



# Webinar series: Accelerating energy efficient cooling – The Global Cooling Prize

IEA SEAD Webinar, 30 January 2020

# Overview

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- **Introduction**

- Vida Rozite, Energy Efficiency Division, IEA

- **The Global Cooling Prize**



**Iain Campbell**

Senior Fellow,  
Rocky Mountain Institute

- **Questions and discussion**

# How to ask questions

The screenshot displays the GoToWebinar Viewer interface. The main window, titled "GoToWebinar Viewer", shows a large white area with the text "Attendee Interface" in black. Below this, a red text box labeled "Question box" has a red arrow pointing to a small globe icon in the right-hand sidebar. Another red text box labeled "Questions in English" has a red arrow pointing to the "Questions" panel in the sidebar. The sidebar contains several panels: "Audio" (with options for Telephone and Mic & Speakers, and a "MUTED" status), "Questions" (with a text input field containing "[Enter a question for staff]" and a "Send" button), and "Webinar Housekeeping" (with "Webinar ID: 275-918-366" and the "GoToWebinar" logo). The Citrix logo is visible in the bottom-left corner of the viewer window.

**Attendee Interface**

**Question box**

**Questions in English**

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# SEAD: Governments working together to save energy

**SEAD SUPER-EFFICIENT**  
EQUIPMENT & APPLIANCE DEPLOYMENT  
AN INITIATIVE OF THE CLEAN ENERGY MINISTERIAL

Governments working together to save energy, turning knowledge into action, and advancing global markets to encompass energy efficient products



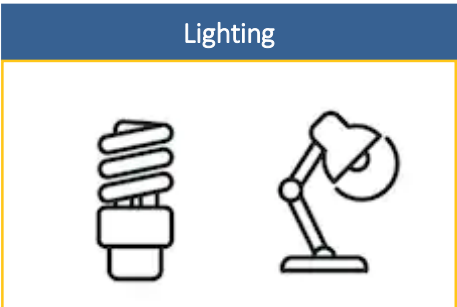
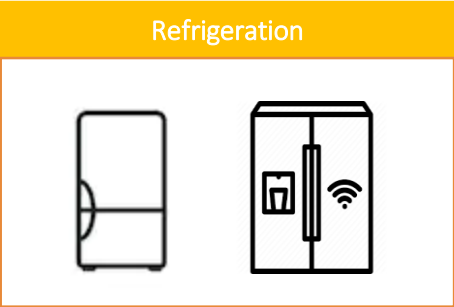
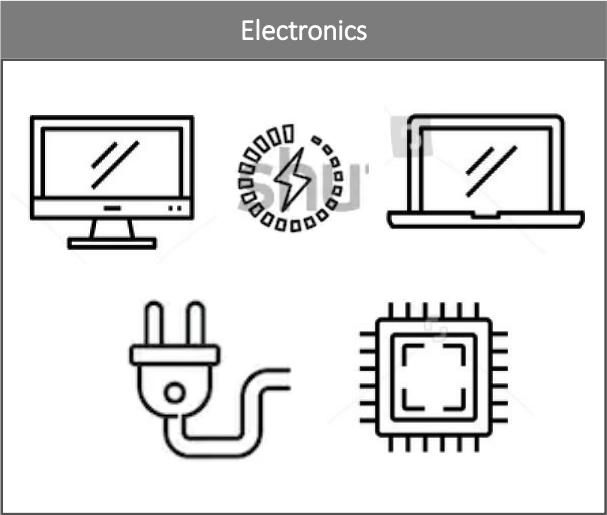
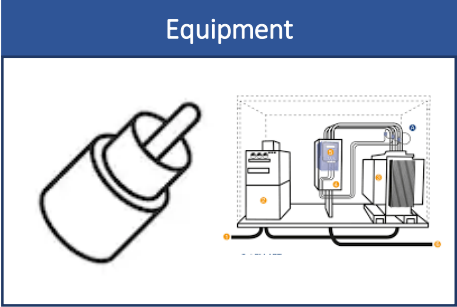
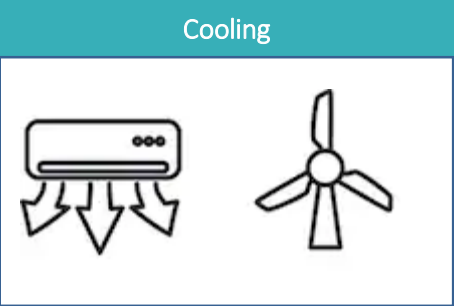
Operating Agent



**19** collaborating members  
+ partners

*SEAD is an Initiative under the Clean Energy Ministerial*

# Covering a wide range of equipment and appliances.....



# Proposed activities in the near future



Knowledge exchange portal



International collaboration events



Webinar series (cooling, digitalization...)



Master classes



Tools for policy makers

More information: [vida.rozite@iea.org](mailto:vida.rozite@iea.org)



*IEA – SEAD Webinar series  
The Global Cooling Prize*

*January 30<sup>th</sup>, 2020*

# Agenda

- The Cooling Dilemma
- About the Prize and our journey so far
- An overview of the innovative cooling solutions from the finalists
- Testing and Next steps regarding the Prize
- Scaling and Lessons Learned .... so far
- Questions



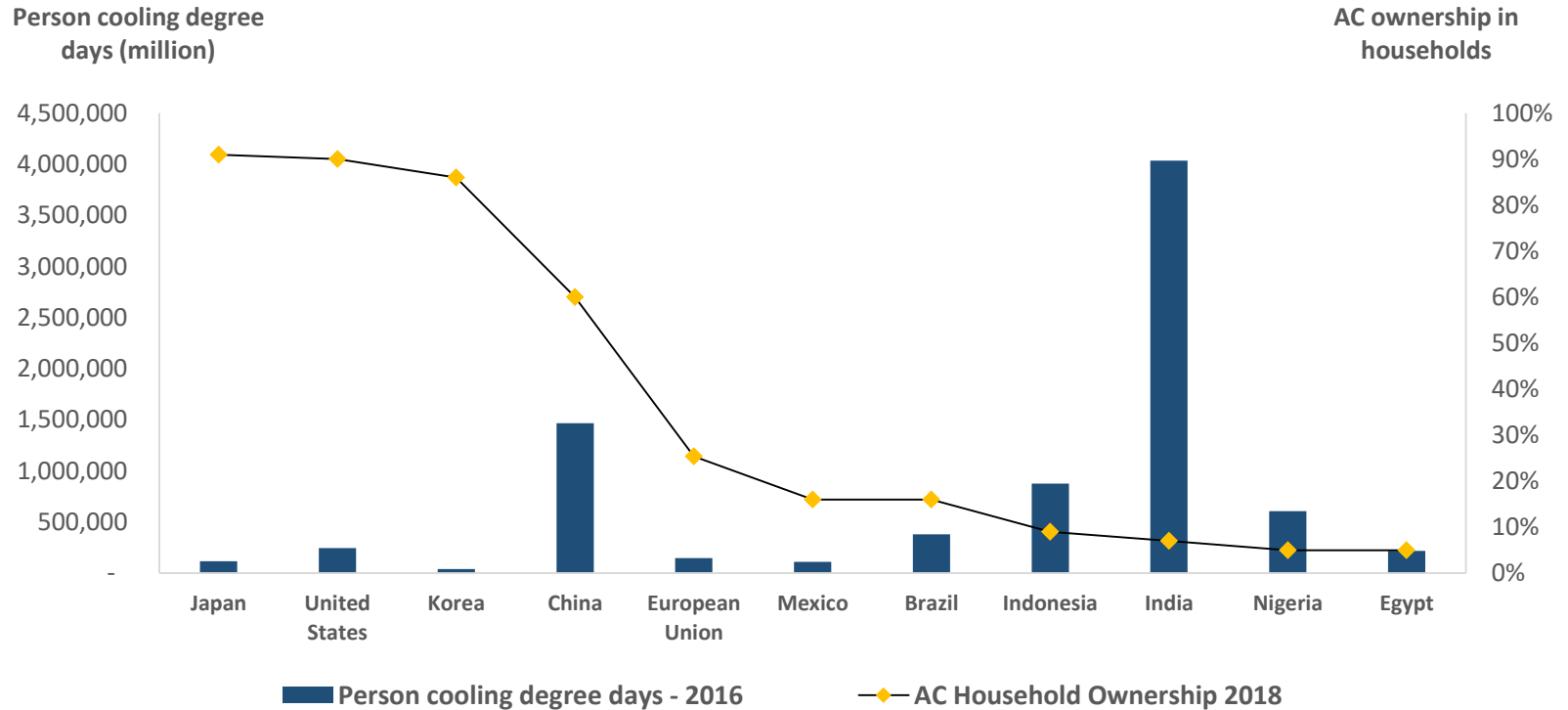


## ***The Cooling Dilemma....***

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*Increasingly seen as a social need  
but at an environmental cost we  
cannot afford*

# Cooling in the rear-view mirror has not captured much attention .. looking to the road ahead cooling needs to be on everyone's agenda



Source: IEA Report: The Future of Cooling: Opportunities for Energy-efficient Air Conditioning (2018); United Nations, Department of Economic and Social Affairs, Population Division (2017); <https://www.degreedays.net/>

# In addition to today's unmet needs major future demand accelerators are at work

## POPULATION GROWTH

Population is growing by over 80 million people/year, with 97% of growth in developing countries



## INCOME GROWTH

GDP growth for non-OECD countries will exceed 4.5% through 2025, making comfort economical for millions of new consumers

## URBANIZATION

99% of population growth is occurring in urban environments, worsening heat island effects



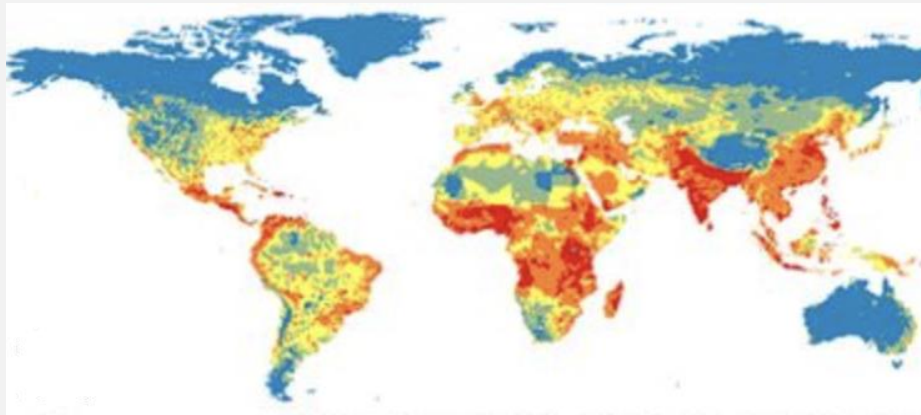
Cooling Demand will increase by almost 4x by 2050

## A WARMING PLANET

Global average temperatures expected to rise over 2.0°C by 2100, making summers longer and hotter

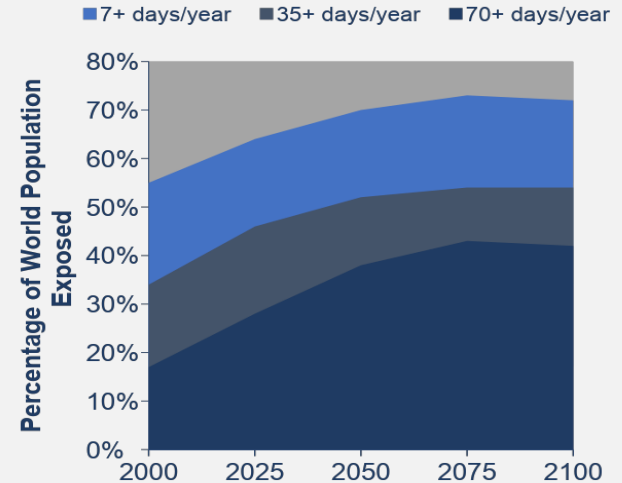
# For many people comfort cooling is transitioning from a perceived luxury to a vital enabler of health, productivity & prosperity

## Present day heat exposure risk



Worldwide, by 2030, extreme heat could lead to a \$2 trillion loss in labor productivity. India's economy alone stands to lose \$450 billion

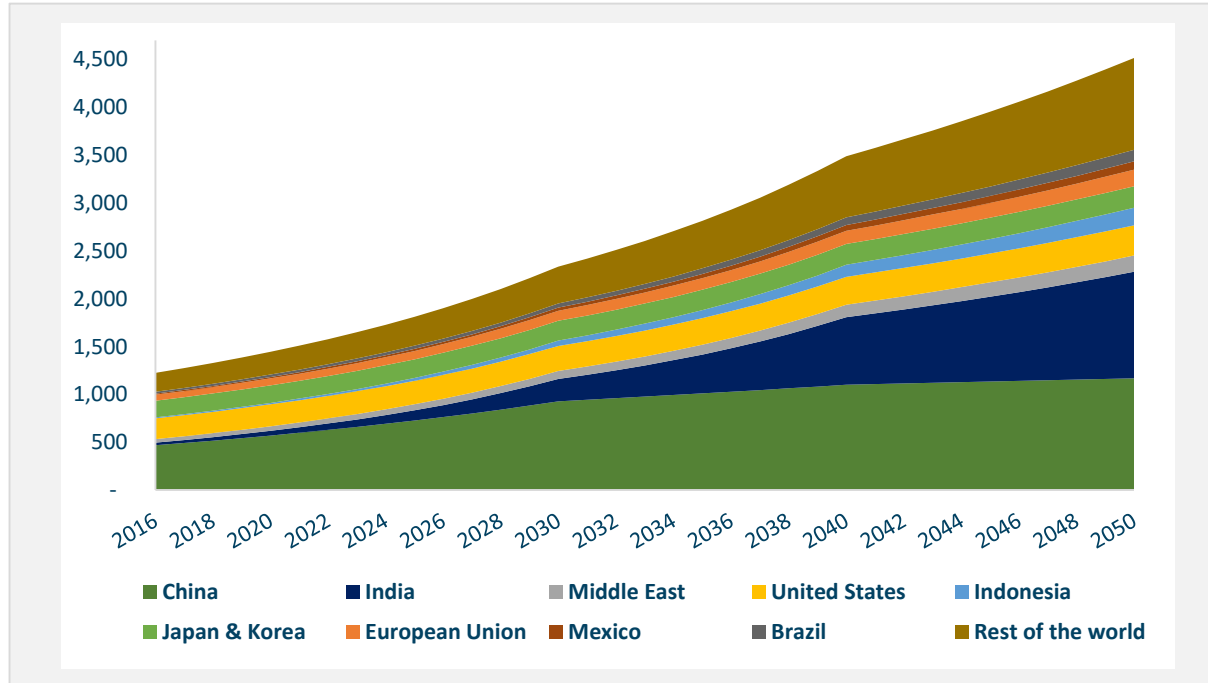
## Projected exposure to deadly heat



“Air conditioning was a most important invention for us, perhaps one of the signal inventions of history. It changed the nature of civilization by making development possible in the tropics. Without air conditioning you can work only in the cool early-morning hours or at dusk. The first thing I did upon becoming prime minister was to install air conditioners in buildings where the civil service worked.” Prime Minister Lee, Singapore 2009

# Entry level cooling is provided by the ubiquitous residential / room air conditioner (RAC) the number in operation could grow nearly fourfold by 2050

Expected global stock of room air conditioners, 2016-2050  
RAC units, millions



## PRESENT

Approx. 1.2 billion RAC units in the world; sales growing at 10-15% per year in developing economies.

## 2050

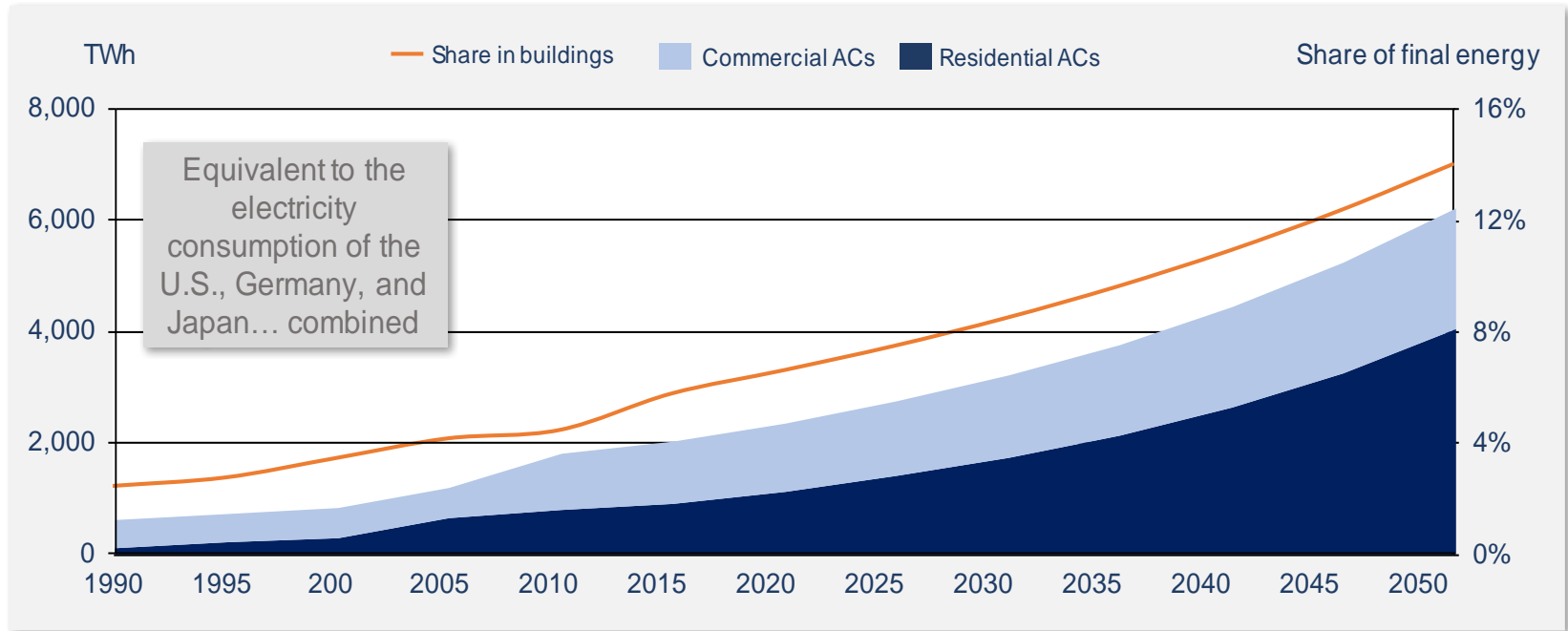
Approx. 4.5 billion RAC units in operation worldwide. Demand driven by non-OECD countries.

## 2100

50-fold increase in worldwide RAC energy demand from year 2000.

# Residential AC's will account for 2/3rds of cooling electricity demand and over 10% of global electricity use by 2050

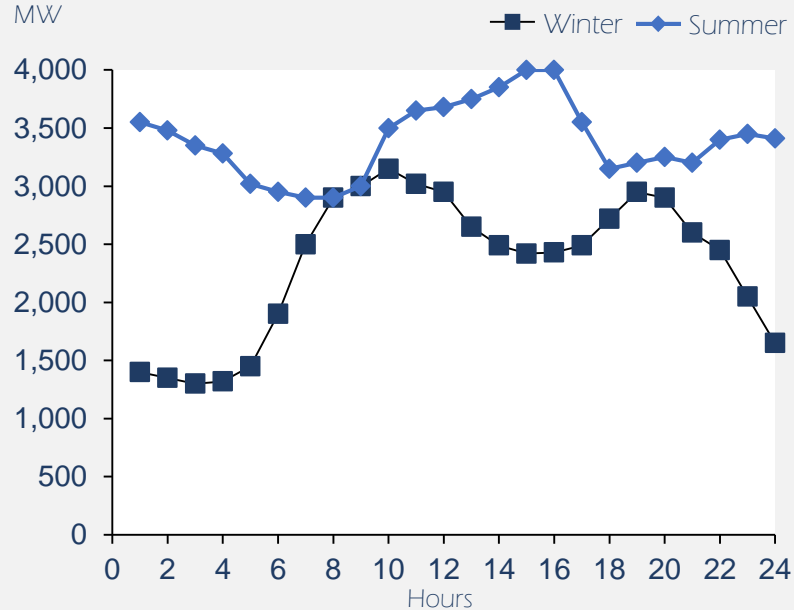
## Energy consumption associated with comfort cooling, 1990-2050



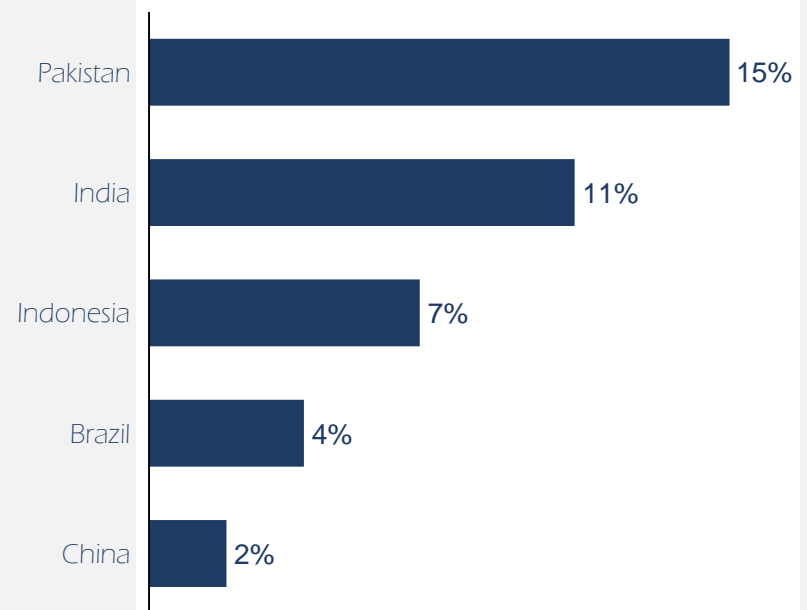
Source: IEA Report: The Future of Cooling: Opportunities for Energy-efficient Air Conditioning (2018); RMI: Solving the Global Cooling Challenge – How to Counter the Climate Threat from Room Air Conditioners

# Air conditioning demand will place significant burdens on grids where it drives peak loads and consumers pockets

New Delhi's grid electricity demand profile, hourly



Cooling costs as % of median household income

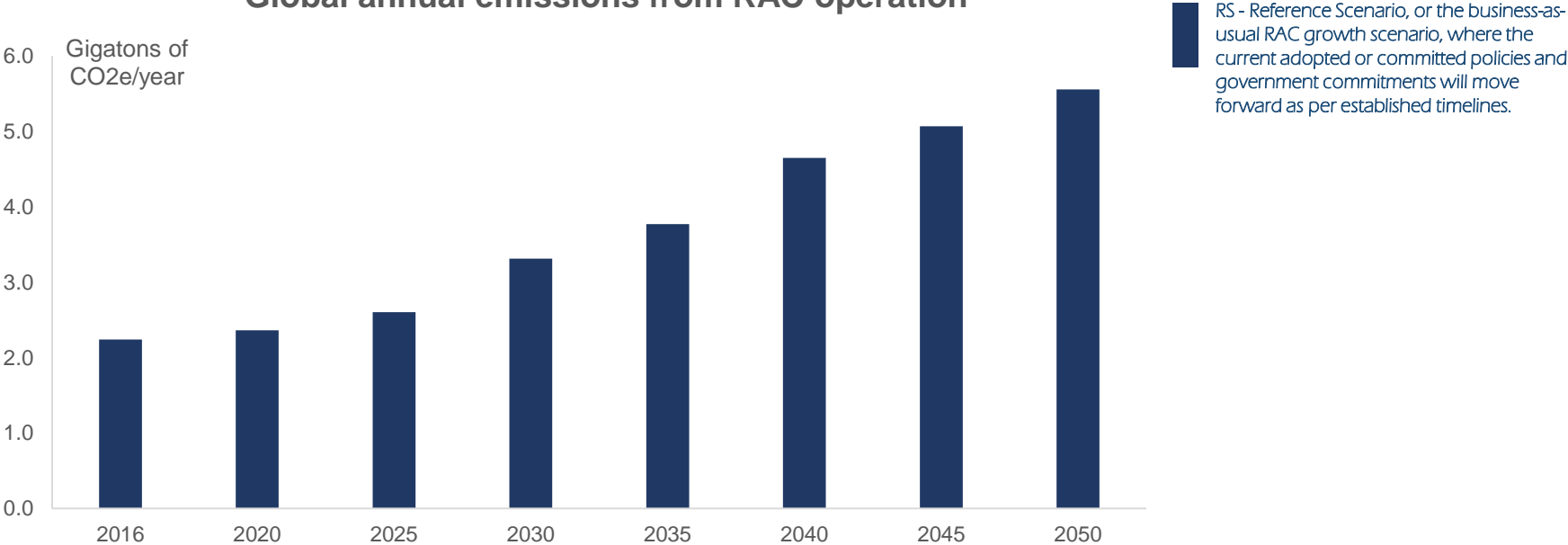


Source: LBNL Report: Benefits of Leapfrogging to Superefficiency and Low Global Warming Potential Refrigerants in Room Air Conditioning (2015), Global Industry Analyst Market Research, Enerdata, UCSUSA, Eco Climate Network Article, NRDC (2015), IECS and Christian Aid Report (2017); IPCC, "Fifth Assessment Report", 2014

# Even projecting trends in buildings codes, equipment efficiency and grid emissions intensities – annual cooling emissions will almost triple by 2050

### Global annual emissions from RAC operation

Gigatons of CO2e/year







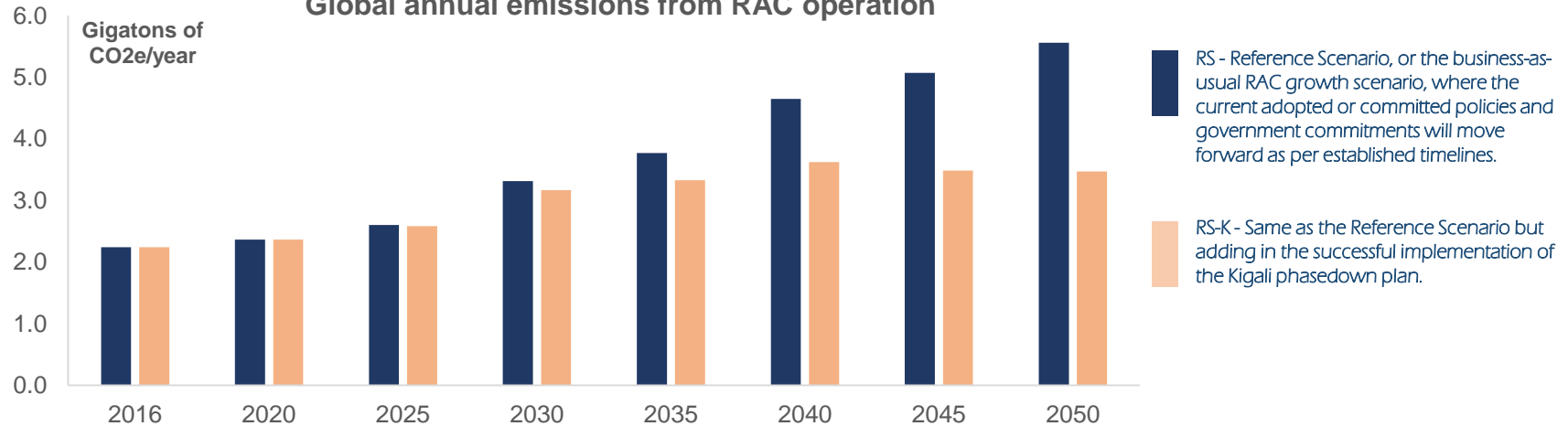
*While existing cooling emissions  
& efficiency efforts are critical,  
they are not sufficient*

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# Successful implementation of the Kigali Amendment will significantly reduce cooling related emissions – but we need to do more



Global annual emissions from RAC operation



# We are building better buildings, and being smarter in how we operate them which helps reduce cooling loads

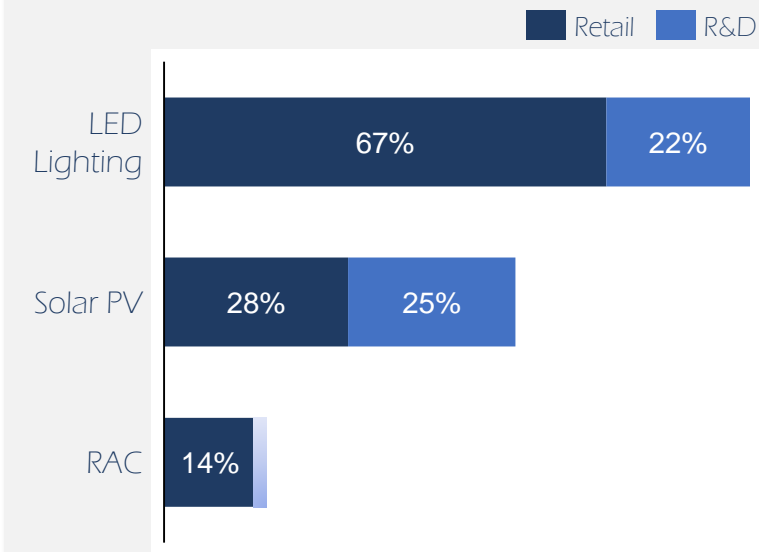


... but the energy consumption of the equipment serving these cooling loads remains a massive and critical component



# The efficiency opportunity remains largely unaddressed by the RAC industry due to lack of market and policy signals

## Industry progress toward theoretical max efficiency



## Consolidated industry

- RAC segment is subject to a massive market failure - the focus on lowest upfront cost...and industry responds to market signals
- Fewer than 500 AC companies worldwide

## Market Analysis

- Mass market innovation has largely focused on first cost and meeting near term market requirements - not transformational efficiency
- Emerging & innovative technologies are unable to achieve scale





*Do we allow inertia to define us or  
do we do what humankind has  
done through the ages and look  
for innovation to move us forward*

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*A prize has the potential to spur  
climate-friendly innovation and  
address the market failure in the  
cooling industry*

# The Global Cooling Prize Criteria has been developed to ensure that the next generation room air conditioners will deliver effective cooling at a dramatically lower environmental cost

Primary criteria used to determine final award

Supplementary criteria used to shortlist finalists

## CLIMATE

One-fifth of the life-time climate impact (electricity and refrigerant) of the baseline AC unit



## AFFORDABILITY

At manufacturing scale of 100,000 units, costs no more than twice the cost of the baseline AC unit to consumers



## POWER

Consumes less than 700W from the grid at rated cooling capacity or during test period



## EMISSIONS

Zero onsite emissions from any captive power or heat source



## SCALABILITY

Usable in existing homes, no "designed in" solution; less than 2x volumetric size of the baseline unit



## OPERATION

Designed to have 1.5 TR cooling capacity at standard outdoor conditions and Maintains below 27°C DBT and 60% RH indoors for the duration of test period



## WATER (if any is used)

Consumes an yearly average of 14 liters/day with daily maximum limit of 28 liters



## REFRIGERANTS (if any is used)

Zero ODP, lower toxicity, and compliance with safety standards



## MATERIALS

Minimal usage of high embodied carbon or rare earth materials



# The Prize is a high-profile competition with a \$3M purse supported by a global coalition to spur innovation and catalyze future demand





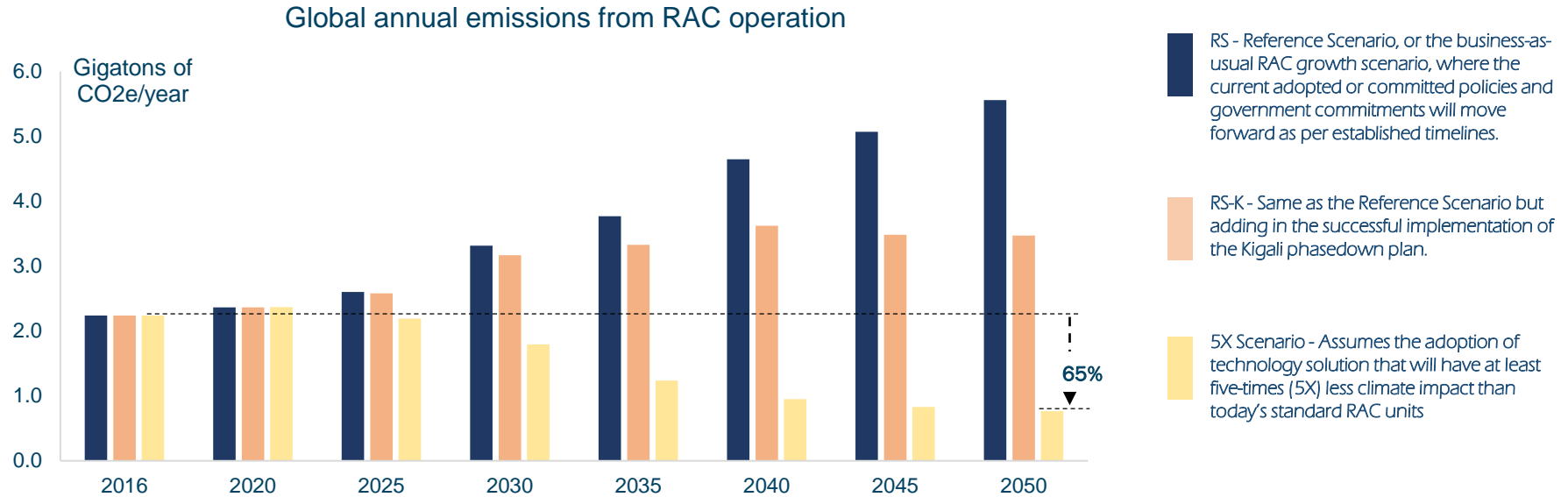
*The potential impact of a super-efficient, climate-friendly cooling solution would be profound*

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*... for people, the AC industry, the power sector, and the planet*



# Globally scaling of the 5X solution will reduce RAC associated global annual emissions in year 2050 to a level that is manageable



## Key assumptions:

- RMI analysis assumes an adoption curve for the 5X solution as follows: market adoption starts in 2022 with a 5% share; by year 2030 it gains an 80% share of the annual sales, and by year 2040 it achieves an almost 100% share of the annual sales.
- We assume that building envelope improvements (thermal insulation driven by building codes) have the potential to achieve a 7.5% reduction in cooling demand in 2050 in developed countries. For developing countries, we assume that a 15% reduction in cooling demand can be achieved in 2050 as a significant portion of the building stock is still to be built

# Globally, this may be one of the single biggest demand side actions we can take to mitigate climate change

75+ GT

CO<sub>2</sub>eq emissions avoided through 2050



0.5°C

Global warming mitigation by 2100



EQUIVALENT IMPACTS

Avoid over 2,000 GW of new generation capacity globally

Avoid up to 5,400 TWh of electricity generation, equivalent to electricity consumption of US, Japan, and Germany today

Make all 28 countries in the European Union carbon neutral tomorrow



*Where we are, the Finalists*

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# Our Journey and where we are

## Outreach and Media

Over 70,000 users on the [prize website](#) from 195 countries. The Prize was featured in over 1280 global publications in news outlets in over 95 countries and recorded over 2 billion impressions. The Prize has over 14000 followers on social media with 1.8 million+ impressions.



## Global Application Submissions

**2,100+**

TEAMS REGISTERED for the competition from 95 countries

**445**

completed the INTENT TO APPLY FORM

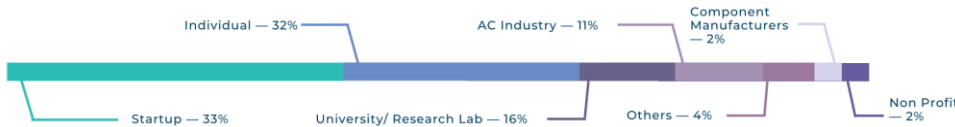
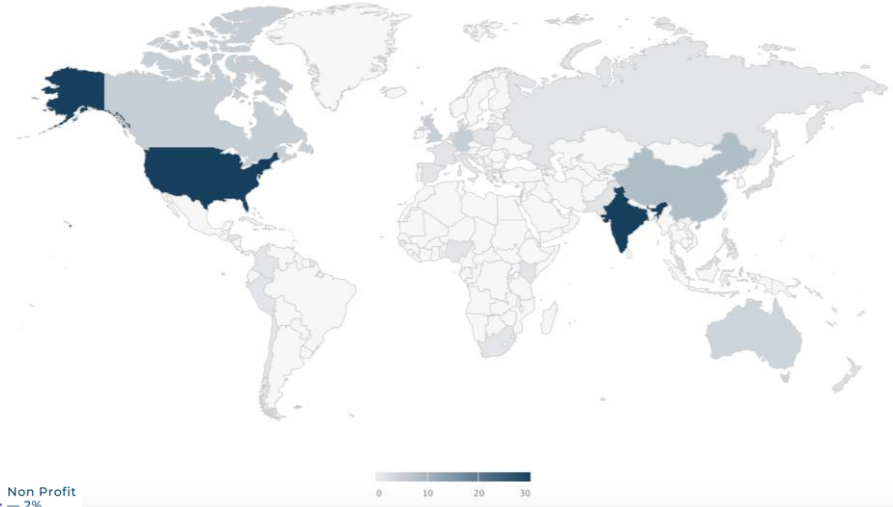
**13**

completed the DETAILED TECHNICAL APPLICATION

from

**31**

COUNTRIES around the world



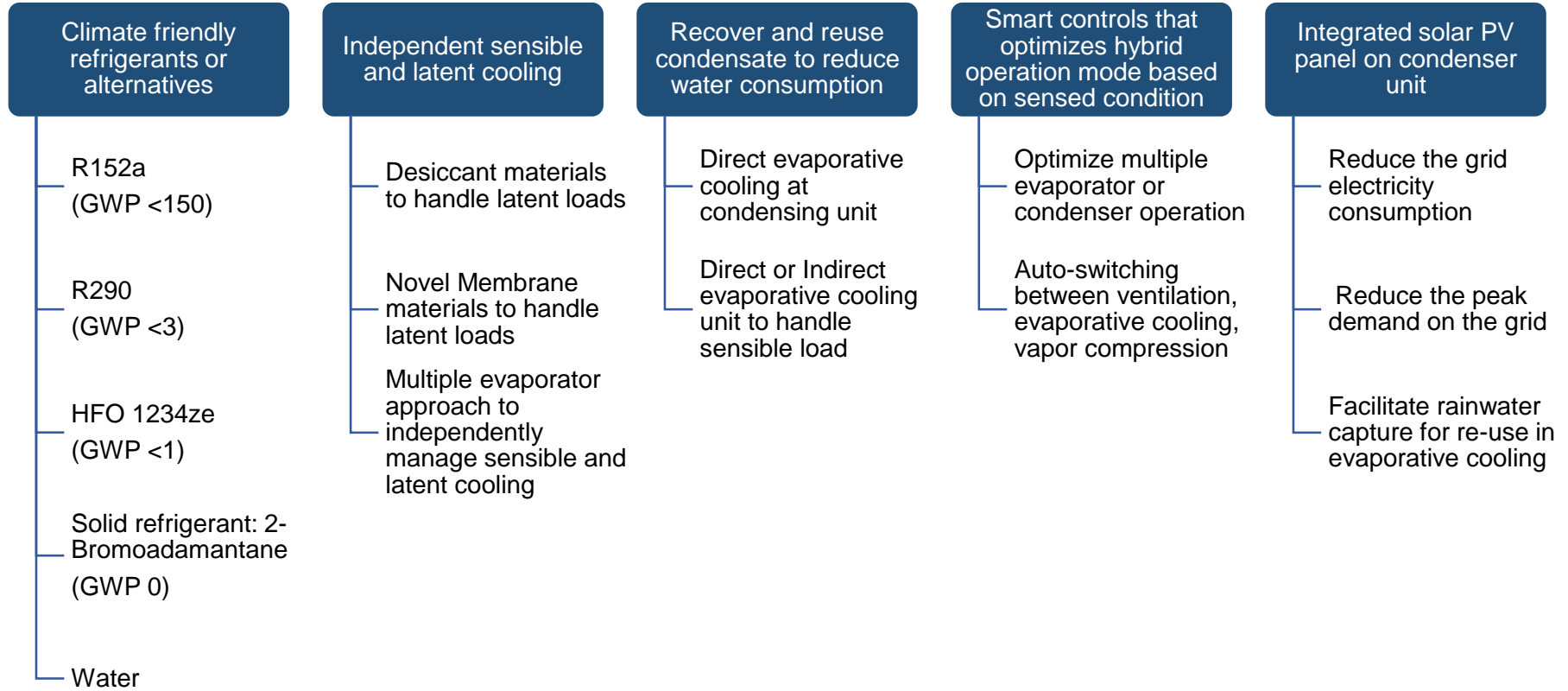
# 8 Finalist teams were selected by the Technical Review Committee



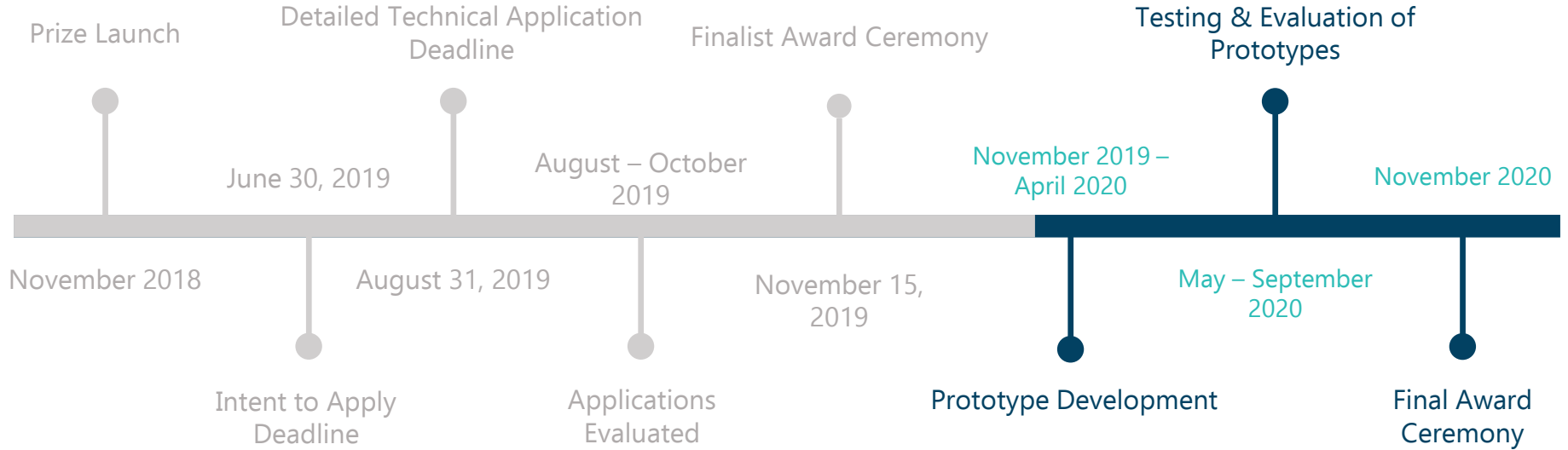
Key highlight is the diversity offered by the selected finalists

- Diversity of technology
- Diversity of geography
- Diversity of entity profile

# Selected 8 breakthrough cooling solutions combine multiple innovations to meet the prize criteria



# Prize Timeline and Key Milestones







*Testing and selecting a  
winner(s)*

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# Finalists are required to ship two prototypes to India by April 15, 2020 for testing



Finalists eligible to receive an award of **US \$200,000 each**



Finalists undertake prototype development and production between **November 2019 and April 2020**



Finalists ship two working prototypes to India by **April 15, 2020** for testing.

# Prototypes received from finalists will undergo Testing by three different methods that complement each other

Test Method	Key Objective	Control	Relevance to Energy Use Estimate	Repeatability	Monitoring	Expected Noise
Lab-simulated test	Controlled Environment	Temp / RH conditions, Internal Loads (dynamic), External Loads (dynamic)	High	High	Extensive	Minimal
Field Test	Replicate real-world scenario with all the variables	Internal Loads (dynamic)	Moderate	Low	Moderate	High
ISEER	Alignment with reference Standards	Temp / RH conditions (static)	Low	High	As per Standard	Minimal



*Lab simulated year-round  
performance test*

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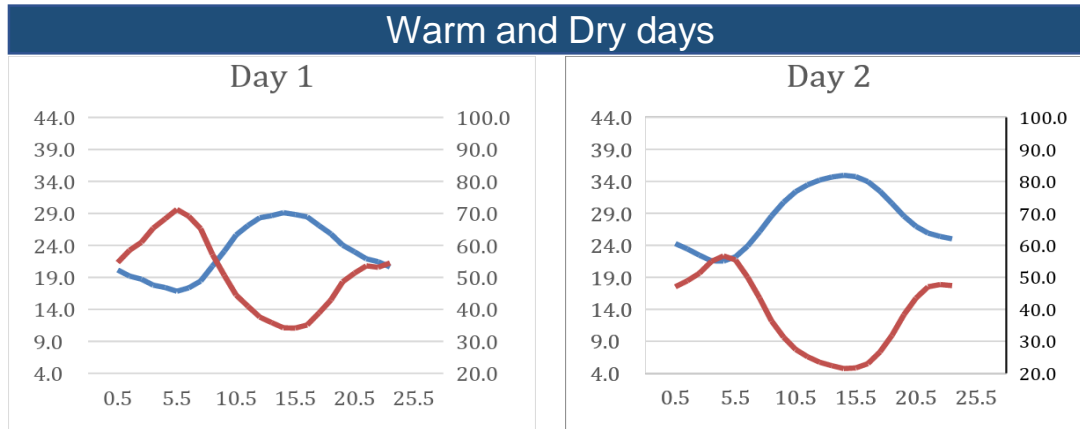
# One prototype from each finalist will be tested at CEPT University's state-of-the-art facility



- Designed to assess energy use, demand, and water use for a wide variety of air conditioning system technologies - traditional and low energy cooling systems
- Design comprises of External and Internal rooms (Room within a room) to simulate energy use in buildings
- External Chamber maintains a wide range of daily outdoor condition profiles (5 to 45 °C, 20 to 80% Relative Humidity)
- Internal Chamber maintains accurate indoor conditions (15 to 35 °C, 10 to 90% Relative Humidity)

# Testing the prototypes for 10 continuous days under varying outdoor conditions to estimate the full-year performance

- Selected 10 typical daily profiles represent all climate zones of India under which a cooling technology is expected to operate.

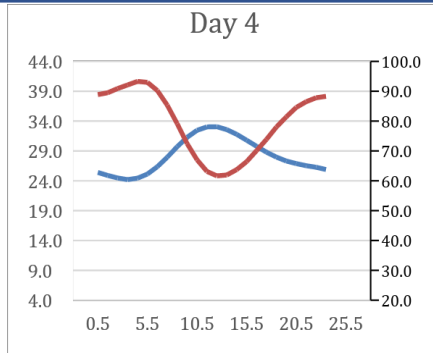
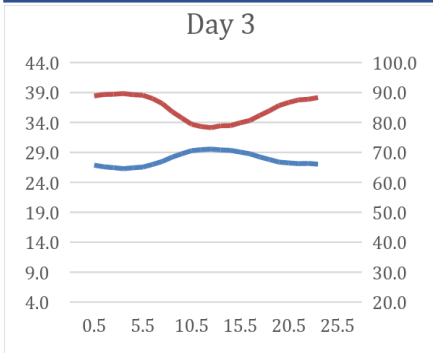


— Dry bulb temperature

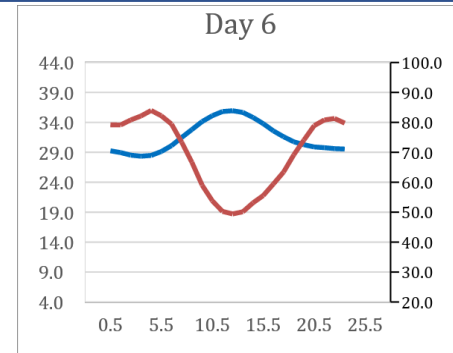
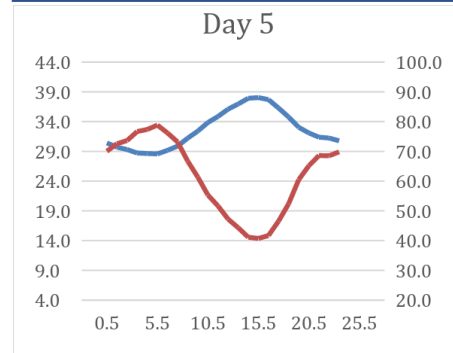
— Relative humidity

# 10 selected days for the lab test cont...

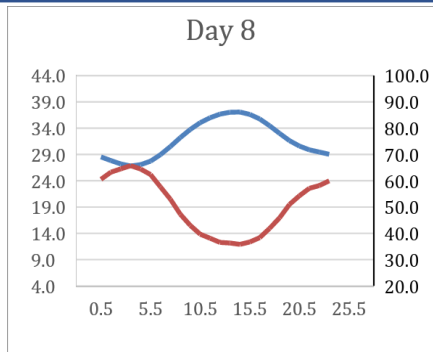
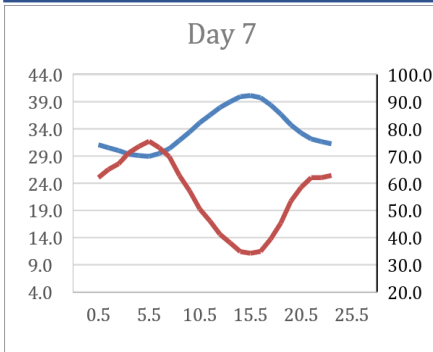
## Warm and humid days



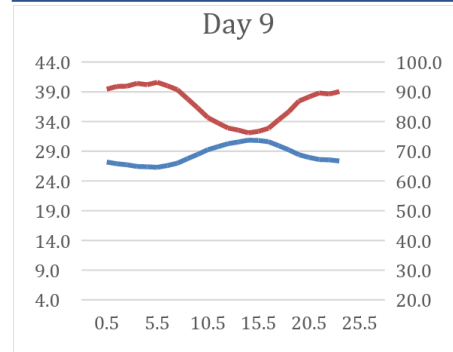
## Hot and humid days



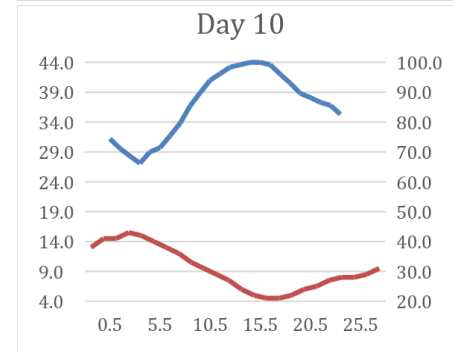
## Hot and dry days



## Extreme humid day



## Extreme hot and dry day

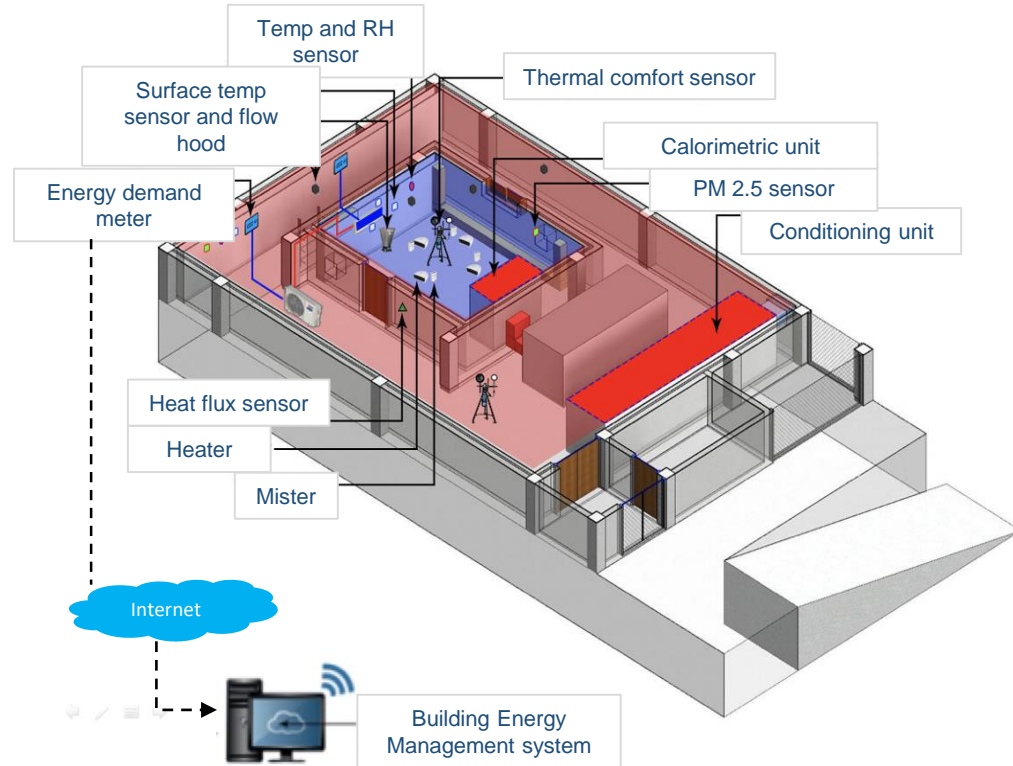


— Dry bulb temperature

— Relative humidity

# Protocol to be followed for lab test

- Prototypes to be installed and tested for up to 12 days in the simulated lab environment.
- Prototypes to be operated for 10 days in continuous operation mode i.e. all 24 hours, excluding time for stabilization and transition.
- External (envelope heat gains and infiltration) and internal gains (lighting and occupants) will be simulated in the chamber.
- Performance parameters of the prototypes to be recorded at every 15-minute interval.
  - Grid electricity consumption, Power demand, Water usage etc.
  - Indoor conditions of the internal chamber - below 27°C DBT and 60% RH at all times.



*Disclaimer – The layout and exact location of any equipment or any instrument may be different in the actual lab set-up.*

# Weighting factors are assigned to each of the 10 test days to evaluate the year-round performance of the prototypes

- Weighting factors represent the fraction of days in a year in New Delhi, India that are similar to each of the selected day for testing

Day Type	Sequence of days	Weighting factor*
Warm and Dry	Day 1	8%
Warm and Dry	Day 2	12%
Warm and Humid	Day 3	5%
Warm and Humid	Day 4	18%
Hot and Dry	Day 5	1%
Hot and Dry	Day 6	10%
Hot and Humid	Day 7	4%
Hot and Humid	Day 8	6%
Warm and Extreme Humid	Day 9	6%
Extreme Hot and Dry	Day 10	2%

Example calculation - Using weighting factor to determine annual performance

Test day	Operating hours [hours/day]	Measured cooling electricity consumption [kWh/day]	Weighting factor*	Annualized energy consumption [kWh/year]
<i>Day 10 - Extreme Hot and Dry</i>	24	25	2%	<b>182.5</b> [25* (2%*365)]

Sum of the weighting factors: 72% after eliminating the days when the prototype is not expected to operate in New Delhi, India





*Scaling Interventions  
within the scope of the  
Global Cooling Prize*

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# Catalyzing Scaling Interventions

- Demonstration of what is possible
- Publication of findings from prize criteria and testing protocols in comparison to equipment standards and rating systems in this sector – extracting learnings to inform future policy.
- Establishment of investor ‘marketplace’ to connect those able to commercialize and invest with innovators interested in garnering support
- Stimulate bulk procurement and AMC programs from those end users naturally motivated by lower lifecycle cost
- Stimulate the development of incentive and pay as you save programs to help overcome first cost barriers to sustainable cooling equipment



## *Lessons Learned .....so far*

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# Lessons .... so far

- The power of amplification – A global coalition
- Specific to the prize process
  - Prize as a change model – where market failure exists
  - Establish pure outcome-based criteria, do not embed technology bias.
  - These are hard to solve problems, narrowing the focus to a single end use helps secure engagement and reduces subjectivity
  - If trying to solve a global problem running a national prize is sub-optimal, global problems deserve global prizes
  - Be sure to engage Industry and Industry associations
- The answers are out there, we just need to engage and ask the right questions – today's standards and rating systems may not be asking the right questions ?

# *Thank You*

Visit - [www.globalcoolingprize.org](http://www.globalcoolingprize.org)

Email - [info@globalcoolingprize.org](mailto:info@globalcoolingprize.org)



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Attendee Interface

Question box

Questions in English

Questions

[Enter a question for staff]

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