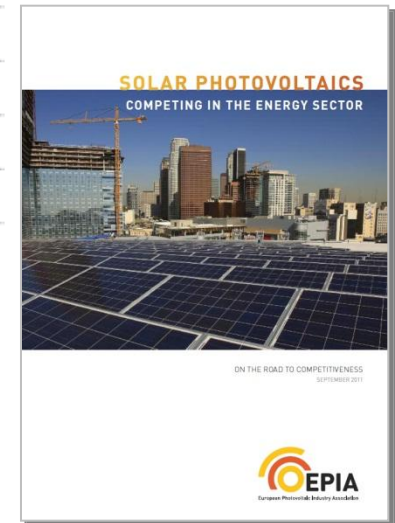


Figure 12A - Dynamic grid parity for residential PV systems in Europe





## Competitive position solar electricity (“dynamic grid parity”): power plants (CCGT)

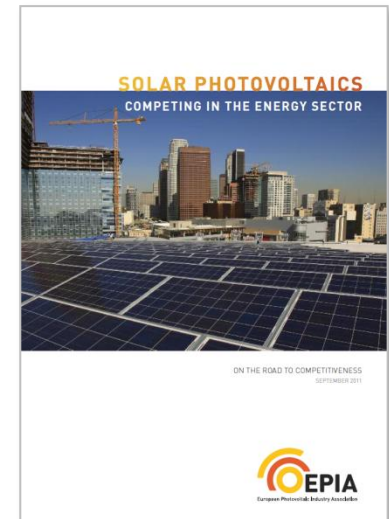
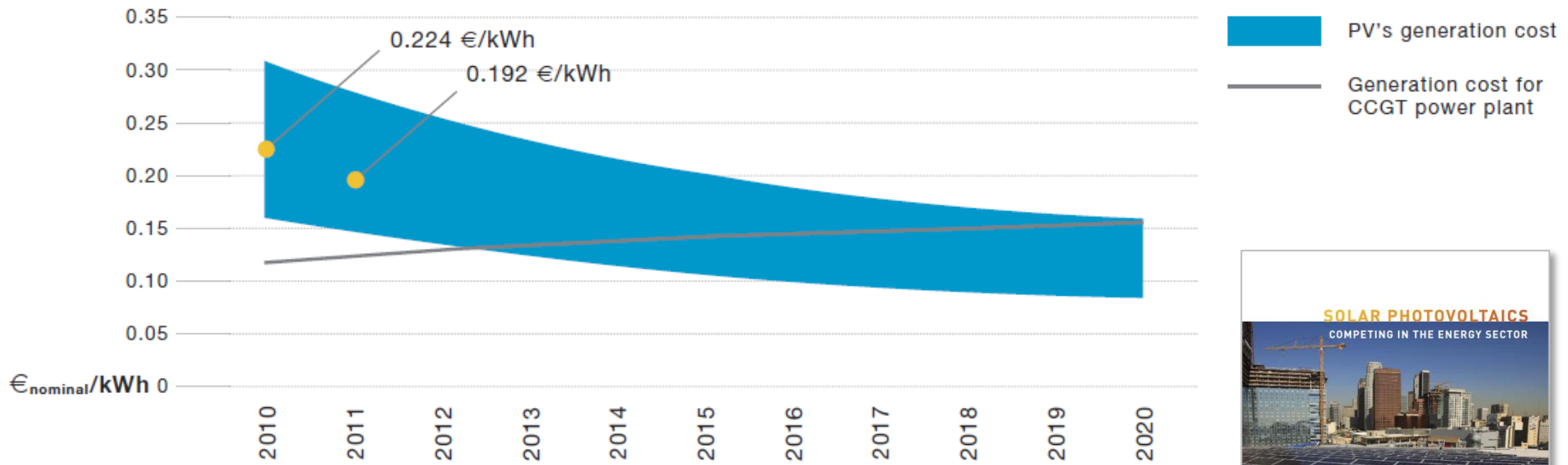
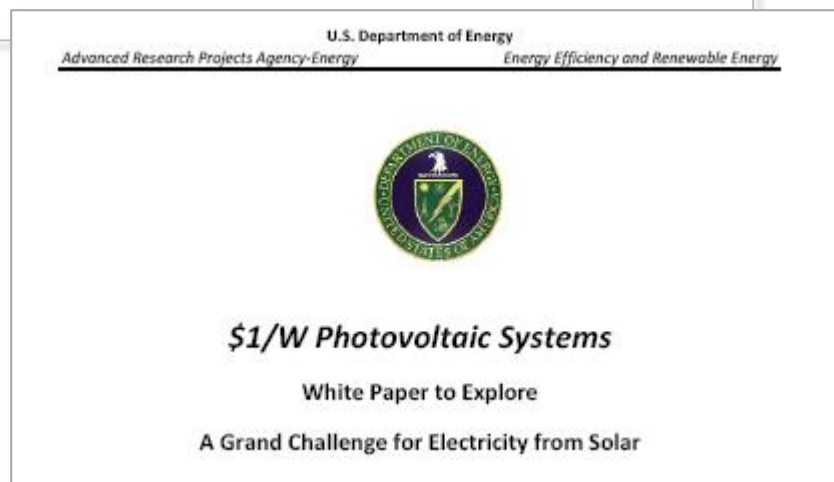


Figure 12D - Generation value competitiveness of large ground-mounted applications in Europe (comparison with CCGT power plant)

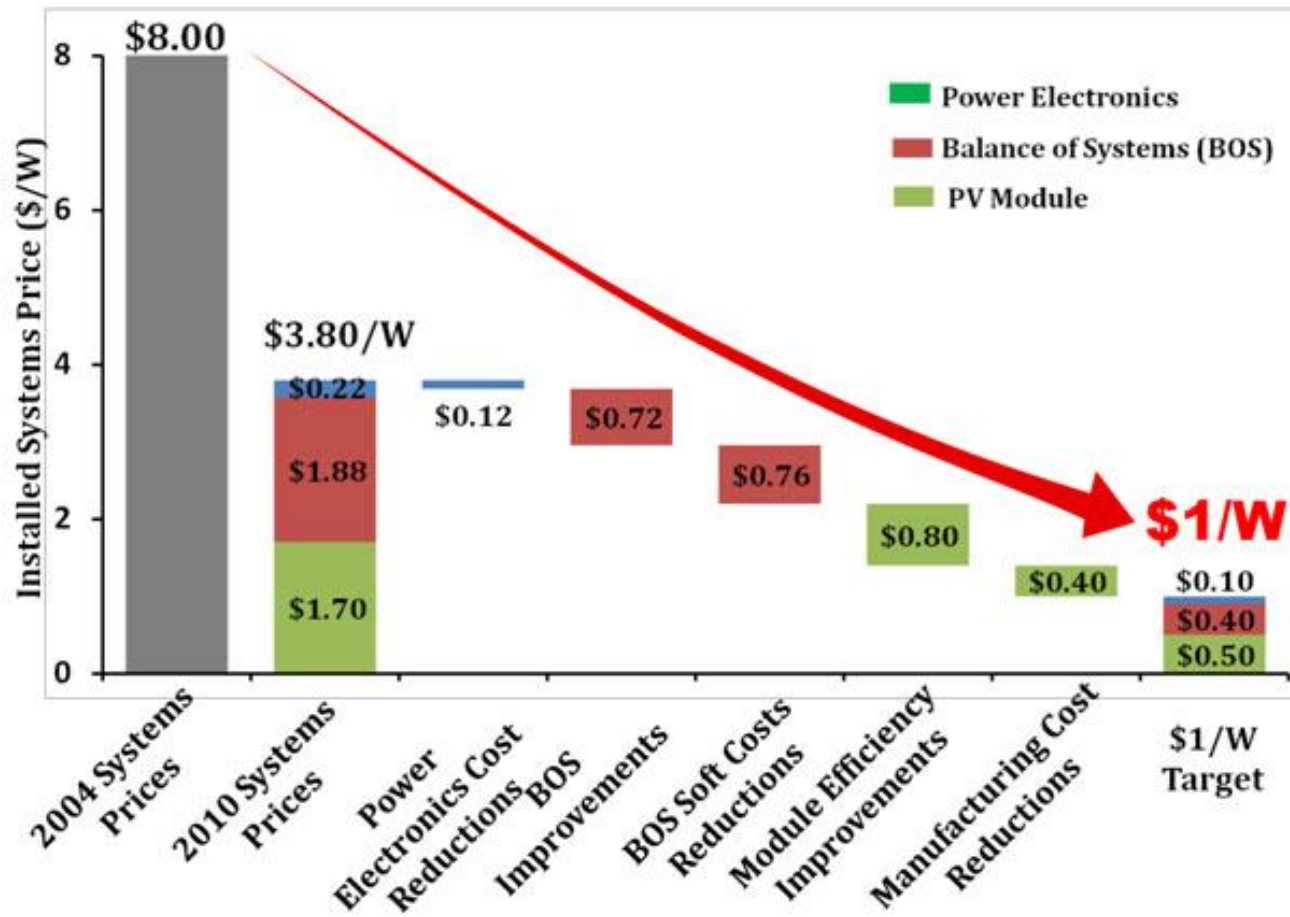
## USA DoE SunShot Initiative *Cost-competitive utility-scale PV by 2020*

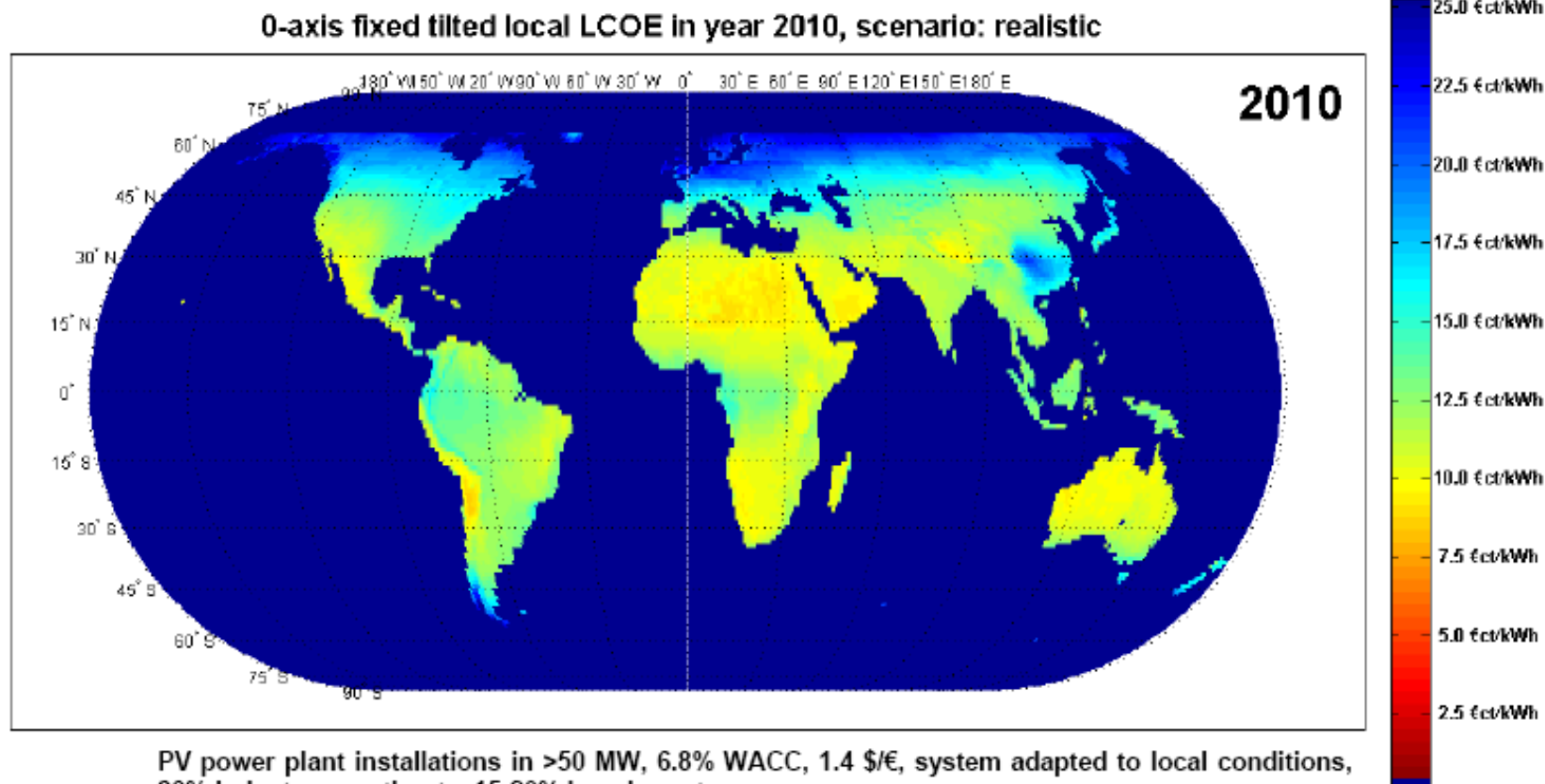
*At a total installed system cost of utility solar equivalent to the wholesale cost of electricity from fossil fuels — approximately **\$0.05–\$0.06 per kilowatt-hour (kWh)** — PV would be broadly competitive across the United States without any subsidies. At \$0.05–\$0.06 per kWh, the **system cost** is approximately **\$1 per watt**.*



## USA DoE SunShot Initiative

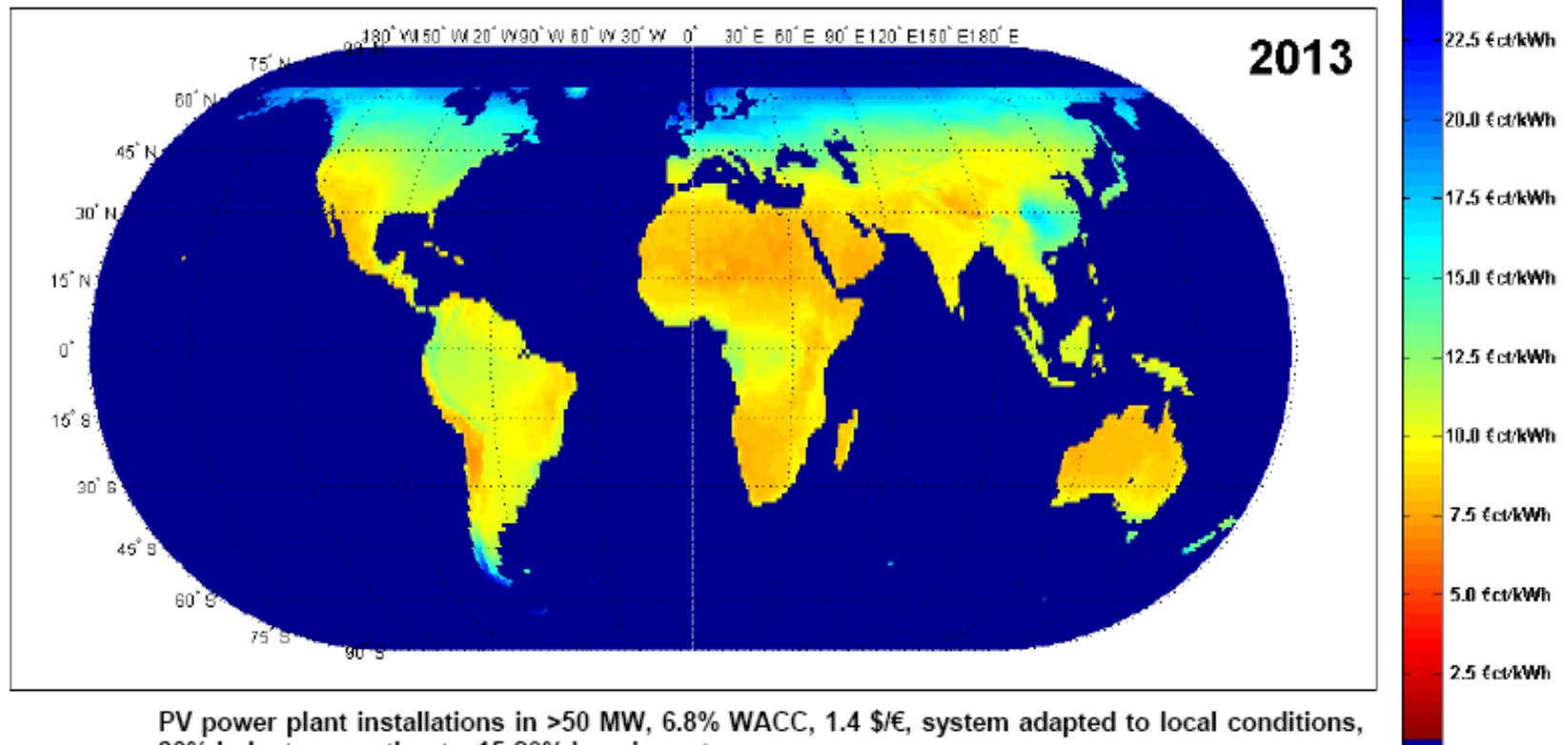
### *Cost-competitive utility-scale PV by 2020*





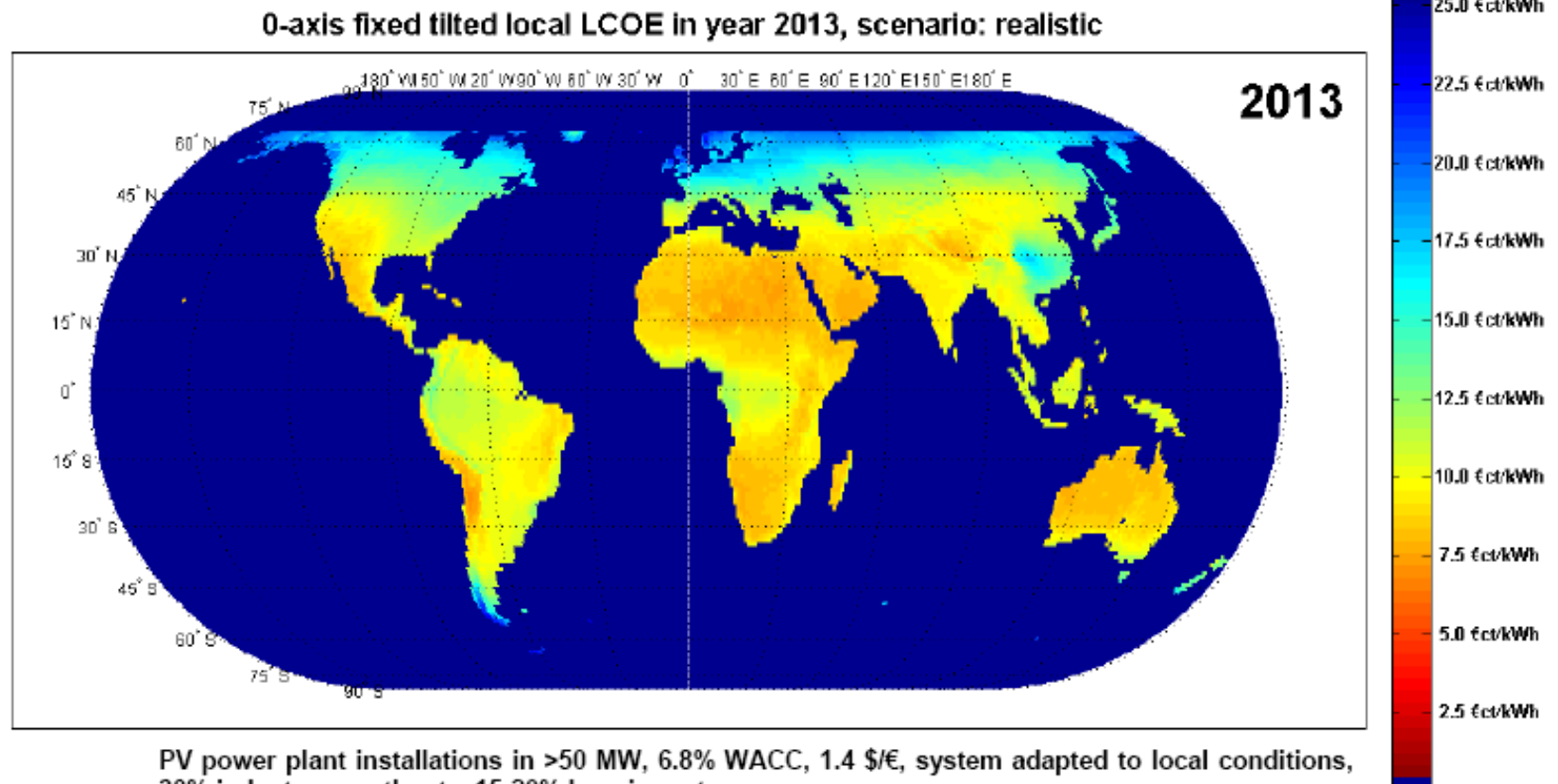
source: Breyer Ch. et al., 2010. Fuel-Parity: New Very Large and Sustainable Market Segments for PV Systems, IEEE EnergyCon, Manama, December 18–22

0-axis fixed tilted local LCOE in year 2013, scenario: realistic



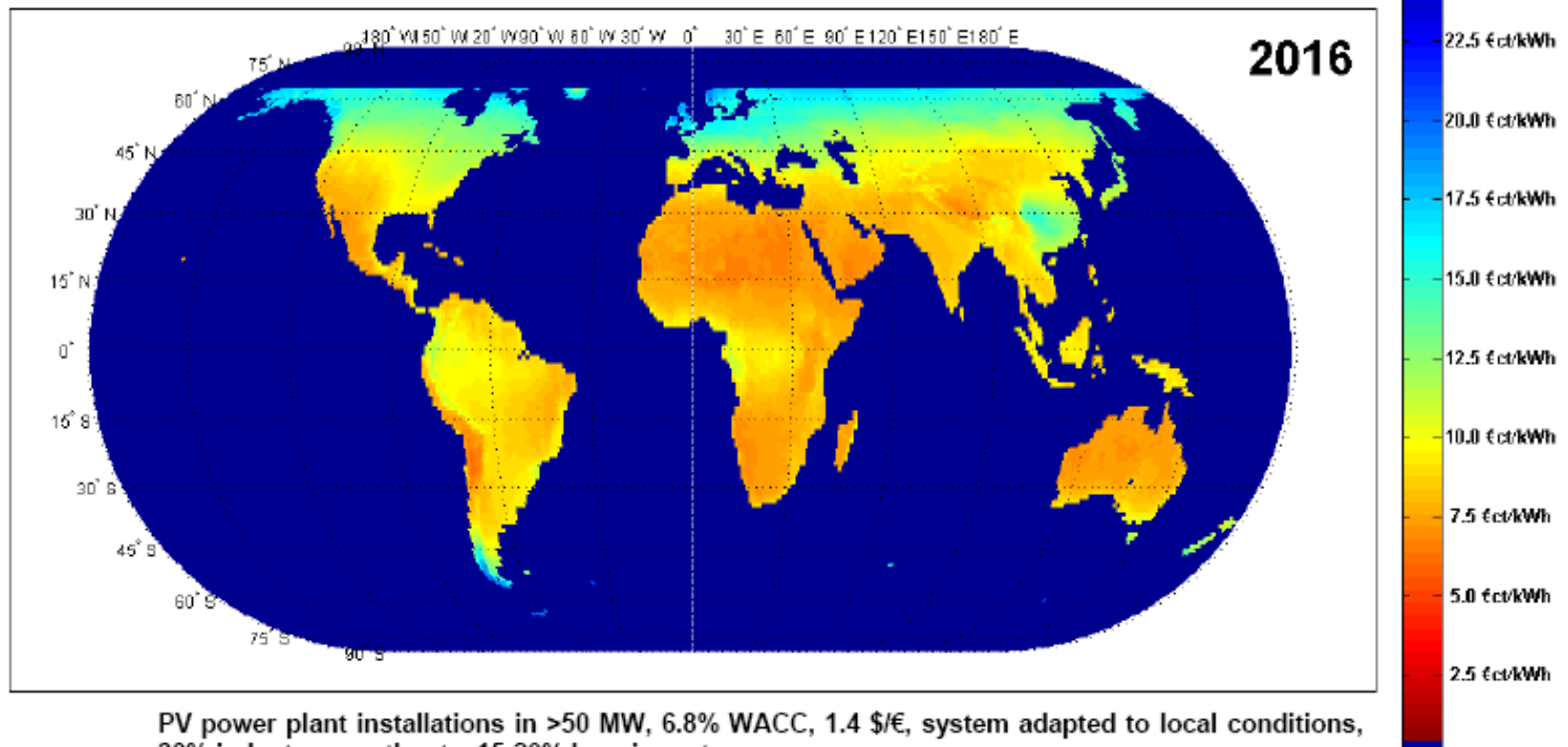
PV power plant installations in >50 MW, 6.8% WACC, 1.4 \$/€, system adapted to local conditions, 30% industry growth rate, 15-20% learning rate

source: Breyer Ch. et al., 2010. Fuel-Parity: New Very Large and Sustainable Market Segments for PV Systems, IEEE EnergyCon, Manama, December 18–22



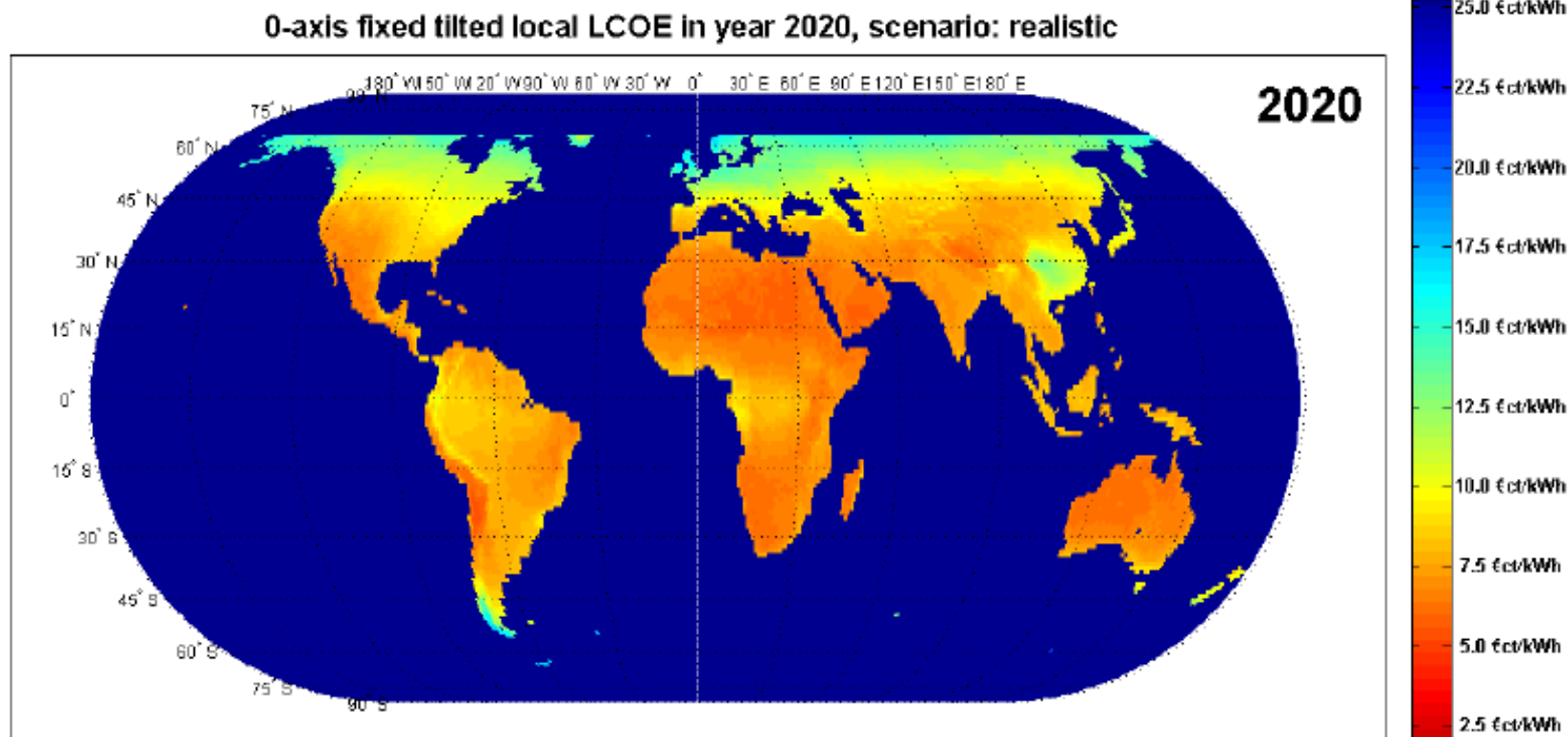
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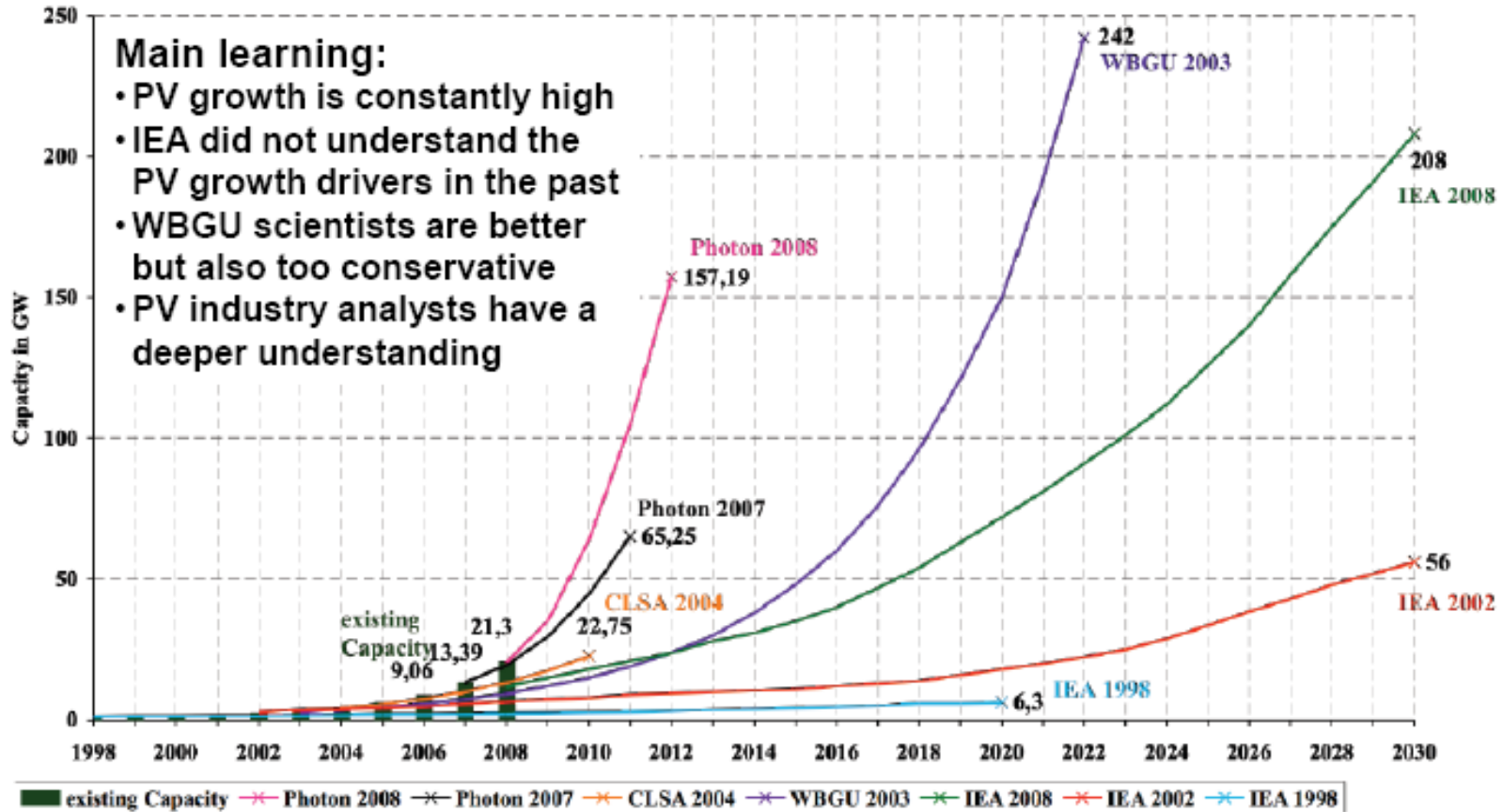
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# PV Scenarios in the Past

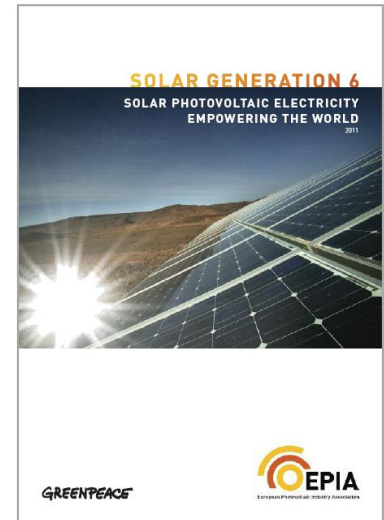
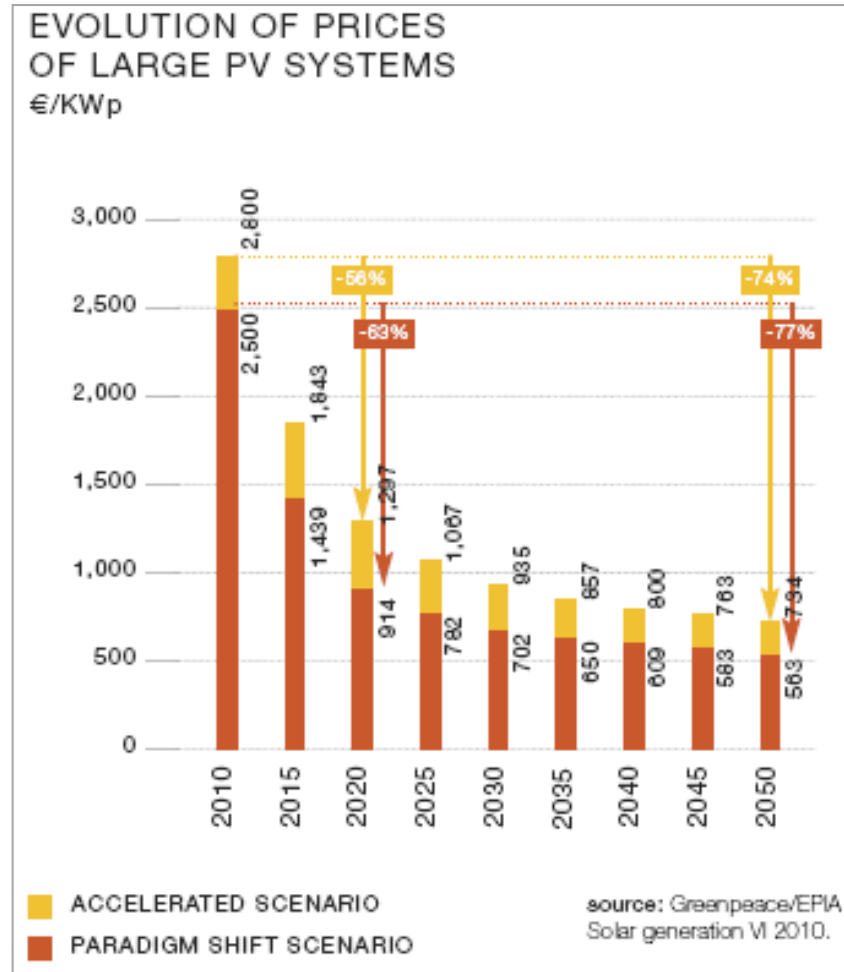


source: Gredler C., 2008. Das Wachstumspotenzial der Photovoltaik und der Windkraft – divergierende Wahrnehmungen zentraler Akteure, Diploma thesis, University Salzburg

- ongoing fast PV cost reduction is very likely
- PV is still negligible in terms of currently cumulative installed capacities
- Grid-parity start right now (driven by end-user electricity prices)
- Fuel-parity start right now (driven by solar resource quality)
- high (economic) demand for adapted off-grid PV solutions
- economic PV market potential by 2020 roughly 2,800 – 4,300 GWp
- cumulative installed capacity by 2020 roughly 600 – 1,600 GWp
- most institutions cannot imagine a fast PV diffusion (except EPIA, Greenpeace)

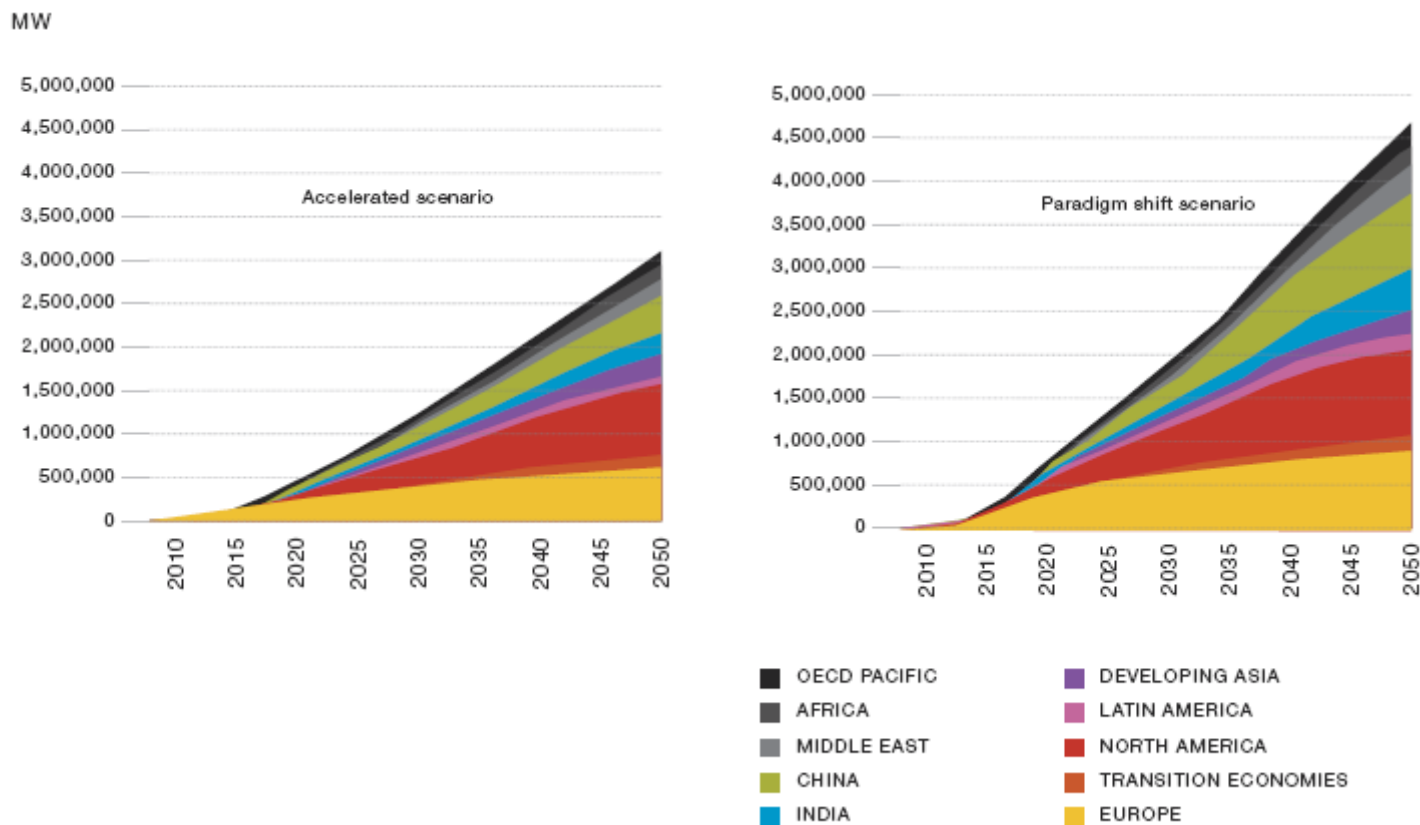
## Solar Generation 6

### *Long-term price development utility-scale systems*



## Solar Generation 6

### *Long-term market growth scenarios*



source: Greenpeace/EPIA Solar Generation VI, 2010.

**Table 1: BLUE Map Electricity Capacity (GW) for Selected Technologies Worldwide**

	2007	2010	2015	2020	2025	2030	2035	2040	2045	2050
Coal w CCS			4	22	85	191	341	476	558	663
Natural gas w CCS			1	5	12	37	98	163	224	298
Actual/projected		38	350~1600						3000~5000 and up	
			130~200							
<b>Solar PV</b>	<b>8</b>	<b>19</b>	<b>53</b>	<b>126</b>	<b>233</b>	<b>384</b>	<b>630</b>	<b>877</b>	<b>1132</b>	<b>1378</b>
Solar CSP	1	2	8	42	70	107	187	287	382	473
Wind	96	159	322	575	799	1067	1315	1521	1645	1732

Source: ETP2010, IEA analysis

**Table 2: BLUE Map Electricity Generation (TWh) for Selected Technologies Worldwide**

	2007	2010	2015	2020	2025	2030	2035	2040	2045	2050
Coal w CCS	0	0	29	164	653	1447	2578	3566	4117	4746
Natural gas w CCS	0	0	2	28	64	207	570	955	1337	1815
Biomass w CCS	0	0	0	0	6	33	83	167	265	311
Biomass	259	304	379	469	855	1448	1709	2025	2079	2149
<b>Solar PV</b>	<b>4</b>	<b>17</b>	<b>63</b>	<b>144</b>	<b>306</b>	<b>525</b>	<b>1050</b>	<b>1514</b>	<b>1981</b>	<b>2469</b>
Solar CSP	1	3	22	131	235	395	765	1287	1849	2489
Wind	173	326	755	1323	2045	2779	3682	4190	4617	4916

Source: ETP2010, IEA analysis

**Table 3: BLUE Map Cost Assumptions for Generation Technologies**

	Investment costs (USD2008/kW)			Annual Improvement to		Assumed Learning Rates	
	Year	2010	2020	2050	2020		2050
Coal supercritical (SC)		2100	2000	1650	0.5%	0.6%	NA
Coal ultra-supercritical (USC)		2200	2100	1700	0.5%	0.6%	NA
Coal IGCC		2400	2250	1850	0.6%	0.6%	NA
Natural gas combined cycle (NGCC)		900	850	750	0.6%	0.5%	NA
USC+post-combustion capture		3400	3300	2500	0.3%	0.8%	6%*
USC + oxy-fuelling		3700	3600	2700	0.3%	0.8%	6%*
IGCC + pre-combustion							
Actual/projected		3000~6000		700~1200*)			
			1000~2000				
<b>Solar PV</b>		<b>3500-5600</b>	<b>2200-3500</b>	<b>1000-1600</b>	<b>4.5-4.6%</b>	<b>3.1%</b>	<b>18%</b>
Solar CSP		4500-7000	3400-5000	1950-3000	2.8-3.3%	2.1%	10%
Wind onshore		1450-2200	1300-1900	1200-1600	1.1-1.5%	0.5-0.8%	7%
Wind offshore		3000-3700	2300-3000	2100-2600	2.1-2.6%	0.9%	9%

\*) Global Energy Assessment (draft, IIASA, 2011)

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- from technology push to market pull

Outlook


Realising the vision of the Photovoltaic sector:  
**THE SOLAR EUROPE INDUSTRY INITIATIVE**  
 Supporting large-scale photovoltaic (PV) solar energy deployment and industrial competitiveness  
 by Research, Development and Demonstration (RD&D)




An industry-led initiative elaborated by the European Photovoltaic Industry Association (EPIA)  
 and the European Photovoltaic Technology Platform (EU PV Technology Platform)  
 under the European Union's Strategic Energy Technology Plan (SET Plan)

2  
 EDITION 2011



**A Strategic Research Agenda  
 for Photovoltaic Solar  
 Energy Technology**  
 EDITION 2 2011





## Development targets SRA2

	Today	2020	2030	Long term potential
Typical turn-key price for 100 kWp system (2011 €/Wp, excl. VAT)	2.5	1.5	1	0.5
Typical electricity generation costs, Southern Europe (2011 €/kWh)	0.19	0.10	0.06	0.03
Typical system energy payback time, Southern Europe (years)	0.5-1.5	<0.5	<0.5	0.25

*100 kWp commercial roof system, Italy*  
*PR of 80%, yield of 1440 kWh/kWp*  
*25 year lifetime, discount rate of 6.5%*  
*Current and 2020 values consistent with SEII KPIs*

## **General scientific & technological challenges for PV cells & modules (selection)**

### **High performance (= high efficiency & high annual yield)**

- maximize absorption; minimize recombination losses
- apply efficient concentration (*high X, light trapping*)
- utilize full spectrum (*multi gap, multi band, multi carrier, photon conversion, and more*)

### **Low cost**

- high efficiency (*leverage at all levels*)
- low materials cost (*ultra-thin layers, low-cost materials*)
- high-throughput processing (*vacuum & non-vacuum*)

### **Sustainability**

- minimum materials & energy use; (design for) recycling
- alternative materials (*CIS → CZTS, Ag → Cu, etc.*)

## General scientific & technological challenges for PV systems (selection)

### High performance (= high efficiency & high annual yield)

- sun tracking
- high availability (system reliability)
- low electrical losses (DC/AC conversion, cabling, mismatch, etc.)
- (self) cleaning

### Low cost

- high efficiency
- low materials cost
- fast preparation & installation, low maintenance, replacement & repair

### Sustainability

- “low BoS” designs, low-energy, abundant materials
- (design for) recycling

# **General scientific & technological challenges for system integration (selection)**

## **High performance**

- electrical integration: avoid having to switch down or off
- physical integration: optimize system lay-out, select optimum sites

## **Low cost**

- electrical integration: concepts & technologies for high penetration (see e.g. prof. Martin Braun's (FhG-IWES) and dr. Tim Meyer's (DTMC))
- physical integration: standardisation, prefab, integrated fixtures, click-on/click-off, etc.

## **Sustainability**

- electrical integration: optimize energy technology portfolio
- physical integration: low-impact & durable materials (design for) recycling, low intrusion, good aesthetics

# Solar photovoltaic roadmap milestones

2010

2020

2030

2040

2050

GW capacity 200  
Market 34 GW/yr

GW capacity 900  
Market 105 GW/yr

GW capacity 2 000  
Market 127 GW/yr

GW capacity 3 000  
Market 141 GW/yr

## Regulatory framework and support schemes

Market support schemes to achieve grid competitiveness – to be phased out over time

Regulatory framework preparing large-scale integration of PV into the grid

Internalisation of external costs for level playing field

Market enabling framework with net metering and priority access to the grid

Framework for full market competition with priority access to the grid

## Market facilitation and transformation

Building codes and standards for PV products and interconnection rules

Business models for end users and rural electrification

Training and education for skilled workforce along the PV value chain; technology outreach to target audiences/stakeholders

Energy standards taking into account solar PV building regulations and obligations

Implementation mechanisms for grid investments and storage solutions for full scale integration of PV

## Technology development and R&D

Increased R&D funding to accelerate cost reductions and transfer to industry

Technical improvements, industrial processes, standardisation and scaling-up of manufacturing

Increased performance for PV cell/module technologies and balance-of-system components

Smart grid and grid management tools

Continuous R&D funding on medium-term PV cell and system technologies

Enhanced system applicability of PV and related technologies and products

Basic and applied research on emerging PV technologies and applications

Enhanced storage technologies

Continuous R&D funding on novel concepts and applicability

Research into concepts for ultra high performance/low-cost approaches

### Key actions and respective leading roles for:

Government stakeholders

Market stakeholders (demand side)

R&D and PV industry stakeholders (supply side)

# Contents

The PV challenges quantified

Building blocks for the solution

- technology portfolio & system approaches

Economics and markets

- state of the art and projections

R&D priorities

Crossing the valleys of death

- from incentive-driven to self-sustained markets
- from technology push to market pull

Outlook

## From incentive-driven to self-sustained markets

- **Quality first** (*TW-scale use requires professional quality, not just bottom-low prices: “Trust comes by foot and leaves by horse”*)
- **Develop bridging business (& system) concepts**
- **Careful communication** (*grid parity on consumer level in a few countries is not enough to kick-start self-sustained global markets*)

## From technology push to market pull

- **Leading companies build up large in-house R&D capacity**
- **Industry sets the agenda in major R&D programs**
- **Role of public research shifts:**

*from multi-partner joint development projects to more emphasis on:*

- *open innovation models*
- *bilateral competitive R&D*
- *developing high-risk high-potential options (beyond industry scope)*



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## Outlook

- **Cost reduction: factor 5**
- **Efficiency enhancement: factor 2**
- **Volume increase: factor 100-1000**



**thank you for your attention!**