

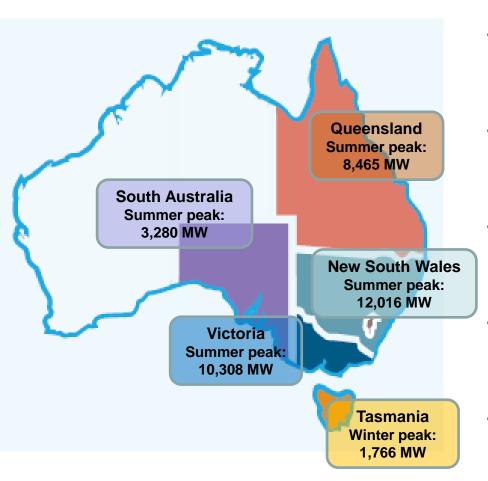
# Australia's experience of retail pricing reform

IEA Workshop IV: Network investment and regulation



Wednesday 14 January 2015
Paul Smith, Chief Executive, Australian Energy Market Commission

# Australia's National Electricity Market (NEM)



- The NEM includes five interconnected regions.
- Spans 5,000 km and includes 40,000 km of transmission cables
- Longest alternating current system in the world
- Supplies about 200 TWh of energy
- Supports 19 million residents

## Regulation and governance arrangements



National Electricity, Gas and Energy Retail Laws



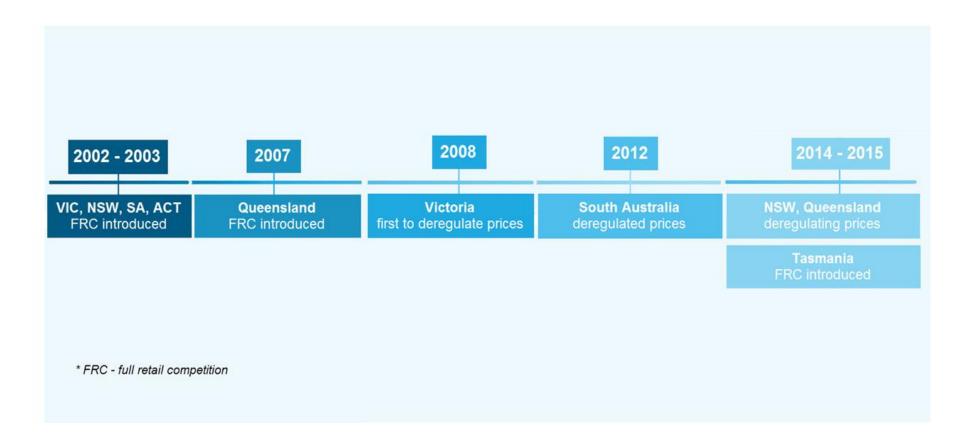
National Electricity, Gas and Energy Retail Rules



Power system & market operator



# Timeline of retail price reform



# Annual retail competition reviews Competitive market indicators and the 2014 review

#### Level of customer activity in the market

- 90% of consumers were aware they could choose energy company
- 40% had actively investigated options
- 28% had actually switched in 2013

#### Barriers to retailers entering, expanding or exiting the market

Retailers considered barriers relatively low in markets without price regulation.

#### **Degree of independent rivalry**

 States with greater competition have large number of retailers, low levels of market concentration and high degree of product differentiation.

#### **Customer outcomes**

Levels of satisfaction varied but was high in some jurisdictions

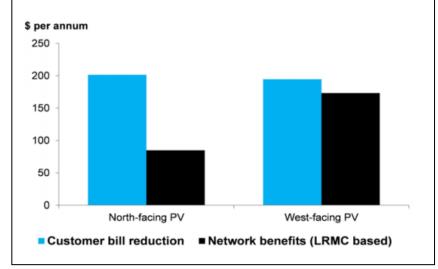
#### Retailer outcomes

 While retail margins are not estimated for our reviews, we make a number of observations on retailer outcomes drawing from retailer interviews.

## Network pricing reform

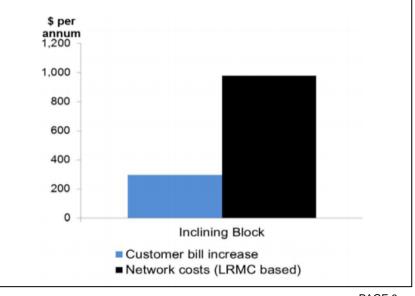
#### **Example 1: Solar PV**

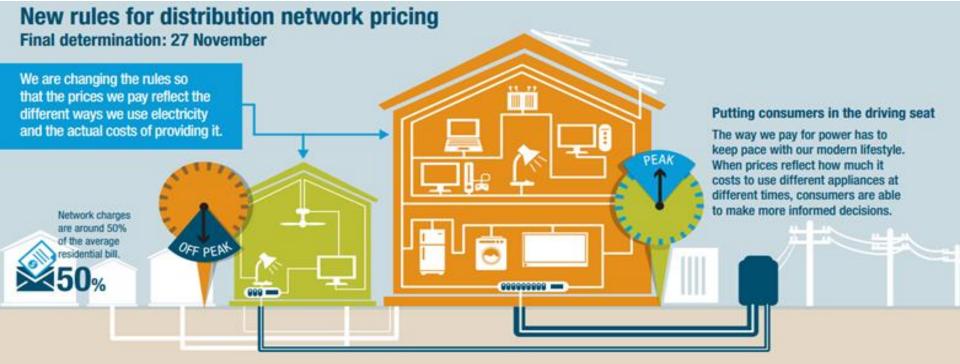
- Consumer A saves \$200 p.a. using north facing solar PV
- Reduces Consumer A network costs by \$80
- Other consumers pay remaining \$120



#### **Example 2: Air conditioner**

- Consumer using 5kW air conditioner causes \$1,000 p.a. network costs
- Consumer A pays \$300
- Other consumers pay remaining \$700







More consumer consultation on how network prices are structured



Network prices that reflect each consumer's usage



Clear instructions for networks on the requirements to apply when determining how to structure network prices



Earlier notification of network prices to allow retailers and consumers to better prepare for price changes

#### **HOW CONSUMERS WILL BENEFIT**

We have set up the right rules for the future so:



The prices we pay reflect the decisions we make



Everyone can make informed decisions on how and when they use electricity as new technologies evolve

