

Developing markets for clean energy

REEEP: Global Strategy

Eva Oberender, Programme Director

Renewable Energy and Energy Efficiency Partnership (REEEP)

IEA Gaps and Strategic Opportunities in International Collaboration on low-carbon energy technologies, Paris, 27 February 2014

- 1. Context of REEEP's initiation
- 2. Scope and mode of REEEP's activities
- 3. Mechanisms for collaboration





Environmental Finance, October 2003



REEEP is "a new kind of partnership that draws on the expertise of everyone with a stake in sustainable development".

Tony Blair, 2002



REEEP is a public-private partnership set up to accelerate the market for clean energy

Established through the WSSD in Johannesburg in 2002

 10-year track record of finding innovative projects and cutting edge information and knowledge management

Works with both governments and the private sector

A strong network of 385partners, 8500Friends of REEEP and specialised networks such as:

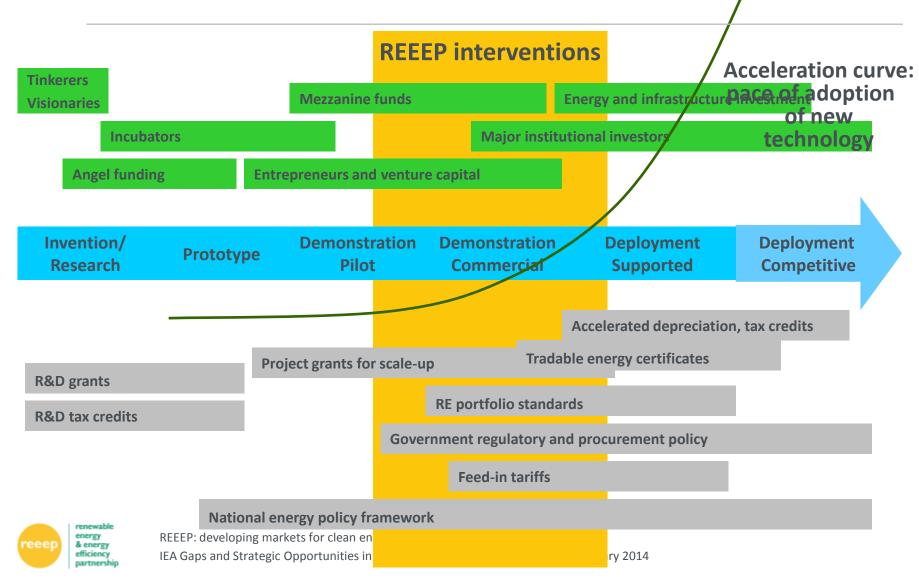
- SERN (Sustainable Energy Regulation Network)
- REIL (Renewable Energy International Law)

Driven by a bottom-up approach to meet specific needs





REEEP specifically targets both investment and policy at the acceleration stage



REEEP is deeply rooted in a collaborative approach: 385 partners, 8500 network partners







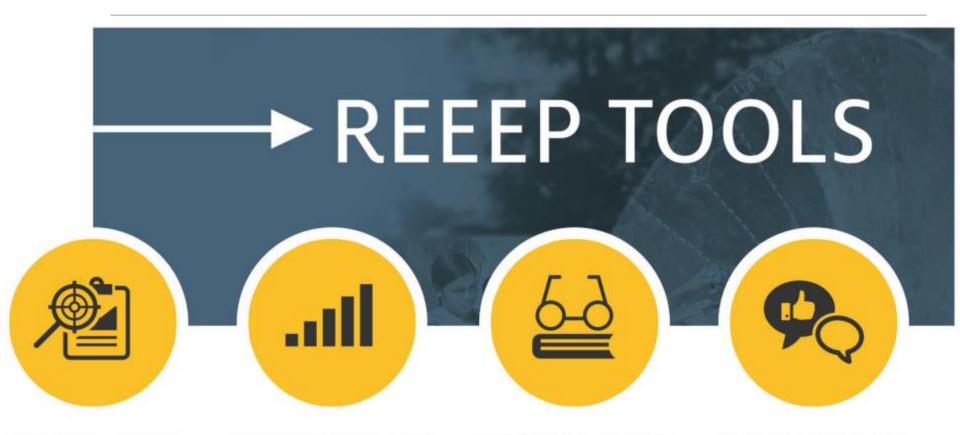


REEEP's regional offices are anchored in established research, industry and intergovernmental org's





REEEP focuses on four categories of activities



PROJECT CALL FACILITY

Search engine for entrepreneurs and business models

INVESTMENT ACCELERATOR

Business mentoring and matchmaking for private growth financing

OPEN DATA & KNOWLEDGE

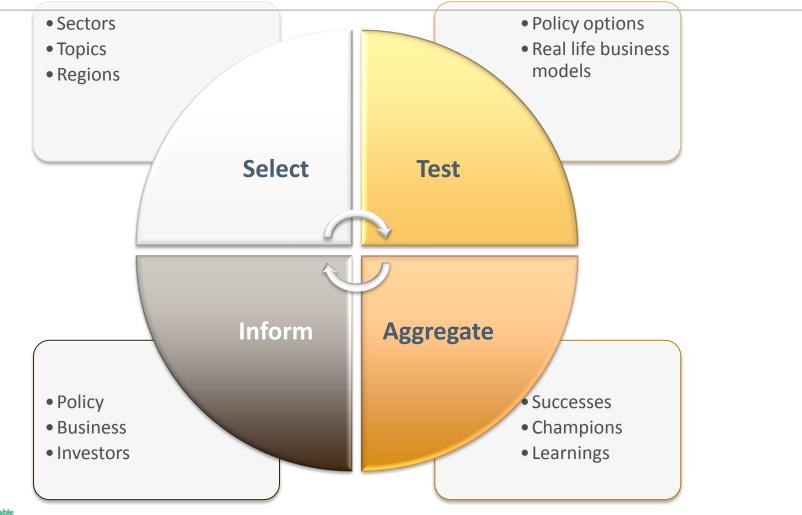
Clean energy information resources for business and policy

PRACTICE-BASED POLICY

Evaluating and distilling practical experience into conducive policy prescriptions



Project Call Facility – Strategic Use





REEEP has funded 185 projects in 58 countries





- ≥ 18.6 million REEEP funding
- **≥** €36.3 million co-funding leveraged
- ✓ In 58 countries

Examples of support initiatives

- Direct assistance government agencies for policy or regulation development and implementation
 - China Wind Roadmap
 - Namibia Feed-in Tariff
 - Tonga Energy Roadmap
- Industry energy efficiency programmes
 - Metal casting in Karnataka (India)
 - Fuels switching in Indonesian tofu and tempe factories
- Regional and global initiatives
 - Development and implementation of building codes for the UEMOA region of West Africa
 - Development of RETScreen software (CanMET, GEF, NASA) 400,000 users, 33 languages



REEEP Knowledge Building

Data management

• reegle.info – 2.5m users per year (reeq e



Knowledge management

 Valuable experience and policy learnings from REEEP projects

Energy Data Exchange

 Increase availability and accessibility of data for stimulating clean energy markets

Knowledge networks

- Energy regulators SERN
- Policy and legislation networks REIL





With increasing wealth, under a 'business as usual' scenario the world will buy hundreds of millions of cars in the next 30 years

Linked Open Data for sustainable transport

- Congestion costs cities \$billions/yr in productivity, crashes and traffic management
- Transport sector fastest growing source of GHG emissions projected to increase by 57% (2005-2030) and by over 80% by 2050
- Work across sectors to support planners, policy-makers and operators to analyse and make use of both transport and nontransport data to identify sustainable transport interventions to meet demand effectively and to support consumers



Thank you!

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Global strategy to accellerate clean energy markets



Three ways to help create markets

PROJECT CALLS linked to PHASED FINANCING FACILITY

INTERVENTIONS:

large scale, sector specific, targeted

ENHANCED LEARNING AND BEST PRACTICE: Policy, data, knowledge management



Interventions



We are past ideas. Now we entering the **age** of implementation.

REEEP Interventions

- Strict focus on scale-up design around sectors, topics, and regions
- Retains REEEP's ability to drive long-term outcomes
- Based on evaluation of projects in the clean energy field
- Building long-term insight, knowledge and cooperation
- Includes opening up access to information through reegle.info
- Stimulate specific networks to find, foster, and fund champions as the central agents for scale-up





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1bn m2 of Energy Positive Buildings

- Lock-in of housing policy unsustainable
- Potential for GHG emissions high
- Market transformation as a theory of change
- Developing markets for positive energy buildings in emerging economies, with a particular focus on affordable urban housing.
- Focus on providing positive energy building solutions for people shifting from the informal building sector to the formal building sector.

Enhanced learning and best practice



REEEP Knowledge Building

Data management

• reegle.info – 2.5m users per year

Knowledge management

 Valuable experience and policy learnings from REEEP projects

Energy Data Exchange

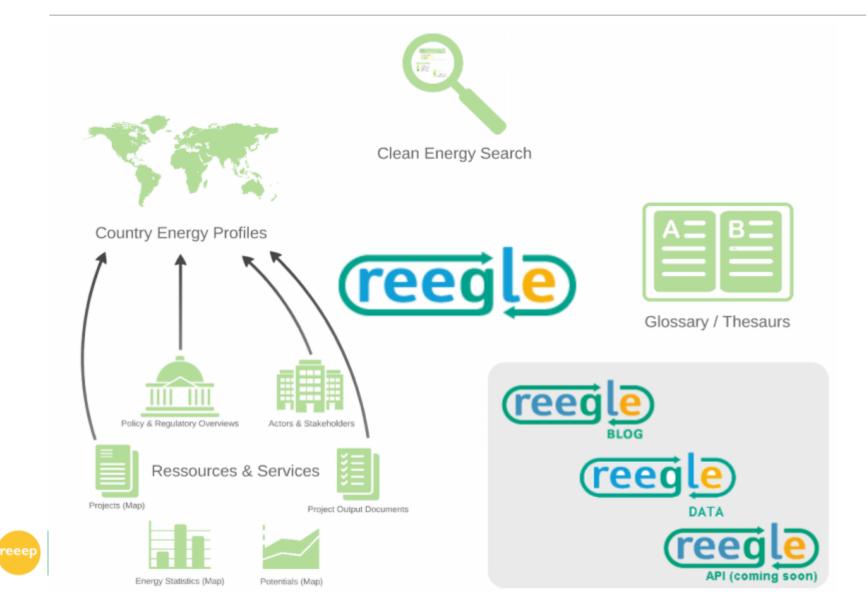
 Increase availability and accessibility of data for stimulating clean energy markets

Knowledge networks

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- Policy and legislation networks REIL



REEEP operates reegle.info, the clean energy portal with 220,000 unique users per month



Project call facility



REEEP Project Call Facility as a key asset

Large network of project developers

Solid management and reporting system

Rapid deployment – only 4 months from call to project award

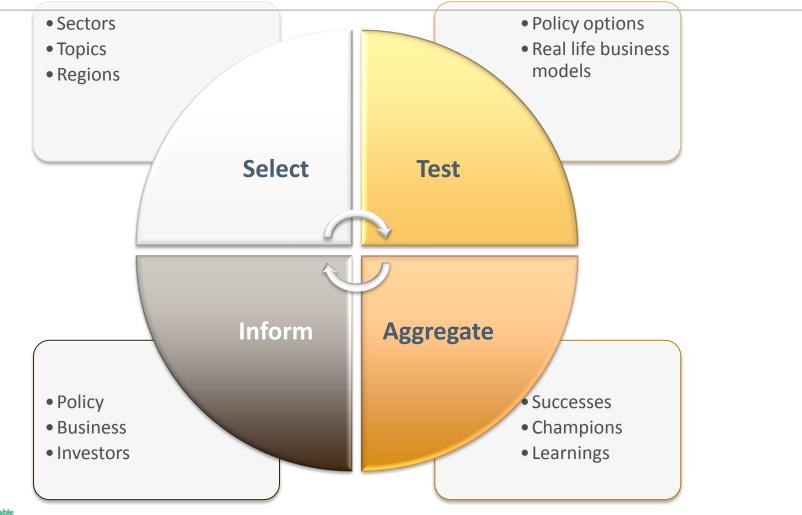
MRV through local Regional Secretariats

Grants up to EUR150,000 - ideal for start-up funding

Aggregate learnings for policy and investment



Project Call Facility – Strategic Use

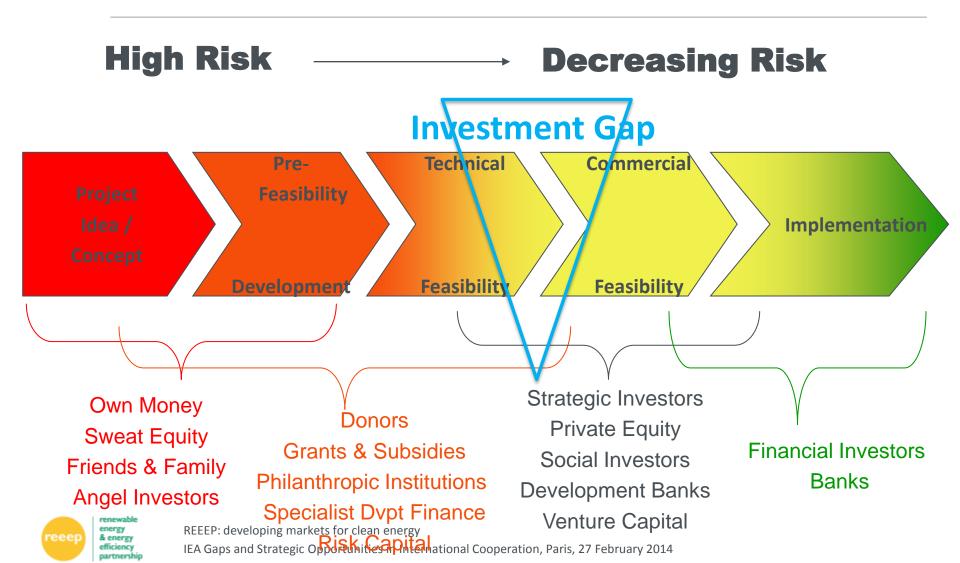




Phased Financing Facility for effective scale-up



Addressing a key investment gap in the project development value chain



REEEP and CTI PFAN cooperation for effective successes in clean energy projects



- 185 clean energy projects focus on stimulating markets in developing countries and emerging economies
- €25 million im grant funding / leverage 1:2



& energy & energy efficiency partnership



- 164 Projects in project development pipeline: US\$5 bn investment
- >2000 MW of clean capacity / > 7 bn tonnes CO2 e pa
- US\$500 million investment raised / 40 projects
- We understand Project Development, Financing & Implementation

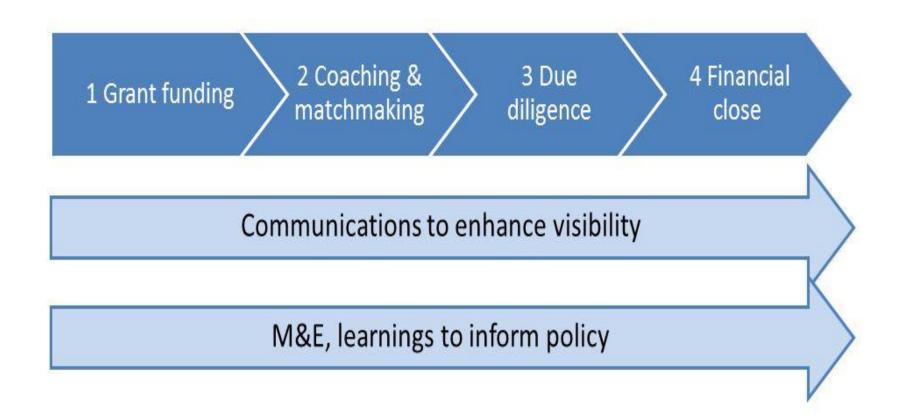


Critical Funding Points

Due Diligence **Tipping** Point Pre-**Technical** Commercial **Implementation Feasibility Feasibility Feasibility** Development renewable energy reeep & energy Investors / efficiency partnership Banks REEEP: developing markets for clean energy

IEA Gaps and Strategic Opportunities in International Cooperation, Paris, 27 February 2014

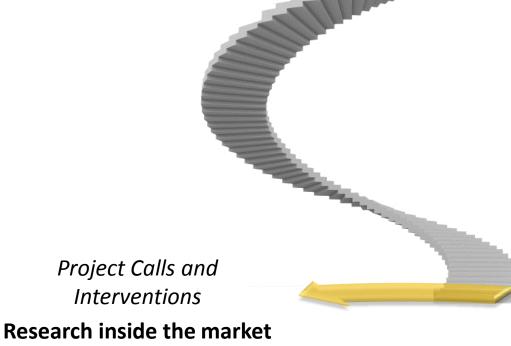
Phased Financing Facility – 6 Elements





IN SUMMARY

Scaling up clean energy solutions



Enhanced Learning and Best Practice

Data, Information, Policy and Regulation

Phased Financing
Catalysing Scalable
Business Models



Enabling Environment



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