

**Economic instruments to catalyse
investments in energy efficiency policy**

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The future of Energy Efficiency Finance

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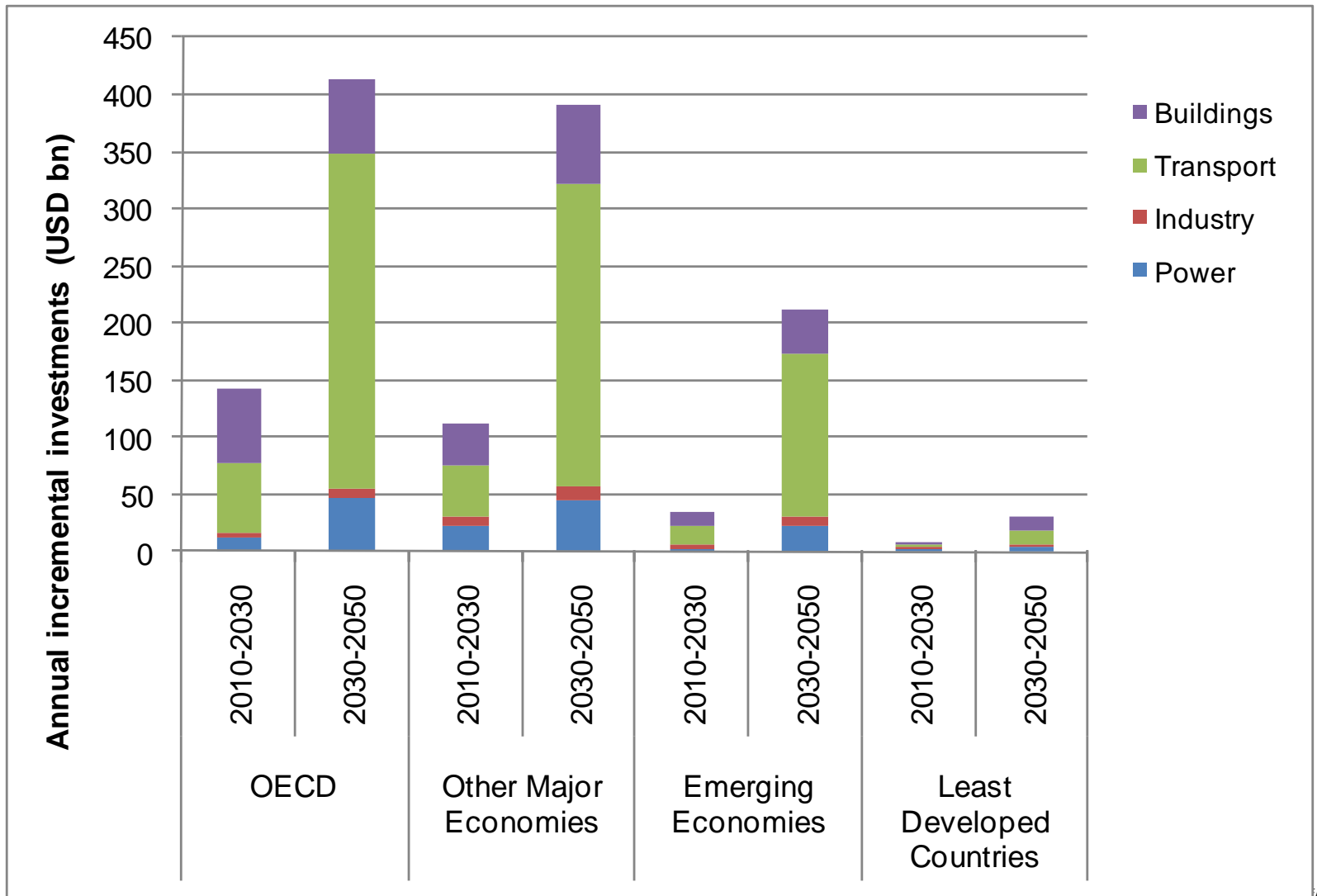


International
Energy Agency

Overview

- **Need for investment and barriers**
- **Role of government – to encourage investment**
- **Economic instruments – characteristics, definitions, examples**
- **Instruments and their funding mechanisms**
- **Choosing, designing, evaluating**
- **Buildings as the focus of today's workshop**

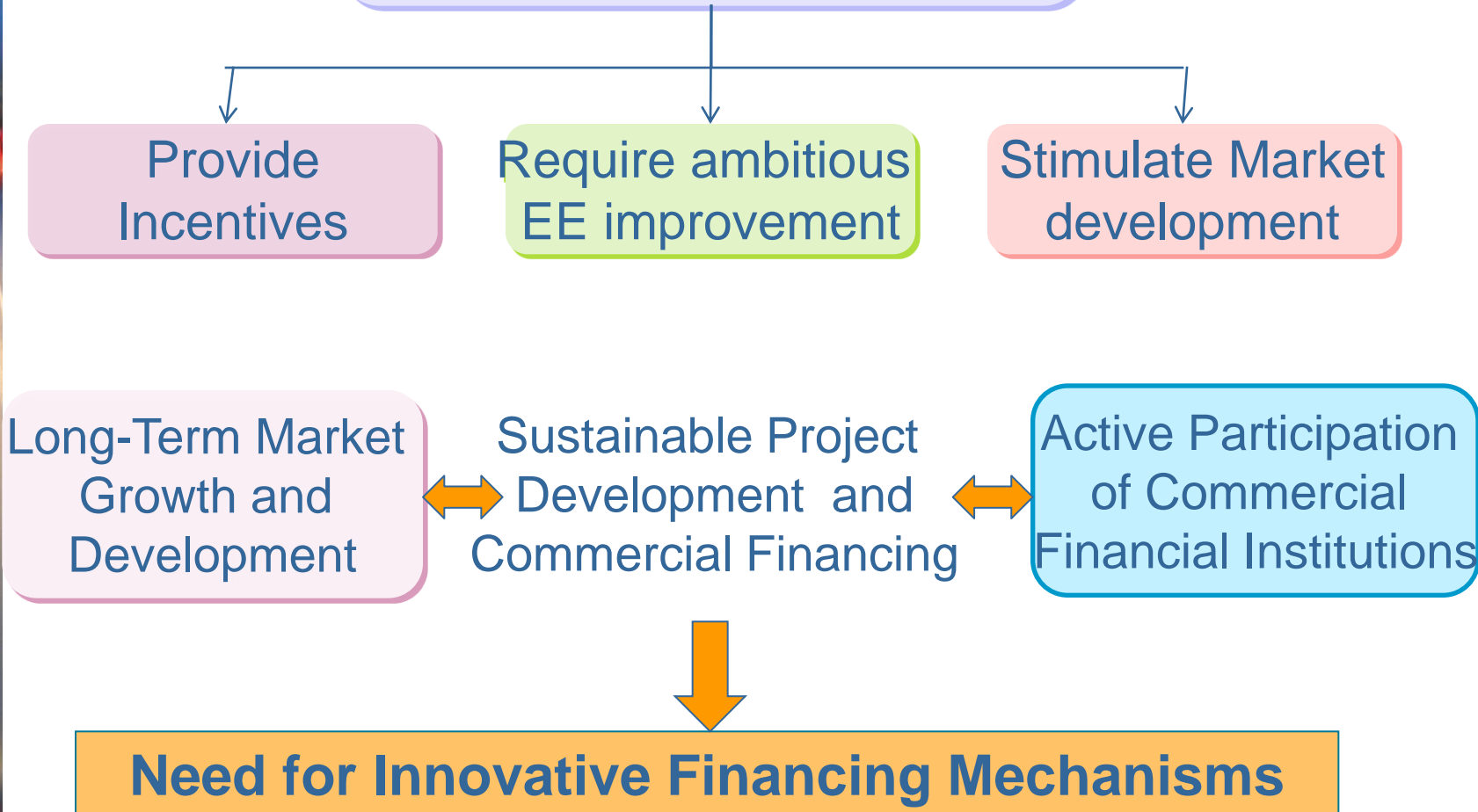
Additional investment needs in the BLUE Map scenario by region and sector



The EE finance challenge—why so much remains untapped

- **Principal agent problem**
 - Split incentives
 - Absence of clear legal responsibility
- **Information failure**
 - Benefits of EE
 - Lack of training
- **Financial barriers to access to capital**
 - Initial cost
 - Perceived high risk
 - Lack of adequate collateral
 - High uncertainty
 - Small size of the projects, high transaction costs
 - Information failure in finance sector

Government Role

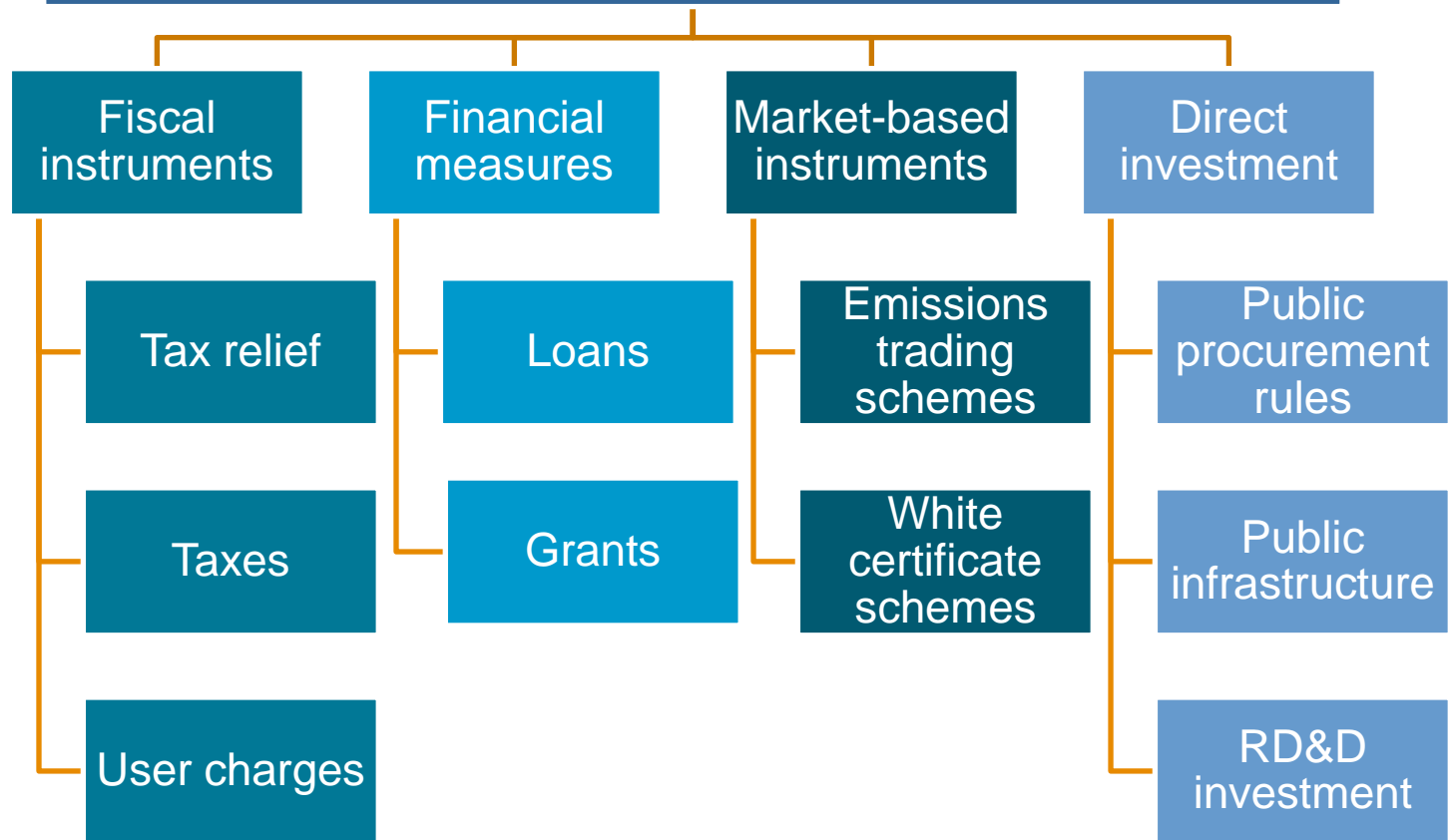


Economic instruments

- Providing a price signal to energy-users to engage in energy efficient activities
- Economically efficient and effective if designed right
- Should be combined with regulatory instruments
- Little evaluation means money wasted
- Can be revenue raisers for green investments



Economic policy instruments for energy efficiency



Energy efficiency policy target

Economic instrument

Funding mechanism

Transport

Energy taxes

User charges

Treasury budget

Industry

Tax incentives

MLDB's

Buildings

Grants

dedicated funds

Private banks

Loans

3rd party

ESCO's

Utilities

Economic instruments for EE in industry, transport and buildings

Industry

- Tax relief
- Audit support
- CO₂ emissions trading
- Energy management support
- R&D incentives
- Energy prices
- 3rd party finance and ESCOs

Transport

- Vehicle tax incentives
- Advanced vehicle subsidies
- Fuel taxes
- User charges
- Infrastructure investment
- CO₂ emissions trading

Buildings

- Grants for EE equipment
- Loans and grants for refurbishment
- Direct investment in social housing
- 3rd party finance and ESCOs
- Tax relief
- Energy prices

Choice and policy interaction

- **Choice of instrument is depending on many context specific factors:**
 - Sector
 - Target group
 - Existing barriers
 - Local economic, legal and infrastructure conditions
 - Choice of instruments affects the funding mechanism

- **Policy interaction and policy coherence:**
 - Incentives should always be referenced to existing regulation and building codes
 - ambitious performance criteria are needed as a basis
 - However, no performance without strict enforcement of regulation and building codes
 - Policy interaction and coherence also with regard to using several economic instruments in parallel

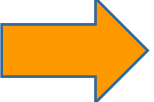
Design issues

- **Design issues may have even stronger influence on effectiveness and economic efficiency:**
 - Uptake of the instrument
 - Free riders
 - Marked distortion created
 - Technology lock in
 - Administrative burden
 - Spill over effects
 - Monitoring and Evaluation

Economic evaluation matrix

Category	Criteria	Indicators
Environmental effectiveness	Impact on market	Uptake of programme (units product)
		Level of awareness/influence (%)
	Sales of qualifying products (units product)	
Energy savings	Energy savings	Gross energy saved (kWh or toe)
		Gross CO ₂ emissions (tCO ₂)
Rebound effect	Rebound effect	Increase in sales of energy using equipment (%)
		Increase in use of energy efficient technologies (%)
Economic efficiency	Free-ridership	Share of tax incentives to purchasers who would have bought the energy efficient equipment anyway (%)
		Multiplier effects (%)
	Costs	Value of awarded tax incentives
		Administrative costs (€)
Policy interaction	Total costs (€)	
	Cost-effectiveness = total costs/energy saved (€/kWh)	
Other criteria	Process features	Ease of administration
		Transaction and administration costs (€)
	Market distortion	Price changes (Δ€)

Focus today is on buildings...

- Nearly all IEA countries have at least one economic instrument for energy-efficient buildings – but not tied to level of energy performance
 - More than one third are grants to owners
 - Loans and tax relief are also widely used
 - Policies and capital to facilitate 3rd party finance is a more recent phenomenon and likely to grow
 - Complete information on the effectiveness and economic efficiency of instruments is rarely available and unmeasured
-  High potential for waste of money and little improvement

Thank you for your attention